

MAY 6, 2026

Newsletter



Anne Arundel County Association of REALTORS®

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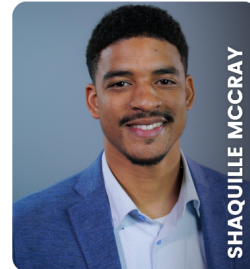
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**Connect
With Us!**



THANK YOU

FRAME
HOUSE



How do you define accountability? What keeps you going through rough times?

Hear from top producers as they answer these questions and more during the YPN Committee's Top Agents Panel and Happy Hour next week!

Panelists: Kevin Brown, Shaquille McCray, and Stephanie Smith
Moderator: Jenn Klarman

Sponsored by [Frame House](#) and [Main Street Home Loans - Severna Park](#)



[Reserve your spot](#)

Educate

NEW

SATURDAY SUCCESS SERIES

UP NEXT >

A PHYSICIAN'S GUIDE TO THE DANGERS OF MOLD

May 9, 2026

9:00 AM - 9:45 AM

Dr. Virdee, Mold Specialist, and Steve Showalter, Home Inspector, will share tips on how to keep your clients safe.

YOU'RE PAYING FOR IT, ARE YOU USING IT?

May 16, 2026

9:00 AM - 9:45 AM

Pam Batstone, 2026 AACAR President, and Past President, Greg Fisk, will share the value proposition of AACAR membership and tools and resources you might be missing out on.

***Hosted by the AACAR
Education Committee***



Local Lenders: Your Secret Weapon

ICYMI: Elevate every stage of your transaction by building stronger partnerships with local lenders. This session offers practical insights you can put to work right away.



VIRTUAL Legislative Update (A)

Thursday, May 14th
10:00 AM - 1:00 PM

VIRTUAL Code of Ethics (D)

Tuesday, May 19th
10:00 AM - 1:00 PM

VIRTUAL Contract Review (F)

Thursday, May 21st
10:00 AM - 11:30 AM

VIRTUAL Brokerage Relationships &

Disclosures (H)

Tuesday, May 26th
10:00 AM - 1:00 PM

SENIOR REAL ESTATE SPECIALIST®

GROW YOUR BUSINESS

Become a trusted expert for the second largest group of buyers and sellers: Americans over 50.



Downsize • Age in Place • Vacation Homes • More

Register Today!

June 1st and 3rd
9:30 AM to 4:30 PM
Hybrid



www.mdrealtor.org/SRES



RESERVE
YOUR
SPOT
TODAY!

**Bundle and save
on your continuing
education classes!**

JUNE 23RD & JUNE 25TH



Maximize your learning while minimizing costs when you register for the bundle or pick and choose the classes that work best for you!

Tuesday, June 23rd

8:00 AM - 11:00 AM

Code of Ethics (D) | Mary Chieppa

11:00 AM - 11:45 AM

Lunch sponsored by Loan Depot

12:00 PM - 3:00 PM

Brokerage Relationships & Disclosures (H) | Mary Chieppa

3:15 PM - 5:15 PM

Real Estate & Human Trafficking (F) | Candice Parrott

Thursday, June 25th

8:30 AM - 10:30 AM

Fair Housing (C) | Cammie Reed

10:45 AM - 12:45 PM

Pre-Closing Title Issues & Solutions? | Beth Hoyt

12:45 PM - 1:40 PM

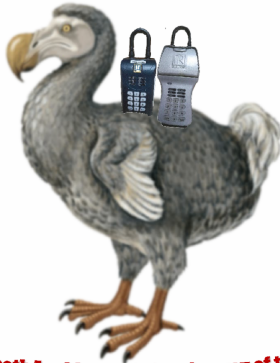
Lunch

1:45 PM - 4:45 PM

Legislative Update Critical Areas | Kelly Krinetz, Planning Administrator (Critical Area) AA County Gov; Nathan Markline, Code Enforcement Administrator, Inspections & Permits AA County Gov; Jamileh Soueidan Natural Resources Planner with the Critical Area Commission DNR

Communicate

BREAKING NEWS!!!



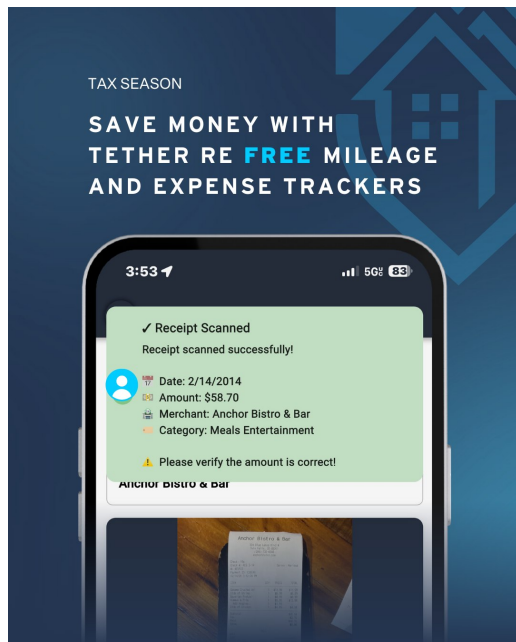
Non-Bluetooth Lockboxes Going the way of the Dodo~

Non-Bluetooth Lockboxes Retire August 31, 2026

After August 31st, 2026, Non-Bluetooth lockboxes will no longer work.

Upgrade to new SentiGuard lockboxes for the discounted price of \$110 + tax per box when you retire a non-bluetooth lockbox.

[Schedule an Appointment](#)



[Access your FREE Tether RE Subscription](#)



Photo Disclaimer: The image shown above is for inspiration and illustrative purposes only. The actual wall may look different.

