

JULY 1, 2026

Newsletter



Anne Arundel County Association of REALTORS®

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Share Your Story: The American Dream at 250

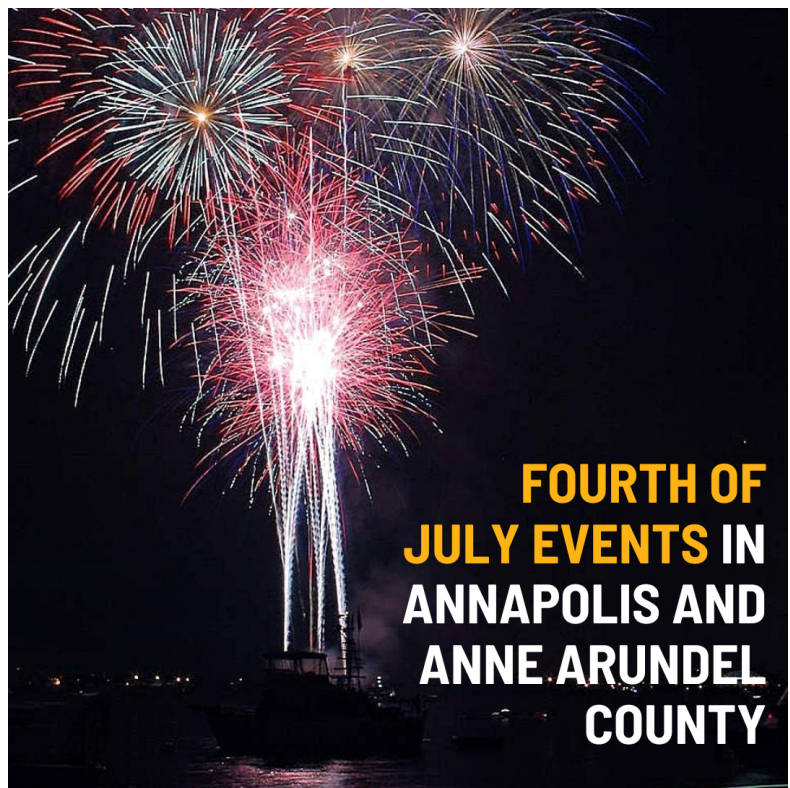
As part of our nation's 250th anniversary, NAR launched The American Dream at 250—a campaign that celebrates how homeownership helps unlock the American Dream.

They're inviting anyone with a story to share to record a short video describing how has homeownership unlocked the American Dream for you or your clients. Learn more about the campaign and [submit your video here](#). Selected videos will be featured alongside stories of historic homes and neighborhoods nationwide, the Smithsonian's [Within These Walls exhibition](#), and other powerful examples of homeownership's role in the American Dream—250 years later.

[**Learn More**](#)

Download the
AACAR App

Connect
With Us!



The AACAR office will be closed on Friday, July 3rd, in observance of the federal holiday.

Educate

Newly Licensed CE Renewal Course

Maryland REALTORS® is offering the **Newly Licensed CE Renewal classes ONLINE (via Zoom) for FREE** for all members of Maryland REALTORS®!

These courses are required for **newly licensed agents** (initially licensed after 10/1/2023) for their first license renewal.

Agents who were licensed before 9/30/2023 may take these courses for **elective** credit.

Course Offerings

August 4th, 1:00 PM - 4:00 PM

Contracts for Newly Licensed
(Topic "J", 3 Hours)



THE HEART OF THE DEAL: UNLOCKING THE EMOTIONAL ASPECTS OF REAL ESTATE

JULY 16TH

1:00PM - 2:30PM

**INSTRUCTOR
NOAH KAYE**

**FREE FOR
AACAR
MEMBERS**

**AACAR
TRAINING
ROOM**



What really drives client decisions?

