

AUGUST 5, 2026

Newsletter



Anne Arundel County Association of REALTORS®

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**Connect
With Us!**



Not every homeowner is ready to sell—and that's okay.

When your clients decide to rent their home instead, we'll take care of the property, the residents, and the day-to-day management. When they're ready to sell, we'll hand them right back to you.

That's how partnerships should work.



410-674-6647



info@firstchoicepm.com



Renew your AACAR membership!

2027 Annual Dues Available Now.



2027 Membership Dues Orders are now available.

Take advantage of the 2027 Payment Plan by registering for the plan on the [AACAR web portal](#).

How does the payment plan work? The first payment is due immediately, followed by monthly payments on the 5th of each month through November 2026. **Payment plan registration closes at 5 PM on September 25th.**

Already set up automatic payments?

Your payment will be processed on November 2, 2026.

Need help or have questions?

Call the AACAR office at 410-544-4554.

Thank you for being an AACAR member! We're proud to serve and support you.

Engage

AACAR
ANNE ARUNDEL COUNTY ASSOCIATION OF REALTORS®

BINGO

Fundraiser

ALL PROCEEDS BENEFIT LOCAL CHARITIES

AUGUST 28TH



DOORS OPEN: 6:00PM
BINGO BEGINS: 7:00PM



SEVERNA PARK ELKS LODGE
160 Truck House Rd.
Severna Park, MD 21146



**CASH
PRIZES!**



[Get Tickets](#)

[Become a Sponsor](#)

40th Annual BILLY GOODALL CHARITY GOLF Tournament

TUESDAY, SEPTEMBER 8TH

THE GOLF CLUB AT
SOUTH RIVER

\$200 Per Player
\$800 Per Foursome

Sponsorships Available



[Register Your Team](#)

[Sponsorship Opportunities](#)



JOIN A COMMITTEE

With a wide range of committees to choose from, there's a place for everyone to make a difference.

All applications due October 31, 2026

Advocate

ADVOCACY BEHIND THE SCENES: DEVELOPMENT IMPACT FEES

BY MAX GROSS, GAD



For as long as I have had this job, I have heard news that soon, legislation was coming to raise development impact fees. It was a matter of when, not if; and of how much they will increase, not whether they would increase. The current crisis in housing affordability complicates the picture. Of course government revenue and fee schedules require updating from time to time. However, it's overwhelmingly in the interest of REALTORS®—both for business reasons and as community members—to have a more vibrant, active housing market. And in order to build that vibrant market, we need more housing supply.

[Read More](#)

Educate

LIVE

WEBINAR

Aug. 11, 2026 at 1 p.m. CT

Is Surveillance Material Fact? Let's Talk About Flock Cameras

Complimentary to All

Register Now

Leigh Brown, CRS



EVERY MINUTE COUNTS

SAVE 50%
on Licensing Education
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Education provided by The CE Shop.

The CE Shop **AACAR**
ANNE ARUNDEL COUNTY ASSOCIATION OF REALTORS

Valid 8/5 - 8/6. Visit Terms and Conditions for details.

VIRTUAL Trust and Wills in Real Estate Transactions

Thursday, August 13th
10:00 AM - 12:00 PM

Commercial Building Inspections (E)

Thursday, August 20th
1:00 PM - 3:00 PM

Real Safe Self-Protection for Agents (F)

Thursday,
September 10th
10:00 AM - 11:30 AM



BIAS OVERRIDE: OVERCOMING BARRIERS TO FAIR HOUSING



SEPTEMBER 1ST



1 PM - 4 PM

**INSTRUCTOR
BRENDA
KASUVA**



**AACAR
TRAINING ROOM**

**NETWORKING
HAPPY HOUR
4 PM - 6 PM**



Bias Override: Overcoming Barriers to Fair Housing is an NAR certificate course designed to help real estate professionals recognize and overcome bias, avoid fair housing pitfalls, and provide equal service to every client.

