

MARCH 25, 2026

Newsletter



Anne Arundel County Association of REALTORS®

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**Connect
With Us!**



Join AACAR's REALTOR® Community Service Committee (RCSC) on Wednesday, April 22 for a fun-filled Trivia Night Fundraiser!

Think your team has what it takes? Gather your group and enjoy an evening of trivia, laughter, and friendly competition.

Put your knowledge to the test for bragging rights—and a cash prize.

[**Register your team**](#)



ADVOCACY UPDATE

**BY MAX GROSS,
GAD**



Crucial development corridor hit with building moratorium:

The goal of advocacy is to have a voice in the decisions and laws that impact our business, but sometimes events occur beyond our control. In that case, the best we can do (for now) is communicate what we know and make sure that our members are aware and have the same resources that we do. Such is the case with the development moratorium in northern Anne Arundel County.

The news seemingly came out of nowhere. A notice was issued from the county that said, “to protect public health and ensure the long-term sustainability of our water and sewer systems, a temporary moratorium has been issued for new construction projects and land use approvals within the Baltimore City Sewer Service Area (SSA).”

How and why did this happen? As County Executive Steuart Pittman [explains it](#), “an audit discovered that an agreement we had signed with Baltimore County in 1976 had been amended in 1981 with a change to how we should calculate what we can pump through their pipes on the way to the Patapsco Wastewater Treatment Facility in Baltimore City. That change cuts our future capacity by more than half, and is inconsistent with how these limits are set

for all other wastewater systems in our county and across the state. That is probably why it was not implemented until the recent audit. The moratorium was the only legally justifiable way to inform developers and their investors about the status of their projects.”

To answer questions, the county has set up a [website](#) with background and as a landing space for any updates. The vast majority of questions at two different meetings I’ve attended refer back to that website, in order to keep a unified message. At AACAR, we will continue to monitor the situation and try to keep members informed of any changes—or if a time comes in which we can be part of a solution.

Questions? Email Max

Educate



ETHICS AND AI IN REAL ESTATE (F)



APRIL 16TH

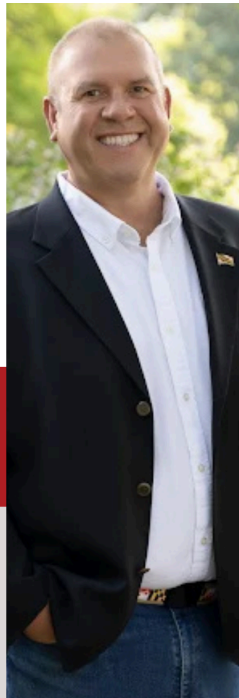


1:00PM - 2:30PM

INSTRUCTOR
ROB SHEPHERD



AACAR
TRAINING
ROOM



BUYING AND SELLING WITH SOLAR (F)



APRIL 28TH

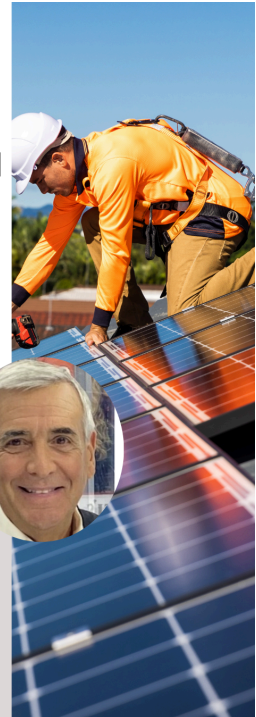


1:00PM - 2:30PM

INSTRUCTOR
AUGI CONTI



AACAR
TRAINING
ROOM



ACCESS FOR ALL: REAL CONVERSATIONS ABOUT ACCESSIBILITY IN REAL ESTATE PANEL DISCUSSION

APRIL 22ND

11:00 AM - 12:30 PM



JUSTIN DISBOROUGH
Panel Moderator



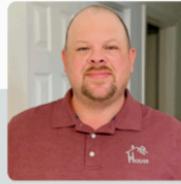
SHAWN GOLDFADEN
ADA Compliance in Commercial Real Estate



MAX GROSS
AACAR Government Affairs Director



DONNA ROBERTS
Bright MLS Customer Success Coach



MIKE STROTMAN
Fix This House



LAUREN SYMMES
Brightwork Interior Design

Engage

2 0 2 6

Regional Roundtables

Connect with industry professionals, share experiences, and develop new outlooks.

SAVE THE DATES! REGISTRATION COMING SOON!

