

AUGUST 26, 2026

Newsletter



AACAR
ANNE ARUNDEL COUNTY ASSOCIATION OF REALTORS®

Anne Arundel County Association of REALTORS®

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[Upcoming Classes](#)

[Check your current CE Hours](#)

[CE Requirements](#)

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[Commercial Resources](#)

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Veteran
Builder

We're less than 2 weeks away from the 40th Annual Billy Goodall Charity Golf Tournament!

Join us Tuesday, September 8th at The Golf Club at South River for golf, networking,

to purchase a
lockbox

Download the
AACAR App

Connect
With Us!



breakfast, lunch, beverages, giveaways, a post-tournament meal, and prizes.

All proceeds benefit the John A. Harrison AACAR Scholarship at Anne Arundel Community College.

Register Your Team

Sponsorship Opportunities

Educate



AACAR Members, we're celebrating YOU and 85 years of AACAR!

Monday, October 5th

9:30 AM: Continental Breakfast

10:00 AM - 11:30 AM: **Real Estate**

Financing (O) & (F) | Ann Fisher

Thursday, October 8th

8:30 AM: Continental Breakfast

Monday, October 5th

11:45 PM: Lunch

1:00 PM - 4:00 PM: [Maryland & A.A. County Planning & Zoning Update \(F\)](#) | Anne Arundel County Reps - *NEW CLASS*

Save the Date: 13th Annual Bras for a Cause hosted by the [Women's Council of REALTORS® Anne Arundel Network](#)

Tuesday, October 6th

9:00 AM: Continental Breakfast

9:30 AM - 12:30 PM: [Code of Ethics \(D\)](#) | Anna Ferguson

12:30 PM: Lunch

1:30 PM - 4:30 PM: [Brokerage Relationships & Disclosures \(H\)](#) | Anna Ferguson

Wednesday, October 7th

10:00 AM: Continental Breakfast

10:30 AM - 12:00 PM: [Maryland Rental Listing & Client Management \(F\)](#) | Mary Groven

12:00 PM: Lunch

1:00 PM - 3:00 PM: [The Long Game: Lessons from Legends on How to Score Big Panel Discussion](#)

4:00 PM - 6:00 PM: [Annual Appreciation Happy Hour](#) | Uncle Julio's in Annapolis

9:00 AM - 11:00 AM: [Fair](#)

[Housing \(C\)](#) | Mary Chieppa

11:00 AM - 1:00 PM: Food Trucks sponsored by Navy Federal Credit Union and Bright MLS

12:30 PM - 3:30 PM: [Legislative Update \(A\)](#) | Mary Chieppa

3:45 PM - 5:15 PM:

[Anatomy of a House: Exterior \(F\)](#) | Mary Chieppa - *NEW CLASS*

Friday, October 9th

8:30 AM: Continental Breakfast

9:00 AM - 12:00 PM:

[Amendments, Disclosures &](#)

[Addendums to the Contract \(F\)](#) | Mark Davis

Drawings: *FREE Affiliate Dues, FREE Member Dues, FREE SuperPass, & More*

Member Discounts: *50% off classes & 20% off board store (excluding SentiLock items)*

BIAS OVERRIDE: OVERCOMING BARRIERS TO FAIR HOUSING



SEPTEMBER 1ST



1 PM - 4 PM

**INSTRUCTOR
BRENDA
KASUVA**



**AACAR
TRAINING ROOM**



**NETWORKING
HAPPY HOUR**
4 PM - 6 PM



Reserve Your Spot

JOIN THE WEBINAR

NAVIGATING DUE DILIGENCE IN COMMERCIAL REAL ESTATE

THURSDAY, SEPTEMBER 10TH AT 1:00 PM



REGISTER TODAY!

Join Maryland REALTORS® for an insightful Commercial Series Webinar on "Navigating Due Diligence in the Commercial Real Estate Space." Hear from industry leaders, including Keith Hawkins, the 2026 Commercial Excellence winner, and Shawn Goldfaden, the 2026 Strategic Partner. Don't miss this opportunity to gain valuable knowledge and enhance your expertise. Secure your spot today!



**REAL SAFE
SELF-PROTECTION
FOR AGENTS (F)**

**SEPTEMBER 10TH
10:00 AM - 11:30 AM**

AACAR OFFICE

**INSTRUCTOR
DORIS WILLIAMS**



**SOCIAL
SUCCESS:
CONVERTING
POSTS INTO
DOLLARS**

SEPT. 23RD

**11:00AM -
12:30PM**

**LISA
GILMORE**

**AACAR
TRAINING
ROOM**



Communicate



Upgrade to a new SentiGuard lockbox for the discounted price of \$110 + tax per box when you retire a Non-Bluetooth lockbox.

August 31st is the final day to retire Non-Bluetooth lockboxes and get the discounted price on a new SentiGuard.



Non-Bluetooth lockboxes retire on Monday, August 31st.

Trade in your Non-Bluetooth lockbox and upgrade to a new SentiGuard lockbox for \$110 + tax per box.

Appointments are recommended for the best service, but walk-ins are welcome.

Schedule Your Appointment

WEATHER SAFETY REMINDER

Tether RE works in **any emergency.**

Flood. Storm. Car accident. Medical emergency. Tether RE was built for real estate, but it's there whenever you need help.



Turn ON location tracking so our safety support team can dispatch help right to you.



Feeling uneasy, even if it's not an emergency? We'll stay with you on the line until you feel **safe**.

Updated Maryland Residential Property Disclosure and Disclaimer Statement



Renew your AACAR membership!

2027 Annual Dues Now Available

Payment Plan Closes Sept. 25th



Engage



JOIN A COMMITTEE

With a wide range of committees to choose from, there's a place for everyone to make a difference.

All applications due October 31, 2026

PROTECT YOURSELF FROM HIGH AUTO REPAIR COSTS



Save on Auto Warranties with SnoopDrive

SnoopDrive offers NAR members top-rated auto warranties and protection products at unbeatable prices. A+ rated auto warranties and

Upcoming Events

Non-Bluetooth Lockboxes Retire

Date: August 31st

40th Annual Billy Goodall Charity Golf Tournament

Date:
September 8th
Location: The Golf Club at South River

AACAR/DSAC Fall General Membership Meeting

Date:
September 11th
Location:
Chartwell Golf &

protection products—all online, with no calls or sales pressure.

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Country Club

**Membership
Appreciation
Week**

Date: October
5th - 9th

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