

APRIL 8, 2026

# Newsletter



Anne Arundel County Association of REALTORS®

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**Connect With Us!**



## Spring Membership Meeting



Photo courtesy of Gene Virtual Tours

**Friday, May 1, 2026**

**8:00 AM - 11:00 AM**

Chartwell Golf and Country Club



Please join us for the 2026 AACAR/DSAC Spring General Membership Meeting on Friday, May 1st from 8 AM – 11 AM.

Matt Verdin will be presenting on AI Safety & how to utilize Google Workspace/Gemini into your business.



Register Now

DSAC Member Registration

## Educate



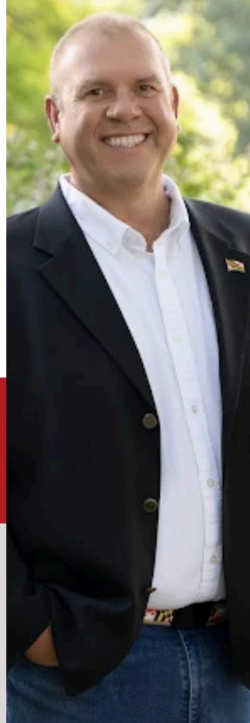
### ETHICS AND AI IN REAL ESTATE (F)

APRIL 16TH

1:00PM - 2:30PM

**INSTRUCTOR  
ROB SHEPHERD**

AACAR  
TRAINING  
ROOM



### THRIVE IN A DIVERSE MARKETPLACE

Go beyond the traditional and become AHWD certified.

SAVE \$50

APRIL 21, 2026



### ACCESS FOR ALL: REAL CONVERSATIONS ABOUT ACCESSIBILITY IN REAL ESTATE

APRIL 22ND  
11:00 AM - 12:30 PM



**JUSTIN DISBOROUGH**  
Panel Moderator



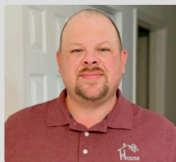
**SHAWN GOLDFADEN**  
ADA Compliance in Commercial Real Estate



**MAX GROSS**  
AACAR Government Affairs Director



**DONNA ROBERTS**  
Bright MLS Customer Success Coach



**MIKE STROTMAN**  
Fix This House



**LAUREN SYMMES**  
Brightwork Interior Design



### BUYING AND SELLING WITH SOLAR (F)

APRIL 28TH

1:00PM - 2:30PM

**INSTRUCTOR  
AUGI CONTI**

AACAR  
TRAINING  
ROOM



## VIRTUAL Legislative Update (A)

Thursday, May 14th  
10:00 AM - 1:00 PM

## VIRTUAL Code of Ethics (D)

Tuesday, May 19th  
10:00 AM - 1:00 PM

## VIRTUAL Contract Review (E)

Thursday, May 21st  
10:00 AM - 11:30 AM

Visit our Website

## The Graduate REALTOR® Institute Designation

GRI SERIES 300 & 400  
**OPEN FOR REGISTRATION**

ADVANCED EDUCATION FOR GROWING YOUR BUSINESS.  
THE MOST COMPREHENSIVE TRAINING IN THE INDUSTRY  
ALONG WITH A **NATIONALLY RECOGNIZED** DISTINCTION!

► GRI SERIES 300 ► GRI SERIES 400

TUESDAY  
April 14, 2026

301

TUESDAY  
April 21, 2026

302

MONDAY  
April 20, 2026

303

WEDNESDAY  
April 23, 2026

304

TUESDAY  
April 28, 2026

401

THURSDAY  
April 30, 2026

402

TUESDAY  
May 5, 2026

403

THURSDAY  
April 7, 2026

404

REGISTER TODAY!

Maryland  
REALTORS®

GRADUATE  
REALTOR®  
INSTITUTE

2026 Spring CIPS Series

## Discover a World of Opportunity

MAY 13, 14, 15, 20, 21

REGISTER TODAY!

Hybrid (Virtual & In-Person)  
[www.mdrealtor.org/cips](http://www.mdrealtor.org/cips)

Maryland  
REALTORS®

CIPS  
INTERNATIONAL  
PROPERTY SOCIETY

Unlock global real estate opportunities!

## Engage

RCSC  
**TRIVIA NIGHT**  
★ FUNDRAISER ★

1521 RITCHIE HWY, ARNOLD MD

APRIL 22, 2026 | 6:00 PM

\$50 PER TEAM, UP TO 6 PLAYERS

CASH PRIZE FOR THE WINNING TEAM

ANNE ARUNDEL COUNTY  
**HOMEOWNERSHIP RESOURCE FAIR**

FREE EVENT! The Severn Center  
1160 Reece Road, Severn, MD 21144  
**Saturday, April 11, 2026**

9:00-1:00 Doors Open/Exhibitors/Food  
10:00-10:45 Homebuyer Workshop \*registration required  
11:00 Mortgage 101: Beginners Guide for New Buyers - United Bank Mortgage  
11:30 Navigating the Market: Secrets to Buying Your First Home - Weichert Realtors Integrity Home Team

Meet with real estate agents, lenders and housing counselors to learn about:

- Current real estate market and climate
- Government financing programs for first-time homebuyers
- Credit, savings and budgeting techniques

Door Prizes  
Refreshments  
Activities for Kids

Thank you to our Gold Sponsors!