Don't forget to submit your best Anne Arundel County photos for AACAR's new lobby display!

Lobby Photo Contest Guidelines & Details

[Download AACAR's REALTOR® of the Year Application here](#)

[Nominating Application](#)



- 95 committees, councils, and boards reviewed
- 2,000+ volunteer leadership roles assessed
- Centralized onboarding hub launched

Less overlap. Clearer roles. Stronger member-led leadership.



Did You Know TASC Offers No-Cost HSA Administration?

A Health Savings Account (HSA) is one of the most powerful savings tools available for managing healthcare costs. HSAs are triple tax-advantaged: contributions are tax-deductible, earnings grow tax-free, and withdrawals for qualified medical expenses are tax-free. Plus, HSAs include an investment component, allowing funds to grow for future medical or retirement needs.

Learn more about TASC's Free HSAs here!



Join GCAAR
**June 1-4
2026**

Ends
May 11

EARLY-BIRD Registration

Time to register for REALTOR® Fest 2026!

\$50 GCAAR members | **\$125** Non-members
Register at realtorfest.com

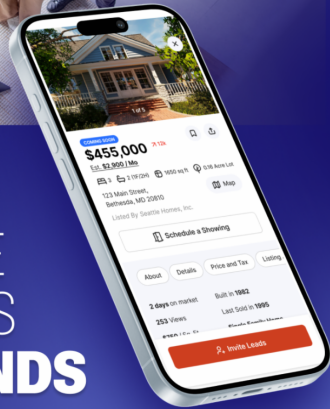
**THREE JURISDICTIONS
IN JUST 3 DAYS!**



FOR MORE INFORMATION VISIT: MDrealtor.org/Leadership-Academy



SCHEDULE SHOWINGS IN SECONDS



brightMLS | Nestfully

Schedule showings, update listings, and stay connected with clients right from your phone. The latest Nestfully updates make it easier than ever to manage your business on the go.



**Boost Curb Appeal
in Two Weekends or Less**



Engage



AACAR
ANNE ARUNDEL COUNTY ASSOCIATION OF REALTORS®

Community Service Committee

BINGO

Fundraiser

*Come for the **BINGO**,
stay for the **IMPACT!***

FRIDAY JUNE 12th | **SEVERNA PARK ELKS LODGE**
160 Truitt House Rd, Severna Park, MD 21146

PRIZES | **COMMUNITY** | **GREAT CAUSE**



Industry

Awards & Applications

Due by July 6th, 2026

2026



REGISTER TODAY!

The Big I.D.E.A.

Join us for inspiring keynote speakers, engaging panel discussions, and an interactive roundtable where every attendee is encouraged to participate and share their perspectives. Whether you're looking to learn, connect, or contribute, this event provides a platform for meaningful dialogue and collaborative growth around IDEA principles.

Thursday, June 4th 2026 | 10:00 AM - 1:00 PM
Merriweather Lakehouse | Columbia, Maryland

Inclusion | **Diversity** | **Equity** | **Accessibility**



REALTOR® VOLUNTEER DAYS

Serving Our Community Together

REALTORS® Are Good Neighbors

Wednesday - June 3 | **Oyster Restoration**

Thursday - June 4 | **Orphan Grain Train**

Hosted by **AACAR** **REALTOR® COMMUNITY SERVICE COMMITTEE**
ANNE ARUNDEL COUNTY ASSOCIATION OF REALTORS®

Learn More

Advocate

2026 ADVOCACY UPDATE

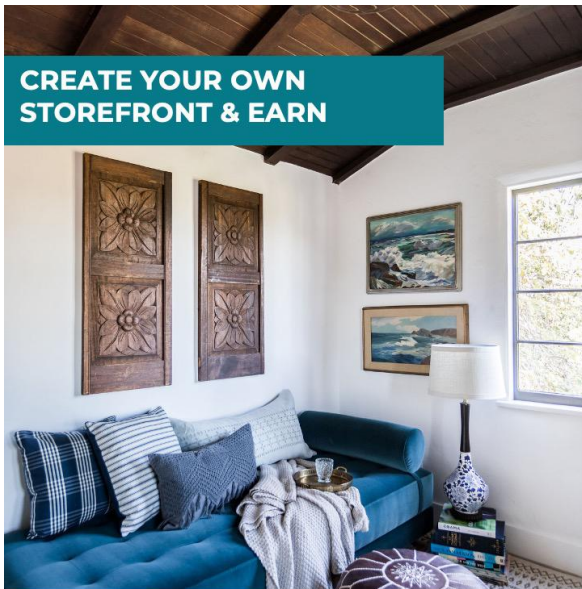
POST-SESSION UPDATE

Session Wrap Up Webinar with the Maryland REALTORS®
Advocacy Team | Thursday, May 28th | 1:00 PM

Welcome to our new affiliate member!

David Wengernuk | Mutual of Omaha Reverse Mortgages

CREATE YOUR OWN
STOREFRONT & EARN



Earn Up to 30% Cash Back with Chirpyest

Create your own storefront and earn! Optimize and scale your real estate business with Chirpyest shopping tools. Curate, share, and earn when your client's shop.

[Learn More](#)

Upcoming Events

Top Agents Panel hosted by the YPN Committee

Date: May 13th

Location: AACAR Training
Room

RCSC Volunteer Day: Oyster Restoration

Date: June 3rd

Location: Annapolis, MD

RCSC Volunteer Day: Orphan Grain Train

Date: June 4th

Location: Millersville, MD

RCSC Bingo Night Fundraiser

Date: June 12th

Location: Severna Park Elks

SAVE THE DATE **40th Annual Billy Goodall Charity Golf Tournament**

Date: September 8th

Location: The Golf Club at
South River

Become a Member

Email AACAR Today

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