

FEBRUARY 4, 2026

Newsletter



Anne Arundel County Association of REALTORS®

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**Connect
With Us!**



The 2026 AACAR Convention & Tradeshow is a little over a month away!

This annual event includes

- Up to 6 hours of continuing education opportunities
- Networking with local professionals
- Mastermind sessions
- Amazing giveaways
- And so much more!

Your registration also includes breakfast, lunch, and happy hour.

Classes will fill up -- be sure to reserve your spot before it's too late.



Register Now

Engage



Join the **Women's Council of REALTORS® Anne Arundel County** for a fabulous Galentine's Celebration at Oldies Booze Box, a swanky, speakeasy-style setting that's all about fun, flair, and fierce connections.

Whether you're a longtime member or totally new to Women's Council of REALTORS®, this is the perfect chance to mix, mingle, and bring along that REALTOR® friend who should be part of this amazing crew.

[Register here.](#)



Join the AACAR REALTOR® Community Service Committee for a fun night of crafting and connection! Enjoy decoupage and decorating a ceramic dish with friends.

Led by Sue Weber Wehnert, this hands-on session includes all materials. Begin with a blank slate, create your own masterpiece, and take it home that night.

Feb 18 | 6–8 PM | 1521 Ritchie Hwy, Arnold, MD

Proceeds benefit Anne Arundel charities.

[Get your ticket here.](#)

Advocate

2026: THE YEAR OF HOUSING

BY MAX GROSS, GAD



The Stakes of Low Housing Supply

At the beginning of every local council meeting, there's an opportunity for people to give two minutes of public testimony on issues unrelated to the specific resolutions or ordinances up for a hearing that night. Monday night, I found myself in a County Council meeting room absolutely filled with residents who had come out to support or oppose a variety of housing or land use measures, boosted by a heated debate in the construction industry about labor agreements. Virtually everyone in the room had some interest in issues that relate to real estate, and they were a captive audience. I wanted to utilize that platform to lay out some general housing policy principles for the legislators and the residents in attendance to boost community engagement and education on issues important to our industry.

So I have launched a new testimony series. I publicly declared 2026 the Year of Housing, and will celebrate the occasion two minutes at a time at each county council meeting I can attend. I began the series by laying out the true stakes of the housing shortage—and maybe I'm being pessimistic, but the situation is far more dire than even REALTORS® may realize.

[Read More](#)



Photos courtesy of the Maryland Chamber of Commerce.

AACAR representatives attended the Maryland Chamber of Commerce's "**Meet the State**" event that included policymakers, cabinet leaders and business executives for a first look at Maryland's budget priorities and economic outlook for 2026.

Educate

AACAR
ANNE ARUNDEL COUNTY ASSOCIATION OF REALTORS

1031 REAL ESTATE EXCHANGE (F)

FEB. 5TH
10:00AM - 12:00PM

INSTRUCTOR JEFF HORAN

AACAR TRAINING ROOM

AACAR
ANNE ARUNDEL COUNTY ASSOCIATION OF REALTORS

SERVING MILITARY CLIENTS: MOVING MADE EASY (F)

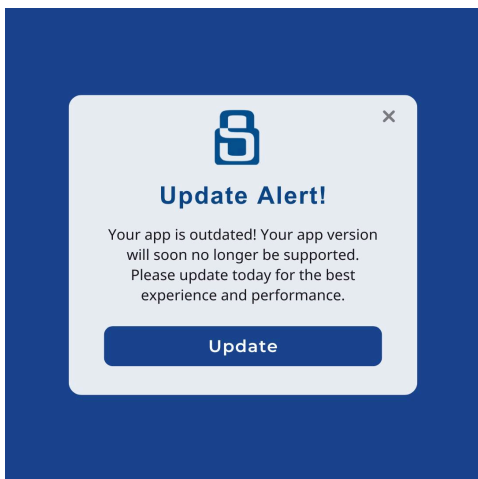
FEB. 10TH
10:00AM - 11:30AM

INSTRUCTOR SARAH GARZA

AACAR TRAINING ROOM

Virtual Prospecting with Bright MLS Public Records
Tuesday, February 12th
11:00 AM - 12:00 PM

Communicate



Questions? Contact SentiLock Support

SentiLock's SentiKey RE App iOS and Android Quarterly Update

Effective February 2, 2026, SentiLock requires all users to have at a minimum SentiKey RE app version 5.116.0. Please check your phone for this version or better.

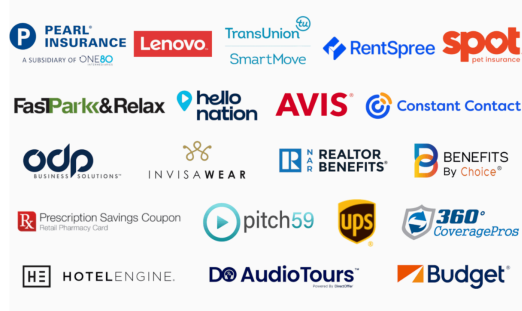
If you don't have the required minimum version, you will receive an in-app notification prompting you to update the app before you can continue using it.

Enable auto-update on your phone to keep SentiKey RE up-to-date.

Welcome to our new affiliate members!

Christopher Whaley | Appraiser
Terry Crawford | Home Warranty of America

Maryland REALTORS® Affinity Partners



Did you know that Maryland REALTORS® members get exclusive access to deals on a wide variety of services, from rental cars and hotels to essential E&O insurance?

Sign in to get access the specialized codes and links.

[Learn More](#)

Upcoming Events

Lobby Day

Date: February 11th

Location: Annapolis, MD

Sip, Craft, & Connect hosted by the REALTOR® Community Service Committee

Date: February 18th

Location: AACAR Office

2026 AACAR Convention & Tradeshow

Date: March 5th

Location: LIVE! Casino & Hotel Maryland

2026 INNOVATE Commercial Symposium

Date: March 26th

Location: College Park Marriott Hotel and Conference Center

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