1

HYATT REGENCY CHESAPEAKE | MARCH 18TH, 2026
100 Heron Blvd US-50, Cambridge, MD 21613

2

THE WESTIN BWI | APRIL 29TH, 2026
1110 Old Elkridge Landing Rd, Linthicum Heights, MD 21090

[MDREALTOR.ORG/EVENTS](https://mdrealtor.org/events)

Mayland
REALTORS®

ANNE ARUNDEL COUNTY
HOMEOWNERSHIP RESOURCE FAIR

FREE EVENT! The Severn Center
1180 Reece Road, Severn, MD 21144
Saturday, April 11, 2026

9:00-1:00 Doors Open/Exhibitors/Food
10:00-10:45 Homebuyer Workshop *registration required
11:00 Mortgage 101: Beginners Guide For New Buyers - United Bank Mortgage
11:30 Navigating the Market: Secrets to Buying Your First Home - Weichert Realtors Integrity Home Team

Meet with real estate agents, lenders and housing counselors to learn about:

- Current real estate market and climate
- Government financing programs for first-time homebuyers
- Credit, savings and budgeting techniques

Door Prizes
Refreshments
Activities for Kids

Thank you to our Gold Sponsors!

Shore United Bank
Anneland Community Development Services, Inc.
ACDS
Anneland Community Development Services, Inc.

For more information on this event:

- visit our website - www.acdsinc.org
- send an email - info@acdsinc.org
- call us - (410) 222-7600





Lobby Photo Contest Guidelines & Details

Communicate

STATE OF MARYLAND HOUSING 2026

Maryland REALTORS®/Statora 2026 State of Housing Poll

MARYLAND NEEDS 590,186 HOUSING UNITS BY 2045

Marylanders Demand Action on Housing Affordability

Marylanders' household budgets are reaching a breaking point. Our residents have cited taxes, property taxes, and fees as the top issue they would like the General Assembly to focus on, followed closely by cost of living and general affordability concerns.

Included in these numbers is the largest line item in nearly every resident's budget: housing. Maryland's two-fold problem of high housing prices and low housing production are continuing unabated. Marylanders are looking toward the General Assembly to help, but not seeing the results that they want.

79% believe that state government is only doing a fair or poor job on housing issues

77% believe that local government is only doing a fair or poor job on housing issues

MARYLAND'S HOUSING MENU

Fortunately, more Maryland residents approve than disapprove of several actions to change our state's housing supply trajectory:

- +20** Allow Residential in Commercial Zones (63% favorable/33% unfavorable)
- +44** Lock in Zoning at Time of Development (64% favorable/20% unfavorable)
- +11** Change Zoning to Allow Middle Housing (60% favorable/39% unfavorable)
- +21** Set Local Housing Production Targets (64% favorable/33% unfavorable)
- +36** Streamline Local Permitting Processes (62% favorable/26% unfavorable)

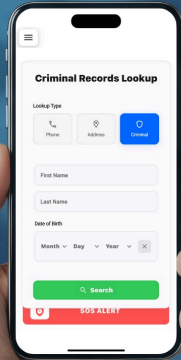
Maryland REALTORS®

2026 State of Housing Survey Infographic

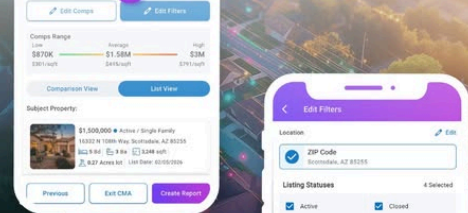
For the last six years, Maryland REALTORS® has worked with Statora to conduct a survey of Maryland voters about the state of housing in Maryland. With these results, trends have developed that tell a story about their concerns and worries with housing in Maryland.

Download the Infographic

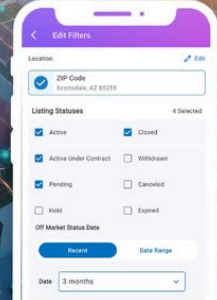
BALANCING REALTOR® SAFETY
WITH CONSUMER PRIVACY RIGHTS



**Smarter comps.
Sharper pricing.
AI CMA just
got better.**



rpr.me/ai-cma-update



Save up to 35% Off on Your Next Car Rental with Budget

Renting great cars to value-minded customers since 1958, Budget is known for offering car rentals, products, and services for less.

Upcoming Events

2026 INNOVATE Commercial Symposium

Date: March 26th
Location: College Park Marriott Hotel and Conference Center

RCSC's Trivia Night Fundraiser

Date: April 22nd
Location: AACAR Training Room

SAVE THE DATE

RCSC Bingo Night Fundraiser

Date: June 10th
Location: Severna Park Elks

SAVE THE DATE

2026-2027

Installation of Officers & Directors
Date: December 2nd

[Learn More](#)

Location: Two Rivers
Steak & Fish House

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