

JULY 22, 2026

Newsletter



Anne Arundel County Association of REALTORS®

Quick Links:

[AACAR Home Page](#)

[REALTOR® Tools](#)

[Upcoming Classes](#)

[Check your current CE Hours](#)

[CE Requirements](#)

[MREC Advertising Checklist](#)

[Source of Income](#)

[Discrimination Laws in Maryland](#)

[Sign Code Enforcement](#)

[Commercial Resources](#)

[Schedule an appointment](#)



Upgrade to a new SentiGuard lockbox for the discounted price of \$110 + tax per box when you retire a Non-Bluetooth lockbox.



Non-Bluetooth lockboxes will be turned off on August 31st.

Upgrade to new SentiGuard lockboxes for the discounted price of \$110 + tax per box when you retire a Non-Bluetooth lockbox.

*Appointments are recommended for best service but not required.

[**Schedule an Appointment**](#)

to purchase a
lockbox

Download the
AACAR App

Connect
With Us!



BINGO

Fundraiser

ALL PROCEEDS BENEFIT LOCAL CHARITIES

AUGUST 28TH



DOORS OPEN: 6:00PM
BINGO BEGINS: 7:00PM



SEVERNA PARK ELKS LODGE
160 Truck House Rd.
Severna Park, MD 21146



**CASH
PRIZES!**



**THANK YOU
TO OUR SPONSORS!**



Gather your friends, test your luck, and enjoy an evening filled with cash prizes, food, drinks, and fun—all while supporting a great cause.

This event is open to the public.

Get Tickets

Interested in becoming a sponsor?
Please complete a sponsorship form.

Engage



JOIN A COMMITTEE

With a wide range of committees to choose from, there's a place for everyone to make a difference.

All applications due October 31, 2026

Every year, volunteer leaders comprised of REALTOR® and Affiliate Members make a difference by donating their time to AACAR Committees.

Apply now to serve on a 2027 AACAR Committee. Applications are being accepted until October 31st.

Educate

NEW SATURDAY SUCCESS SERIES

UP NEXT >

OPEN HOUSE SUCCESS STRATEGIES

July 25, 2026
9:00 AM - 9:45 AM

Master the art of hosting successful open houses with proven strategies to attract and engage more prospective buyers and turn every event into an opportunity to generate leads, build relationships, and win more business.

JOIN THE ZOOM CALL AT
bit.ly/sssaacar

Hosted by the AACAR
Member Engagement
Committee



Join the next Saturday Success Series session on July 25th from 9:00 AM - 9:45 AM at bit.ly/sssaacar.

ICYMI: Check out the Saturday Success Series playlist on [AACAR's YouTube channel](#).

VIRTUAL Contract Law Review (E)

Thursday, July 23rd
10:00 AM - 11:30 AM

VIRTUAL Bright Policy Updates

Thursday, July 23rd
11:00 AM - 12:00 PM

VIRTUAL Brokerage Relationships & Disclosures (H)

Tuesday, July 28th
10:00 AM - 1:00 PM

Upcoming Webinar **FORMS UPDATE**
With Maryland REALTORS® Legal Dream Team

 Cleo Pappas, ESQ. Senior Associate Counsel	 Kim Link, ESQ. Director of Legal Affairs	 Kaylesh Bolla, ESQ. Associate Counsel
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→ **SEPTEMBER 16TH @ 1:00 PM**

