

FEBRUARY 19, 2025

# Newsletter



# AACAR

ANNE ARUNDEL COUNTY ASSOCIATION OF REALTORS®

Anne Arundel County Association of REALTORS®

## Quick Links:

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[REALTOR® Tools](#)

[Upcoming Classes](#)

[Check your current CE Hours](#)

[CE Requirements](#)

[MREC Advertising Checklist](#)

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[Discrimination Laws in Maryland](#)

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**Connect With Us!**



2025 AACAR

**KNOCK IT Out Of The Park**

CONVENTION & TRADESHOW

**MARCH 6TH**

LIVE! CASINO & HOTEL HANOVER, MD

**THANK YOU, SPONSORS!**

**2025 AACAR SPONSORS**

PLATINUM GOLD SILVER

1st Choice Property Management LodeStar NAVY FEDERAL Credit Union

**PLATINUM PARTNERS**

LAFAYETTE FEDERAL CREDIT UNION WWW.LFCU.ORG U RELAX MOVING COMPANY

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ROSEDALE FEDERAL Charter Title ALLIED TITLE & ESCROW LLC

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*How do you see the real estate market evolving in 2025? How does storytelling impact your business? How do you stand out in a crowded market?*

These questions and more will be answered by industry experts at the 2025 AACAR Convention & Tradeshow on March 6th at LIVE! Casino & Hotel.

Don't miss out on your chance to connect with fellow professionals, network with local exhibitors, gain up to 6 hours of CE, and knock it out of the park!

**Register Today**

**Communicate**



## Global Update: NAR CEO Fireside Chat



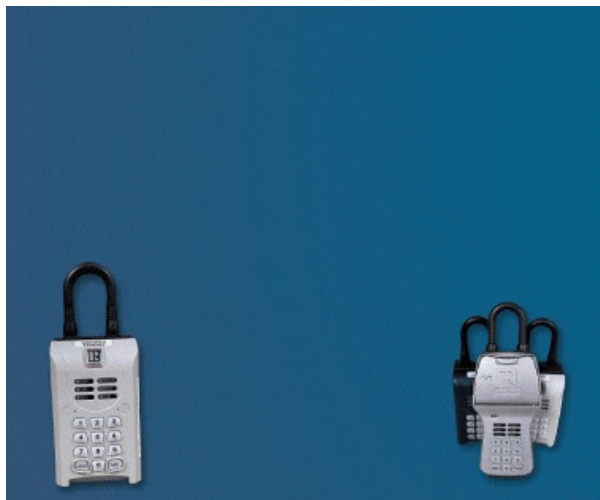
**Rick Davidson**  
CEO  
Cairn Real Estate  
Holdings

**Eric Romero**  
Director of  
Broker Management  
Your Castle Real Estate

**Nykia Wright**  
CEO  
National Association  
of Realtors

**Sherry Chris**  
Former Expansion Brands,  
Realty

**Greg Fisk**  
Broker/Owner  
JPAR - Maryland Living



**Sentrilock fees are due on March 1st!** In order to avoid late fees, payment must be made by March 16th.

### Consumer Guides

- [NEW: Escrow and Earnest Money](#)
- [NEW: Pricing Your Home](#)
- [Fire Damage and Policy Coverage](#)
- [Preparing to Sell Your Home](#)
- [Flood Insurance](#)
- [Homeowners Insurance](#)
- [Home Inspections](#)

More resources are available at [facts.realtor](https://facts.realtor).

## Educate

**AT HOME  
WITH  
DIVERSITY**

with **Cammie Reed**



**April 17, 2025**



**9:00 AM - 4:00 PM**

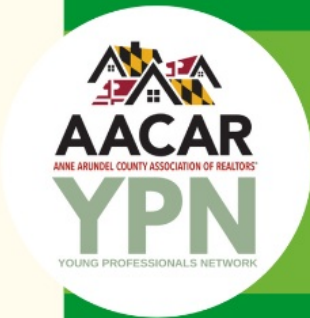


## **Commercial Webinar: How Do I Get My Use and Occupancy Permit?**

**Thursday, February 27th from 1:00 pm to 2:00 pm**

Join Maryland Realtors® Commercial Alliance Group for a **webinar** on acquiring use and occupancy permits, featuring expert insights and networking opportunities!

