

FEBRUARY 25, 2026

Newsletter



Anne Arundel County Association of REALTORS®

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**Connect
With Us!**



Move your business forward with:

- Up to **6 CE credit hours**
- Powerful **networking** with local pros
- Fun, high-value **giveaways**

Next week, you'll have the chance to sharpen your skills, expand your connections, and walk away with practical insights you can put to work immediately.

Whether you're looking to stay ahead of industry trends, or recharge your professional momentum, the **2026 AACAR Convention & Tradeshow** on March 5th delivers real value in one high-impact day.

Time is running out to save your seat!



Register Now

Sponsor & Exhibitor Package

Engage

AACAR YPN
ANNE ARUNDEL COUNTY ASSOCIATION OF REALTORS
YOUNG PROFESSIONALS NETWORK

ST. PATRICK'S DAY HAPPY HOUR

JOIN US FOR A PRE-ST. PATRICK'S DAY CELEBRATION
NETWORKING | DRINKS | LIGHT APPETIZERS | MUSIC

MARCH 12, 2026

4 - 6 PM

O'LOUGHLIN'S RESTAURANT
1258 BAY DALE DRIVE,
ARNOLD, MD, 21012

\$5 PER PERSON
\$10 FOR WALK-INS

THANK YOU TO OUR SPONSORS

cheaper than a geek, MANOR TITLE, LLC, MONTERO Law Group, LLC

2026

Regional Roundtables

Connect with industry professionals, share experiences, and develop new outlooks.

REGISTER TODAY! LIMITED SPACE AVAILABLE

1	HYATT REGENCY CHESAPEAKE MARCH 18TH, 2026 100 Heron Blvd US-50, Cambridge, MD 21613	2	THE WESTIN BWI APRIL 29TH, 2026 1110 Old Elkridge Landing Rd, Linthicum Heights, MD 21090
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THURSDAY, FEBRUARY 26TH AT 1:00 PM

JOIN US FOR A

COMMERCIAL WEBINAR

Maryland REALTORS

Get a practical introduction to commercial sales and leasing, including the letter of intent process, how commercial properties are priced, and key regulatory considerations. This session is designed to build foundational understanding and context—not to train agents on executing commercial transactions. Specific deal questions should be directed to your broker.

REGISTER TODAY!

Communicate

SentriLock fees are due on March 1st! If you haven't already, call the AACAR office at 410-544-4554 to make payment today.



[Access Your FREE Tether RE Subscription](#)



[Lobby Photo Contest Guidelines & Details](#)

Advocate

2026 LEGISLATIVE SESSION HIGHLIGHTS

BY MAX GROSS, GAD



2026 Legislative Session Highlights

By Max Gross, AACAR Government Affairs Director

Maryland's legislative session is right around the halfway point, and housing is on the agenda. The AACAR and Maryland REALTORS® (MR) Legislative Committees have reviewed over 150 bills so far, and while I can't (and you wouldn't want me to) recap them all, I can give some highlights and make sure you have the resources you need to stay up to date on what's happening in Annapolis.

[Read More](#)

Educate



MORNING CLASSES

9:00 AM – 12:15 PM: **Code of Ethics (D)** | Sandra Stewart

9:00 AM – 12:15 PM: **BRAD (H)** | Brenda Kasuva

9:30 AM – 11:00 AM: **Financing for the Newly Licensed (O)** | Ann Fisher

9:30 AM–12:30 PM: **Legislative Update (A)** | Kim Link

9:30 AM – 12:30 PM: **Property Management (M)** | Mary Groven

10:00 AM – 12:00 PM: **Fair Housing (C)** | Ting Dong

MASTERMIND SESSIONS

11:15 AM – 12:30 PM: **Coaches Corner Panel** | Jim Crowder, Adam Chubbuck, and Carol Snyder facilitated by Rachael Acevedo

1:00 PM – 2:15 PM: **Starting Strong: Marching Toward a Powerful Career** | Kevin Brown, Taylor Rector, Whitney Ward, and Riley White facilitated by Rachael Acevedo

AFTERNOON CLASSES

12:45 PM – 2:15 PM: **The Good, Bad & Ugly of Mold & Indoor Air Quality (E)** | Stephen Showalter

1:00 PM – 4:00 PM: **BRAD (H)** | Sandra Stewart

1:00 PM – 4:00 PM: **Code of Ethics (D)** | Kim Link and Ting Dong

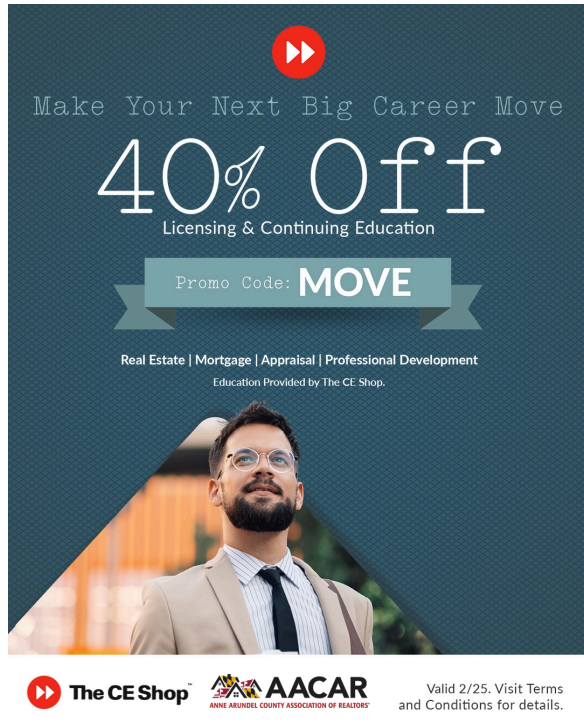
1:15 PM – 2:15 PM: **Lunch and Learn** | Kelly Human