Maryland REALTORS

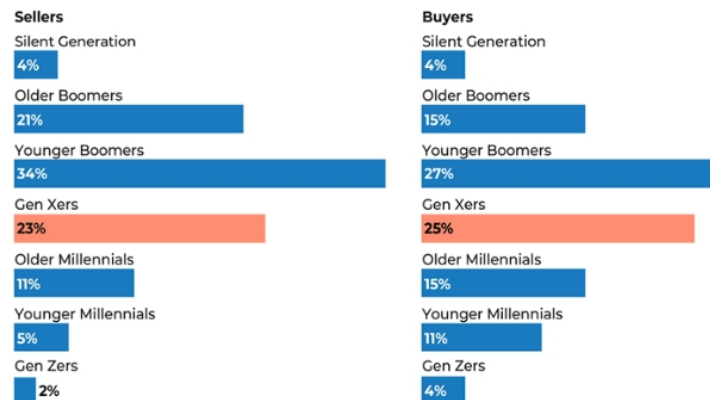
Reserve your spot

Communicate



Buyers and Sellers by Generation, 2026

According to the data, buyers ages 46 to 60, Gen X, made up 25% of recent home buyers and 23% of home sellers. While Millennials get most of the headlines and Boomers get the stereotypes, Gen X continues to make big moves quietly and decisively.



Source: 2026 Home Buyers and Sellers Generational Trends Report
Chart by Jovi Dai/National Association of REALTORS®



GRI 100-400 | **NOW OPEN** Why GRI? TO GROW YOUR BUSINESS!

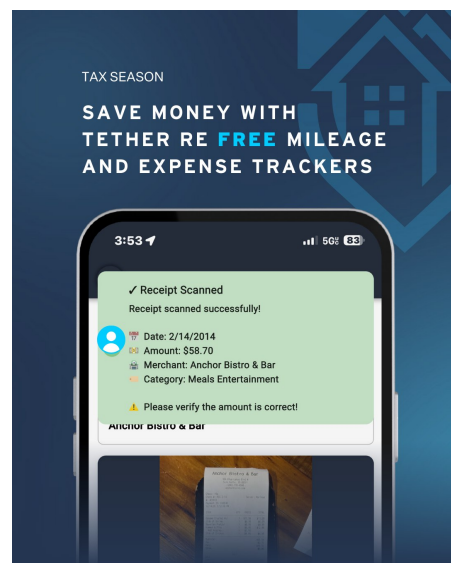
Enroll now to earn the designation that will elevate your business skills, enhance your professionalism and put you on the track to earn your brokers license.

With the GRI Designation, you can enjoy many benefits that come with this nationally recognized distinction, such as:

- In-depth comprehensive market expertise
- Progressive business skills
- State-of-the-art systems and tools
- Risk evaluation and management expertise and more!

Bonus....

- Complete all four series, and you will have earned the credits necessary to take



NEW: Tether RE Safety Briefs

Tether RE Safety Brief is a series breaking down real crimes in the real estate space to teach agents how to be better prepared. By analyzing the "what went wrong" in actual events, viewers will be provided the practical strategies and tools needed to ensure every showing ends safely.

Connect with other real estate professionals who are Tether SAFE every day! Share safety tips, success stories and stay updated on new features by joining the **Tether SAFE Facebook Community**.

**Access Your FREE
Tether RE
Subscription**

2027 Nominating Application

the Maryland exam to obtain the broker or associate broker license



MEMBERSHIP
APPRECIATION WEEK



Advocate



NATIONAL
ASSOCIATION OF
REALTORS®

**AFTER
21 MONTHS
OF ADVOCACY,
NAR LEADERS HELP DELIVER
LANDMARK HOUSING LAW**

REALTORS® are members of the National Association of REALTORS®.

SAVE ON ALL DELL PRODUCTS



DELLTechnologies

Save 5-10% off All Dell Products

Dell is an American multinational computer technology company and is one of the largest technological corporations in the world. Dell offers NAR members exclusive discounts on a range of home and business class products.

[Get the Offer](#)

Upcoming Events

[Bingo Night Fundraiser](#)

Date: August 28th
Location: Severna Park Elks Lodge

[Non-Bluetooth Lockboxes Retire](#)

Date: August 31st

SAVE THE DATE 40th Annual Billy Goodall Charity Golf Tournament

Date: September 8th
Location: The Golf Club at South River

AACAR/DSAC Fall General Membership Meeting

Date: September 11th
Location: Chartwell Golf & Country Club

[Become a Member](#)

[Email AACAR Today](#)

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