Enhance your learning by exploring NAR's interactive Fairhaven online simulation before or after class, then join us and the Realist Association of Greater Arundel for a networking

NEW SATURDAY SUCCESS SERIES

Check out the **Saturday Success Series** playlist on AACAR's YouTube channel.

Hosted by the AACAR
Member Engagement Committee



ICYMI: Check out the Saturday Success Series playlist on [AACAR's YouTube channel.](#)

happy hour immediately following the class at 4 PM.

Register by August 12th to take advantage of early bird pricing!

Reserve Your Spot

Communicate



Upgrade to a new SentiGuard lockbox for the discounted price of \$110 + tax per box when you retire a Non-Bluetooth lockbox.

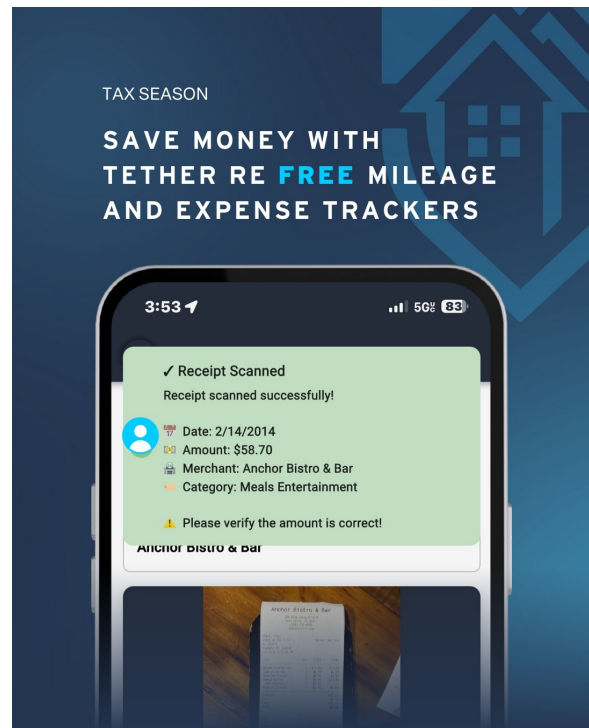
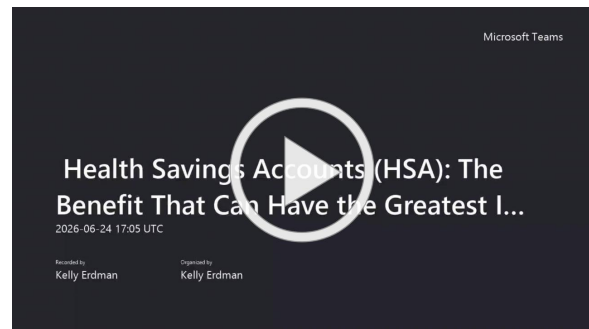
Non-Bluetooth lockboxes will be turned off on August 31st.



BENEFITS OF BLUETOOTH

- Access by appointment is turned on
- Flex Codes
- An extra large bin
- Long battery life
- Touch-N-Show
- Revocable Temporary Access
- Ease of Use

Schedule an Appointment to Purchase a Lockbox



Access Your FREE Tether RE Subscription



[Learn More](#)



SAVE ON LENOVO TECH PRODUCTS



Back-to-School Savings From Lenovo

Whether you're heading to campus, learning from home or helping a student prepare for the year ahead, Lenovo has the technology you need to succeed. Enjoy exclusive savings on laptops, accessories, monitors and more during the Back-to-School event. Shop now at www.lenovo.com/NAR or call 800-426-7235 for expert assistance.

[Get the Offer](#)

Upcoming Events

Bingo Night Fundraiser

Date: August 28th

Location:
Severna Park
Elks Lodge

Non-Bluetooth Lockboxes Retire

Date: August 31st

40th Annual Billy Goodall Charity Golf Tournament

Date:
September 8th
Location: The
Golf Club at
South River

AACAR/DSAC Fall General Membership Meeting

Date:
September 11th
Location:
Chartwell Golf &
Country Club

Become a Member

Email AACAR Today

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