2:00 PM – 4:00 PM: **Tenant Bill of Rights (F)** | Diana Khan

2:30 PM – 4:00 PM: **MREC Supervision (I)** | Cleo Pappas

2:30 PM – 4:00 PM: **Intro to Well Mechanics (E)** | Tim Shotzberger

2:45 PM – 4:00 PM: **Next Level Engagement: The Power of Google & AI** | Tim Milauskas and Chris Baker facilitated by Rachael Acevedo



Make Your Next Big Career Move

40% Off

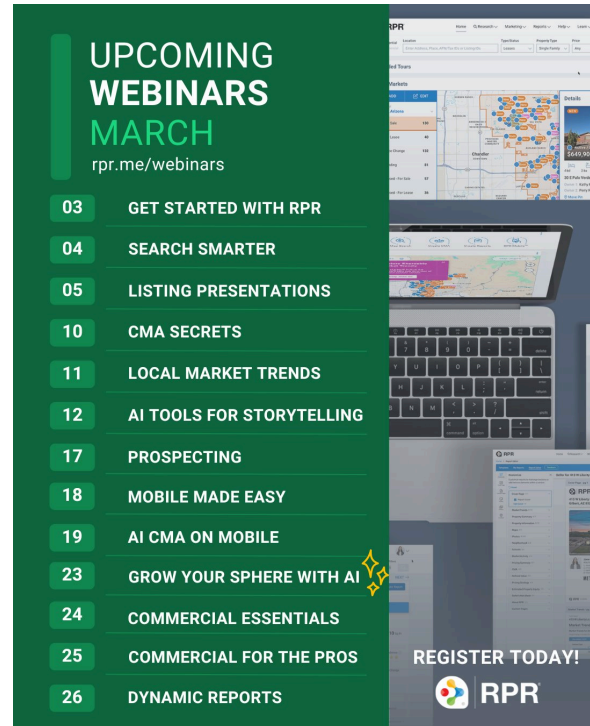
Licensing & Continuing Education

Promo Code: **MOVE**

Real Estate | Mortgage | Appraisal | Professional Development
Education Provided by The CE Shop.

The CE Shop | **AACAR**
ANNE ARUNDEL COUNTY ASSOCIATION OF REALTORS

Valid 2/25. Visit Terms and Conditions for details.



UPCOMING WEBINARS

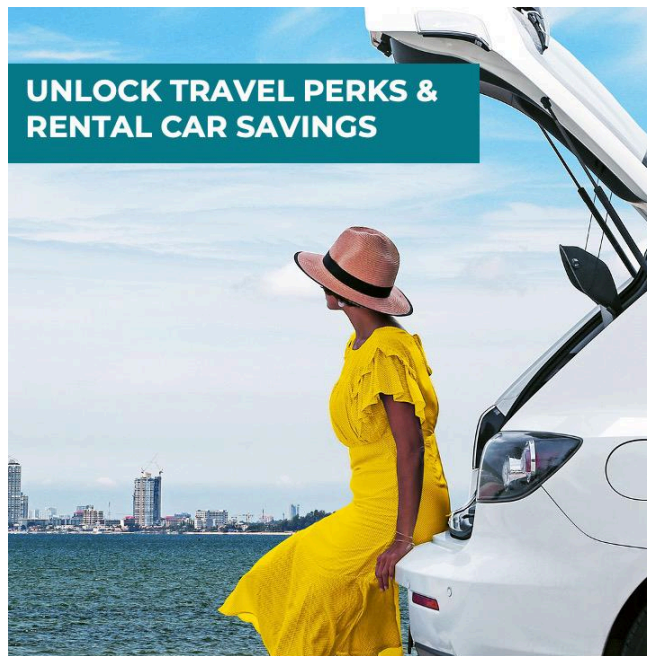
MARCH

rpr.me/webinars

- 03 GET STARTED WITH RPR
- 04 SEARCH SMARTER
- 05 LISTING PRESENTATIONS
- 10 CMA SECRETS
- 11 LOCAL MARKET TRENDS
- 12 AI TOOLS FOR STORYTELLING
- 17 PROSPECTING
- 18 MOBILE MADE EASY
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RPR



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Get Exclusive Travel Perks and Car Rental Savings with Hertz

Hertz is a premier rental car company, offering travel perks and car rental

Upcoming Events

2026 AACAR Convention & Tradeshow

Date: March 5th
Location: LIVE! Casino & Hotel Maryland

YPN Committee's Pre-St. Patrick's Day Happy Hour

Date: March 12th
Location: O'Loughlin's Restaurant

2026 INNOVATE Commercial Symposium

Date: March 26th
Location: College Park Marriott Hotel and Conference Center

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Save the Date!
RCSC's Trivia Night
Fundraiser
Date: April 22nd
Location: AACAR
Training Room

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