JANUARY 14, 2026

Newsletter

AACAR
ANNE ARUNDEL COUNTY ASSOCIATION OF REALTORS®

Anne Arundel County Association of REALTORS®

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Let's collaborate to make every listing a standout.

410.562.1084 · terry@mytlchome.com

Learn More

Communicate

The AACAR office will be closed on Monday, January 19th, in observance of the federal holiday.

Get the full picture before you arrive. Satellite view is now available when previewing maps, giving you better context of the home and its surroundings. Unlock your **FREE Tether RE access** and mileage tracker.

Consumer Guides

Educate

The 2026 AACAR Convention & Tradeshow will be at LIVE! Casino and Hotel on March 5th, 2026. We're excited to "March Towards Success" this year!

- Earn up to 6 hours of CE
- Network with local professionals
- Attend mastermind sessions
- And more

Reserve your spot

Time is running out to purchase a 2026 SuperPass!

Take any on-site or virtual education classes hosted by AACAR for only $99 with the 2026 SuperPass!*

Available to AACAR Members only for classes from January - December 2026.

Purchase a SuperPass today via the "Subscriptions" tab using your member login at **www.aacar.com**.

*Excludes the 2026 AACAR Convention and Designations/Certifications

VIRTUAL Legislative Update (A)
Thursday, January 15th
10:00 AM - 1:00 PM

VIRTUAL Code of Ethics (D)
Tuesday, January 20th
1:00 PM - 4:00 PM

VIRTUAL Contract Law Review (F)
Thursday, January 22nd
10:00 AM - 11:30 AM

VIRTUAL Brokerage Relationships & Disclosures (H)
Tuesday, January 27th
10:00 AM - 1:00 PM

VIRTUAL Fair Housing (C)
Thursday, January 29th
10:00 AM - 12:00 PM

Mortgage Financing (F)
Tuesday, February 3rd
10:00 AM - 11:30 AM

1031 Real Estate Exchange (F)
Thursday, February 5th
10:00 AM - 12:00 PM

Advocate

AACAR
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2026 LEGISLATIVE PREVIEW: HOUSING TAKES CENTER STAGE

BY MAX GROSS, GAD

I'm an optimist. Every time a legislative body convenes with dreams of revitalizing the housing market and tackling affordability challenges, I often get excited about what can be accomplished. As the 2026 Maryland General Assembly legislative session kicks off this week, this optimism is as strong as ever. The first two weeks of the year have been full of events—from candidate fundraisers to economic forecasts to local Chamber of Commerce forums—in which housing policy is mentioned as a top priority.

But just because housing is taking center stage, doesn't mean the proposals are always good ones. Looking ahead at this year's legislative session, there is ample opportunity to make things much better for the housing market and the small businesses that sell them. But there is also ample, even well-intentioned opportunity for things to get worse. So as always, your state and local advocacy teams will be busy pushing for good proposals and protecting our members from the bad.

The Good

I'll start where I always do—with hope. The conditions for getting something done are excellent.

• Housing is a priority of the Governor: he issued an executive order to create housing supply targets after last session and announced support of a package of three bills which would address the issue.

• There is also a strong appetite from local governments and candidates on the issue, as well. Though we'll see below that this is more of a mixed blessing.

• As I've written previously, there is a strong, emerging consensus among housing experts and even some politicians about what should be done to rebuild a robust housing market.

• And, of course, we have our team at Maryland REALTORS® doing great work communicating with elected officials about which policies should be prioritized—which you can read about in the latest Maryland REALTOR® Magazine issue if you're curious about the policy framework.

Read More

Housing supply, affordability and access—what's next for advocacy in 2026

A new year brings new advocacy priorities. Hear how NAR plans to tackle housing supply, affordability and access to homeownership in 2026, straight from the Advocacy team. **Listen now.**

Engage

2026 RCSC Events

FEB 18	**Paint & Sip**
APR 22	**Trivia Night**
JUNE 2026	**Bingo**
NOV 18	**Harvest for the Hungry**

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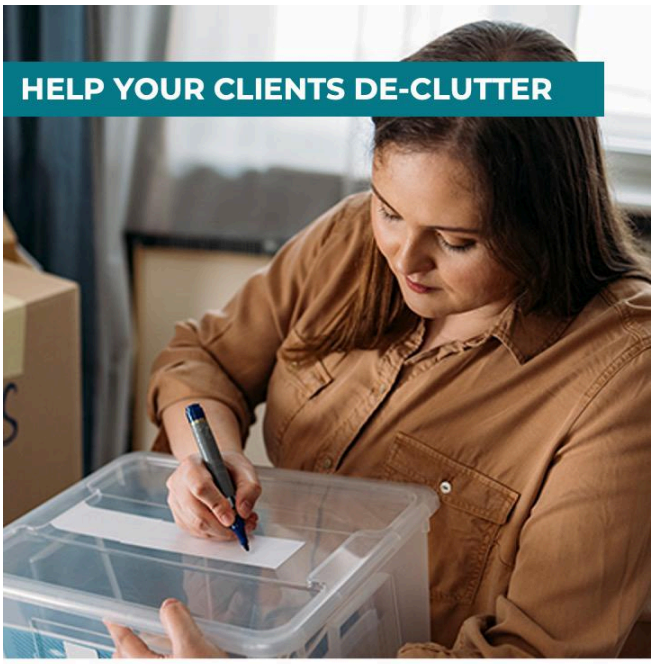

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Whether you're preparing a home to stage, cleaning a property before handing over the keys, or passing on the discount for your clients to use during their move, let **1-800-GOT-JUNK?** do the heavy lifting for you.

Upcoming Events

Lobby Day
Date: February 11th
Location: Annapolis, MD

2026 AACAR Convention & Tradeshow
Date: March 5th
Location: LIVE! Casino & Hotel Maryland

2026 INNOVATE Commercial Symposium
Date: March 26th
Location: College Park Marriott Hotel and Conference Center

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