

JULY 29, 2026

Newsletter



AACAR
ANNE ARUNDEL COUNTY ASSOCIATION OF REALTORS®

Anne Arundel County Association of REALTORS®

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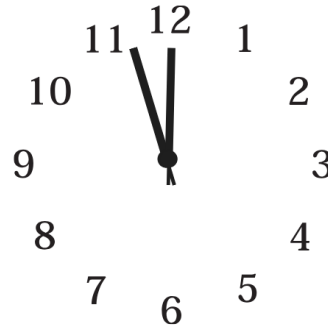
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Time is Running Out



Non-Bluetooth lockboxes will be turned off in 33 days.

Upgrade to a new SentiGuard lockboxes for the discounted price of \$110 + tax per box when you retire a non-bluetooth lockbox.



August 31st is just around the corner

After August 31st, 2026, Non-Bluetooth lockboxes will no longer work.

Upgrade to new SentiGuard lockboxes for the discounted price of \$110 + tax per box when you retire a Non-Bluetooth lockbox.

**Connect
With Us!**



*Appointments are recommended for best service but not required.

Schedule an Appointment

Questions? Call the AACAR Office

Engage

AACAR
ANNE ARUNDEL COUNTY ASSOCIATION OF REALTORS®

BINGO
Fundraiser

— ALL PROCEEDS BENEFIT LOCAL CHARITIES —

AUGUST 28TH

DOORS OPEN: 6:00PM
BINGO BEGINS: 7:00PM

SEVERNA PARK ELKS LODGE
160 Truck House Rd.
Severna Park, MD 21146

CASH PRIZES!

**THANK YOU
TO OUR SPONSORS!**

BAYSHORE
MOVING & STORAGE

loanDepot
REALTY

SHELL
HOME INSPECTIONS

Gather your friends, test your luck, and enjoy an evening filled with cash prizes, food, drinks, and fun—all while supporting a great cause.

This event is open to the public.

Interested in sponsoring this event? Your sponsorship helps support local charities and community service projects throughout Anne Arundel County while putting your business in front of AACAR members, attendees, community members and guests.

Get Tickets

40th Annual
**BILLY GOODALL
CHARITY GOLF**
Tournament

**TUESDAY,
SEPTEMBER 8TH**

THE GOLF CLUB AT
SOUTH RIVER

\$200 Per Player
\$800 Per Foursome

Sponsorships Available

AACAR
ANNE ARUNDEL COUNTY ASSOCIATION OF REALTORS®

Registration is open for AACAR's 40th Annual Billy Goodall Charity Golf Tournament!

When: Tuesday, September 8th

Where: The Golf Club at South River

Join us for golf, networking, breakfast, lunch, beverages, giveaways, a post-tournament meal, and prizes.

All proceeds benefit the John A. Harrison AACAR Scholarship at Anne Arundel Community College.

Become a Sponsor

Register Your Team

Sponsorship Opportunities



JOIN A COMMITTEE

With a wide range of committees to choose from, there's a place for everyone to make a difference.

All applications due October 31, 2026

Every year, volunteer leaders comprised of REALTOR® and Affiliate Members make a difference by donating their time to AACAR Committees.

Apply now to serve on a 2027 AACAR Committee. Applications are being accepted until October 31st.

Educate



REALTORS® are committed to abiding by fair housing laws and the Code of Ethics. But sometimes, our brains take shortcuts that can lead us astray.

Bias Override: Overcoming Barriers to Fair Housing teaches you tactics to interrupt stereotypical thinking and avoid fair housing pitfalls.

You'll learn about the mind science of identity and engage in exercises to help you foster business relationships with clients of all backgrounds.

REGISTER FOR THIS COURSE TODAY!

For more information visit nar.realtor/implicit-bias-training

A certificate will be awarded upon completion.



TUESDAY, SEPT. 1ST
1:00 PM – 4:00 PM

INSTRUCTOR: BRENDA KASUVA

Bias Override: Overcoming Barriers to Fair Housing is an NAR certificate course designed to help real estate professionals recognize and overcome bias, avoid fair housing pitfalls, and provide equal service to every client.

Enhance your learning by exploring NAR's interactive Fairhaven online simulation before or after class, then join us for a networking happy hour immediately following the class at 4:00 PM.

Register by August 12th to take advantage of early bird pricing!

Reserve Your Spot





VIRTUAL Fair Housing (C)

Thursday, July 30th
10:00 AM - 12:00 PM

VIRTUAL Trust and Wills in Real Estate Transactions

Thursday, August 13th
10:00 AM - 12:00 PM

NEW SATURDAY SUCCESS SERIES

Check out the **Saturday Success Series** playlist on AACAR's YouTube channel.

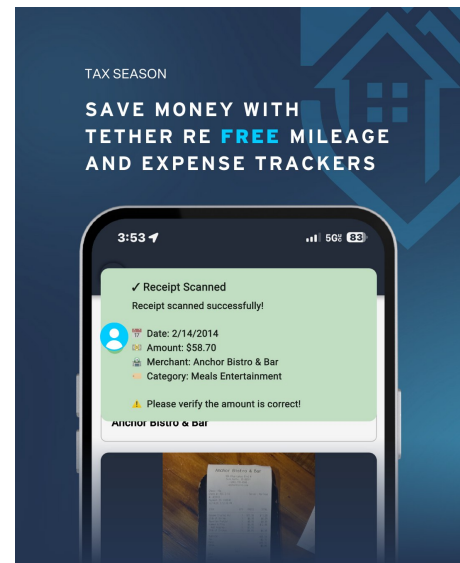
Hosted by the AACAR
Member Engagement Committee



ICYMI: Check out the Saturday Success Series playlist on **AACAR's YouTube channel.**



Communicate



Access Your **FREE**
Tether RE
Subscription

Advocate

ADVOCACY BEHIND THE SCENES: DEVELOPMENT IMPACT FEES

BY MAX GROSS, GAD

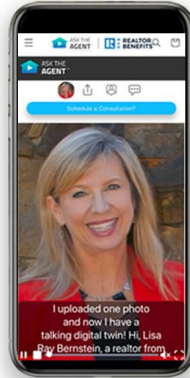


For as long as I have had this job, I have heard news that soon, legislation was coming to raise development impact fees. It was a matter of when, not if; and of how much they will increase, not whether they would increase. The current crisis in housing affordability complicates the picture. Of course government revenue and fee schedules require updating from time to time. However, it's overwhelmingly in the interest of REALTORS®—both for business reasons and as community members—to have a more vibrant, active housing market. And in order to build that vibrant market, we need more housing supply.

[Read More](#)



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to video...**



**meet your
Digital Twin Assistant.**

Save 20% on Ask the Agent - A Dynamic Video Communication and Broadcast Platform

Take your business to the next level with Ask the Agent—a powerful video communication and broadcast platform built to boost engagement and generate leads. NAR members receive an exclusive 20% discount on your first year of Ask the Agent.

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1521 Ritchie Highway, Suite 300
Arnold, MD 21012
Ph:410-544-4554

Upcoming Events

Bingo Night Fundraiser

Date: August 28th
Location: Severna
Park Elks Lodge

Non-Bluetooth Lockboxes Retire

Date: August 31st

40th Annual Billy Goodall Charity Golf Tournament

Date: September 8th
Location: The Golf
Club at South River

***SAVE THE DATE* AACAR/DSAC Fall General Membership Meeting**

Date: September
11th
Location: Chartwell
Golf & Country Club



Try email marketing for free today!