

MAY 27, 2026

Newsletter



Anne Arundel County Association of REALTORS®

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**Connect
With Us!**



**PICK A CAUSE, VOLUNTEER
AND INSPIRE OTHERS!**

**REALTOR® VOLUNTEER
DAYS**

Serving Our Community Together

Hosted by
 **AACAR**
ANNE ARUNDEL COUNTY ASSOCIATION OF REALTORS
Community Service Committee

Wednesday - June 3 **Oyster Restoration**
Thursday - June 4 **Orphan Grain Train**

Join the Community Service Committee during NAR's National Week of REALTOR® Volunteering for a volunteer day!

Volunteer with us on June 3rd or June 4th and help make a positive impact in our community while showing your REALTOR® pride! Limited spots available.

♦ [Oyster Restoration](#)

June 3rd | 10 AM - 3 PM

4819 Woods Wharf Rd., Shady Side, MD 20764

Join us for a hands-on outdoor experience restoring Maryland's oyster population—closed-toe shoes required; bring lunch.

♦ [Orphan Grain Train](#)



June 4th | 10 AM - 1 PM

Orphan Grain Train Warehouse

621 East-West Blvd., Millersville, MD 21108

Spend a few hours helping sort, pack, or load shipping containers that support communities around the world.



AACAR's Community Service Committee is also hosting a fun-filled night of bingo, prizes, and giving back to the community!

Bring your friends, enjoy a great evening, and help support local charities that make a difference right here in our community.



Friday, June 12, 2026



Severna Park Elks Lodge



Doors open at 6:00 PM | Bingo starts at 7:00pm



Tickets: \$30 in advance | \$35 at the door

[Get Your Ticket Today](#)

[Become a Sponsor](#)

Educate

RESERVE
YOUR
SPOT
TODAY!

**Bundle and save
on your continuing
education classes!**

JUNE 23RD & JUNE 25TH



Maximize your learning while minimizing costs when you register for the bundle or pick and choose the classes that work best for you!

TUESDAY,
JUNE 23RD

8:00 AM - 11:00 AM

Code of Ethics (D)

Mary Chieppa

11:00 AM - 11:45 AM

Lunch sponsored by
loanDepot

12:00 PM - 3:00 PM

Brokerage
Relationships &
Disclosures (H)

Mary Chieppa

3:15 PM - 5:15 PM

Real Estate &
Human Trafficking
(E)

Candice Parrott

THURSDAY,
JUNE 25TH

8:30 AM - 10:30 AM

Fair Housing (C)

Cammie Reed

10:45 AM - 12:45 PM

Pre-Closing Title Issues & Solutions? (F)

Beth Hoyt

12:45 PM - 1:40 PM

Lunch

1:45 PM - 4:45 PM

Legislative Update Critical Areas

Kelly Krinetz, Planning Administrator (Critical Area) AA County Gov; Nathan Markline, Code Enforcement Administrator, Inspections & Permits AA County Gov; Jamileh Soueidan Natural Resources Planner with the Critical Area Commission DNR

UPCOMING CLASSES

VIRTUAL Fair Housing (C)

Thursday, May 28th

10:00 AM - 12:00 PM



COMMERCIAL CURIOUS?

What Residential Agents Need to Know

Real stories. Better questions. Stronger referrals.



JUNE 10TH



1:00PM - 2:30PM



AACAR

**1521 RITCHIE HIGHWAY,
SUITE 203, ARNOLD, MD**

Commercial insight without the intimidation



**JUSTIN
MULLEN**
Hyatt
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**MICHAEL
CERRITO**
Cerrito
Realty



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STAMPER**
Murphy
Business Sales



**GREG
FISK**
Moderator
Douglas Realty

**For agents who want to recognize opportunity
sooner and serve clients with more confidence.**



**THE HEART OF THE
DEAL: UNLOCKING
THE EMOTIONAL
ASPECTS OF REAL
ESTATE**



JULY 16TH



1:00PM - 2:30PM

**INSTRUCTOR
NOAH
KAYE**



**AACAR
TRAINING
ROOM**



Top agents don't just manage transactions, they understand people.