Join us for a training experience led by Noah Kaye, a nationally respected expert who helps leaders and teams “grow profit and person”

August 6th, 10:00 AM - 11:30 AM

Financing for Newly Licensed
(Topic "O", 1.5 Hours)

August 6th, 2:00 PM - 3:30 PM

Professionalism for Newly
Licensed
(Topic "N", 1.5 Hours)

**August 11th, 10:00 AM -
1:00 PM**

Property Management for Newly
Licensed Agents
(Topic "M", 3 Hours)

August 13th, 1:00 PM - 4:00 PM

Brokerage Relationships and
Disclosures
(Topic "H", 3 Hours)

**August 18th, 10:00 AM -
1:00 PM**

Principles of Real Estate for
Newly Licensed Agents
(Topic "L", 3 Hours)

***Registration will close on August
3rd!***

Save your spot!

by bridging business performance
with human connection.

Attendees will learn to:

- Build trust
- Understand emotions
- Grow your business

The best part? This session is
FREE for AACAR members!

**Don't miss out! Reserve your
spot.**



**COMPLAINTS &
GRIEVANCES**



JULY 22ND



11AM - 12PM

**INSTRUCTOR
SUSAN
YASHINSKIE**



**AACAR
TRAINING
ROOM**



NEW

SATURDAY SUCCESS SERIES



GUIDING YOUR CLIENTS THROUGH MULTIPLE OFFERS

July 11, 2026
9:00 AM - 9:45 AM



AI OVERVIEW: WHICH ONE IS RIGHT FOR YOU?

July 18, 2026
9:00 AM - 9:45 AM



OPEN HOUSE SUCCESS STRATEGIES

July 25, 2026
9:00 AM - 9:45 AM

JOIN THE NEXT SATURDAY
SUCCESS SERIES ZOOM CALL AT

bit.ly/sssaacar



ZOOM LINK

Hosted by the AACAR Member Engagement Committee

ICYMI: This Saturday Success Series session covered creative client appreciation events that can help strengthen relationships, generate referrals, and keep you top of mind.

Join the next session on July 11th at bit.ly/sssaacar.



Advocate

ROAD TO HOUSING ACT: WHAT HAPPENS NEXT?

**BY MAX
GROSS, GAD**



June is homeownership month, and it was supposed to end with a celebratory note, as the **21st Century ROAD to Housing Act**—the largest most comprehensive housing bill Congress has seen in quite some time—was slated to be signed into law last Wednesday. The Senate passed the bill 85-5; the House passed that version 358-32; and Financial Services Committee Chair French Hill (R) was in the middle of his press conference touting the bill's potential to lower barriers to homeownership and housing construction in the coming years.

But then the president changed his mind. He announced that he would not be signing the bill, and the outcome of years of work on the legislation was thrown into question. What comes next is not certain, but I'm here to break down the possibilities.

There are three options:

1. The president will sign the bill within ten days, and it becomes law
2. The president will veto the bill, and it will be returned to Congress for an opportunity to override that veto.
3. The president could simply not sign the bill. This has two possible outcomes.

[Read More](#)

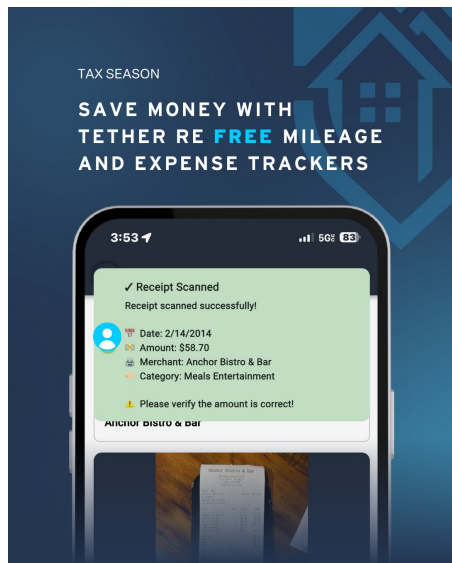


Non-Bluetooth Lockboxes Retire August 31, 2026

**After August 31st, 2026,
Non-Bluetooth lockboxes
will no longer work.**

Upgrade to new
SentriGuard lockboxes for
the discounted price of
\$110 + tax per box when
you retire a non-bluetooth
lockbox.