Shore United Bank  
ACDS  
Maryland HCAAC  
University of Maryland

For more information on this event:  
• visit our website - [www.acdsinc.org](http://www.acdsinc.org)  
• send an email - [info@acdsinc.org](mailto:info@acdsinc.org)  
• call us - (410) 222-7600

**Industry**

**Awards &** 2026

Due by July 6th, 2026

**Applications**

**International Night Out**

**Caribbean Experience** Thursday, April 16  
6:00 PM – 9:00 PM  
Columbia, MD

Presented by Maryland Realtors Global Business Committee

Reserve Your Spot

Sponsored by ProTec Inspection Services, TOWN & COUNTRY MOVERS, INC., CS Classic Settlements



**Lobby Photo Contest Guidelines & Details**

**REALTOR VOLUNTEER DAYS**

Serving Our Community Together

Wednesday - June 3 Oyster Restoration  
Thursday - June 4 Orphan Grain Train

Hosted by AACAR REALTOR COMMUNITY SERVICE COMMITTEE

**Volunteer to Help Us Serve Our Community**

**Advocate**

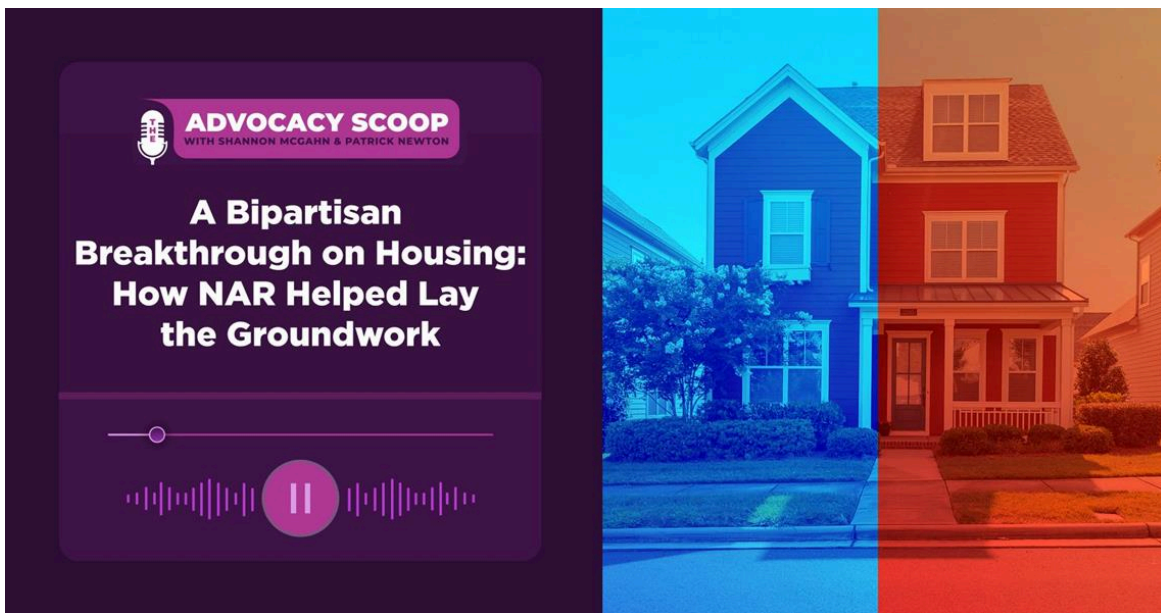
**2026**

**MD GENERAL ASSEMBLY CROSSOVER REPORT**

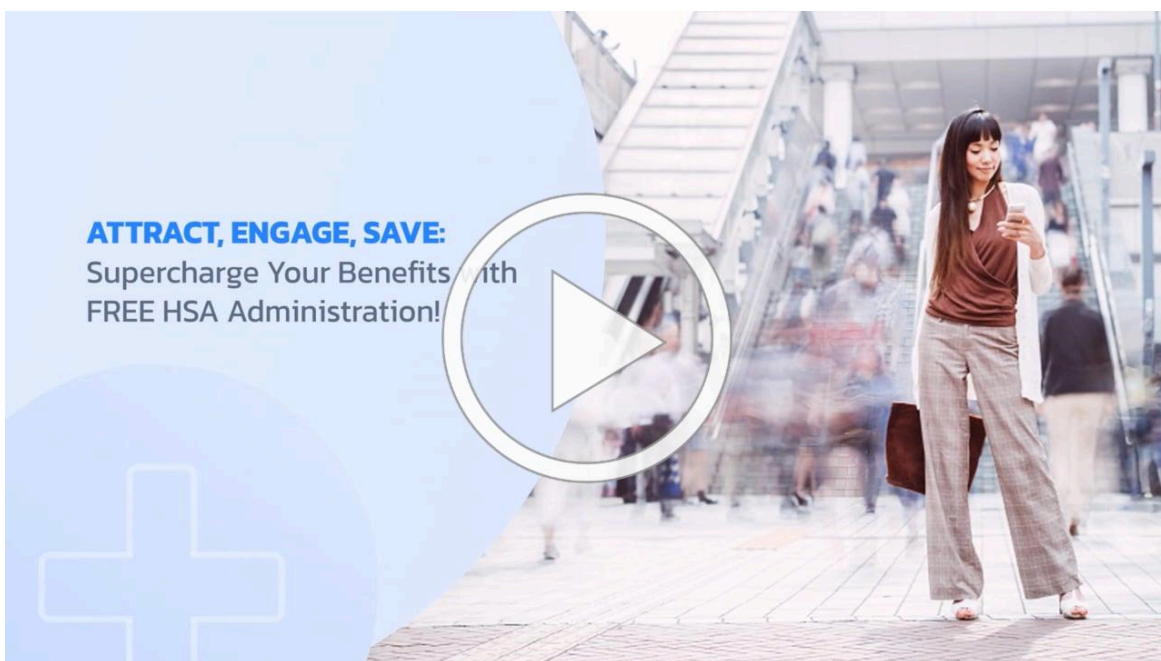
From Maryland REALTORS®' Advocacy Team

Get the legislation update as of March 23, 2026.

Maryland REALTORS



## Communicate



### Did You Know TASC Offers No-Cost HSA Administration?

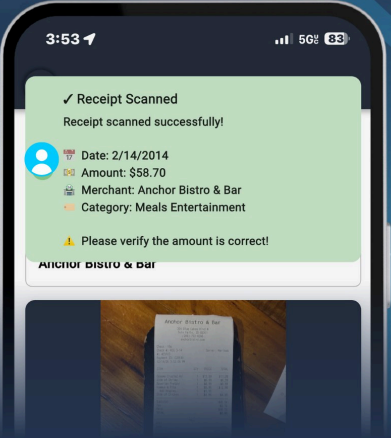
A Health Savings Account (HSA) is one of the most powerful savings tools available for managing healthcare costs. HSAs are triple tax-advantaged: contributions are tax-deductible, earnings grow tax-free, and withdrawals for qualified medical expenses are tax-free. A HSA also allows individuals enrolled in a High Deductible Health Plan (HDHP) to set aside money on a pre-tax basis to pay for qualified medical expenses. HSAs are excellent savings vehicles for current and future medical expenses. Plus, they can play an important part in your overall retirement strategy. AACAR members can use the code [AACR](#) to get discounts and free HSA services through TASC.