Join Noah Kaye on July 16th from 1:00 PM – 2:30 PM to learn how to better understand client decision-making, build trust, and create referral-driven relationships.

Join an upcoming Saturday Success Series session at bit.ly/sssaacar.

NEW

SATURDAY SUCCESS SERIES



A DEEP DIVE INTO BRIGHT MLS

**June 6, 2026
9:00 AM - 9:45 AM**

Donna Roberts, Customer Success Coach, will cover Bright's new Listing Management system to help you get more done with less effort.



HIDDEN REBATES YOU SHOULD BE USING

**June 20, 2026
9:00 AM - 9:45 AM**

Discover little-known home energy audit insights and amazing rebate opportunities with Bobby Davidson to help you add real value for your clients.



GROW YOUR PERSONAL WEALTH & HELP YOUR SOI DO THE SAME

**June 13, 2026
9:00 AM - 9:45 AM**

Learn how to grow your wealth and help your sphere do the same through short-term rentals with iTrip owners Sean and Jennifer Degnan.

JOIN THE NEXT SATURDAY
SUCCESS SERIES ZOOM CALL AT

[BIT.LY/SSSAACAR](https://bit.ly/sssaacar)

*Hosted by the AACAR
Education Committee*



ZOOM LINK

Communicate



Non-Bluetooth Lockboxes Retire August 31, 2026

After August 31st, 2026, Non-Bluetooth lockboxes will no longer work.

Upgrade to new SentiGuard lockboxes for the discounted price of \$110 + tax per box when you retire a non-bluetooth lockbox.

[Schedule an Appointment](#)



**ANNE ARUNDEL
COUNTY
SIGN CODE**



**Download AACAR's
REALTOR® of the Year
Application here**

Nominating Application



Special Free Educational Meeting/Presentation for AACAR Members!: Health Savings Accounts

(HSA): The Benefit That Can Have the Greatest Impact for Your Employees' Futures

Date: Wednesday, June 24th, 2026

Time: 1:00 PM – 2:00 PM



Presented by
Kelly Erdman

Kelly.Erdman@tasconline.com

Direct Line 608-316-2450

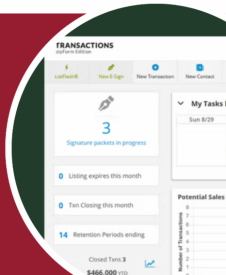
www.tasconline.com

Microsoft Teams meeting
Join:

<https://teams.microsoft.com/meet>

Your Member Benefit

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Meeting ID: 221 403 088 033 078

Passcode: 2AZ7HZ6Q

Advocate



WEBINAR REMINDER

2026 Advocacy SESSION WRAP UP

Join us for an in-depth webinar to learn about
new legislation from the 2026 session.

DATE & TIME

Thursday, May 28th from 1 PM – 2 PM



HELP YOUR CLIENTS DE-CLUTTER



Upcoming Events

RCSC Volunteer

Day: Oyster

Restoration

Date: June 3rd

Location: Annapolis,
MD

RCSC Volunteer

Day: Orphan Grain

Train

Date: June 4th

Location: Millersville,
MD

RCSC Bingo Night

Fundraiser

Date: June 12th

Help Your Clients Declutter – Take Advantage of 1-800-GOT-JUNK? Exclusive Benefits

Whether you're preparing a home to stage, cleaning a property before handing over the keys, or passing on the discount for your clients to use during their move, let 1-800-GOT-JUNK? do the heavy lifting for you.

[Learn More](#)

Location: Severna Park Elks

SAVE THE DATE
40th Annual Billy Goodall Charity Golf Tournament
Date: September 8th
Location: The Golf Club at South River

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