**Schedule an
Appointment**



**Access Your FREE
Tether RE Account**

NOW ACCEPTING APPLICATIONS

MARYLAND INDUSTRY AWARDS



DEADLINE TO APPLY JULY 6TH, 2026

TO APPLY, VISIT: [MDREALTOR.ORG/MEMBERSHIP/INDUSTRY-AWARDS](https://mdrealtor.org/membership/industry-awards)

Maryland
REALTORS



Your MLS Information Checklist

Take on these 3 tasks to ensure your info is accurate and up to date.

- ✓ Update your **license expiration date**.
- ✓ Check your **email address** and **phone number** on your account.
- ✓ Update your **headshot** and **branded information**.



**MEMBERSHIP
APPRECIATION WEEK**

OCT. 5TH - 9TH
85 YEARS OF MEMBERS



SAVE THE DATE

Membership Appreciation Week
October 5th - 9th



NEW DATE: Thursday, August 28, 2026

The AACAR Community Service Committee invites you to our first Bingo Fundraiser, benefiting local charities and community initiatives. Gather your friends, test your luck, and enjoy an evening filled with cash prizes, food, drinks, and fun—all while supporting a great cause.

Get Your Ticket!

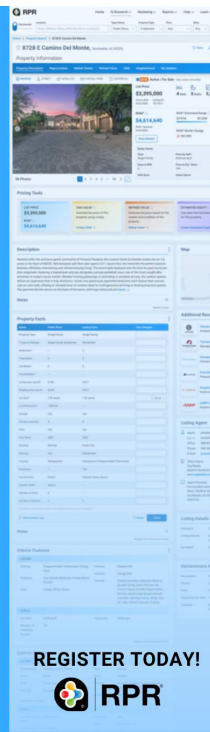
Interested in becoming a sponsor? Support a meaningful cause while gaining visibility for your business. To get started, [please complete the sponsorship form](#).

For more information or to become a sponsor, please contact: Christie MacDonald [✉ Christie@aacar.com](mailto:Christie@aacar.com) ☎ 410-544-4554

UPCOMING WEBINARS JULY

rpr.me/webinars

- 07 COMMERCIAL ESSENTIALS
- 08 COMMERCIAL FOR THE PROS
- 09 GET STARTED WITH RPR
- 13 SEARCH SMARTER
- 14 LISTING PRESENTATIONS
- 15 CMA SECRETS
- 16 LOCAL MARKET TRENDS
- 20 AI TOOLS FOR STORYTELLING
- 28 PROSPECTING
- 29 MOBILE MADE EASY
- 30 AI CMA ON MOBILE
- 31 DYNAMIC REPORTS



REGISTER TODAY!



CALL FOR COMMITTEE VOLUNTEERS

NOW ACCEPTING APPLICATIONS

Seeking skills, talent and expertise to build on an energetic and inclusive group of volunteer members for a variety of Association committees. Help create positive outcomes as the voice of the industry!

SIGN UP AT

MDRealtors.org/REALTORCommittees

DEADLINE: JULY 1ST, 2026



Early Bird Registration Now Open!

MARYLAND REALTORS®
ANNUAL CONFERENCE **2026**

The **Maryland Mosaic:**
Your Road Home



SEPTEMBER 29TH – OCTOBER 1ST Ocean City, MD

Welcome to our new affiliate members!

Christopher Gristle | [Atlantic Blue Water Services](#)

Alex Molineiro | [Atlantic Blue Water Services](#)

Robert Donaldson | [Rising Culture Consulting Group](#)

**SAVE UP TO 35% ON
YOUR CAR RENTALS**



avis budget group

Save up to 35% Off on Your Car Rentals with Avis

Avis Rent-A-Car System LLC and its subsidiaries operate one of the world's best-known travel brands with 5,000+ locations in more than 165 countries.

Get the Offer

Upcoming Events

Bingo Night Fundraiser

Date: August 28th
Location: Severna
Park Elks Lodge

Non-Bluetooth Lockboxes Retire

Date: August 31st

***SAVE THE DATE* 40th Annual Billy Goodall Charity Golf Tournament**

Date: September 8th
Location: The Golf
Club at South River

AACAR/DSAC Fall General Membership Meeting

Date: September
11th
Location: Chartwell
Golf & Country Club

Become a Member

Email AACAR Today

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