Questions? Reach out to [Kelly Erdman](#) at 800-422-4661 ext 62450.

Learn more

TAX SEASON

SAVE MONEY WITH  
TETHER RE **FREE** MILEAGE  
AND EXPENSE TRACKERS



ANCHOR BISTRO & BAR



**YOUR LEADERSHIP  
CAN MAKE AN IMPACT.**

Help guide the work  
that moves the  
industry forward.

Maryland  
**REALTORS®**

**NEW**

**MREC ADVERTISING  
CHECKLIST**

UPDATED MARCH 28<sup>TH</sup>, 2026



Get the latest guidance on your advertising with the new Checklist →

**HELP YOUR CLIENTS BOOST  
THEIR HOME'S VALUE**



### **Enjoy Exclusive Member-Only Pricing at the GE Appliances Store**

Help boost your clients' home value – and your value to them – by sharing top-of-the-line products at member-only pricing from the GE Appliances family of brands including Profile™, Cafe™, GE®, Monogram®, Haier, and Hotpoint®.

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1521 Ritchie Highway, Suite 300  
Arnold, MD 21012  
Ph:410-544-4554

## **Upcoming Events**

### **RCSC's Trivia Night Fundraiser**

Date: April 22nd  
Location: AACAR  
Training Room

### **AACAR/DSAC Spring Membership Meeting**

Date: May 1st  
Location: Chartwell  
Golf & Country Club

### **RCSC Volunteer Day: Oyster Restoration**

Date: June 3rd  
Location: Annapolis,  
MD

### **RCSC Volunteer Day: Orphan Grain Train**

Date: June 4th  
Location: Millersville,  
MD

### **SAVE THE DATE**

RCSC Bingo Night  
Fundraiser  
Date: June 10th  
Location: Severna  
Park Elks



Try email marketing for free today!