**Engage**



# ST. PATRICK'S DAY HAPPY HOUR



JOIN US FOR A PRE-ST. PATRICK'S DAY CELEBRATION  
NETWORKING | DRINKS | LIGHT APPETIZERS | MUSIC

## MARCH 13, 2025

### 4 - 6 PM

O'LOUGHLIN'S RESTAURANT  
1258 BAY DALE DRIVE,  
ARNOLD, MD, 21012

\$5 PER PERSON  
\$10 FOR WALK-INS



LAFAYETTE FEDERAL CREDIT UNION  
WWW.LFCU.ORG



## Advocate

### FinCEN Beneficial Ownership Information Reporting Rule Back in Effect

#### 2025 Lobby Day Press Conference



**REASONS AND WAYS TO SUPPORT BILL NO. 2-25**

BY MAX GROSS, GAD



By now, REALTORS® know the data and understand the problem. We're in a housing affordability crisis driven by low supply. Nationally, the average age of a first-time homebuyer is 38 (a record high) and the percentage of homebuyers who are first-time



Earlier this month, AACAR's Major RPAC Investors 'took it to the top' with a private tour of the State House and Dome led by Delegate Stuart Schmidt Jr., M.B.A., House of Delegates, District 33B!

Learn more about RPAC [here](#).

buyers is 24% (a record low). Anne Arundel County is no different. Our first responders and teachers are increasingly priced out of the areas where they serve and a generation of recent graduates entering the labor force are increasingly looking to move elsewhere—somewhere they can afford to live.

From a strict industry point of view, we should advocate for as much housing development as we possibly can. But we all know it is not that simple. In addition to being the arbiters of real estate transactions, AACAR members are also community members. We drive in the same traffic, share the same sewage systems and deal with the same storm water runoff.

[Read More](#)

## Welcome to our new affiliate members!

Annie Sickmen | [Timberlake Homes](#)  
Joao Moreira | [Caring Transitions](#)

### Upcoming Events

#### [2025 AACAR Convention](#)

Date: March 6th

Location: LIVE! Casino & Hotel

#### [YPN Committee's](#)

#### [St. Patrick's Happy Hour](#)

Date: March 13th

Location: O'Loughlin's

#### [Maryland REALTORS®](#)

#### [Commercial Symposium](#)

Date: March 20th

Location: College Park Marriott Hotel & Conference Center, Hyattsville, MD



## FREE TECH SUPPORT

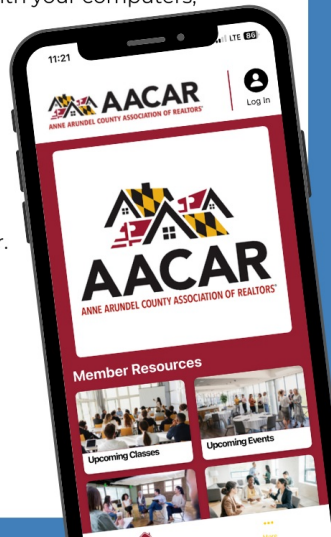
YOUR NEW MEMBER BENEFIT

Based in the U.S., friendly Tech Helpline analysts can help you resolve problems with your computers, tablets, printers, scanners, smartphones, and more — all at no additional cost to you!

With no limit to the number of calls you can make, this member benefit can save you hundreds each year.

HOURS:  
Mon - Fri: 9 AM - 8 PM  
Sat & Sun: 9 AM - 5 PM

Contact the Tech Helpline using the AACAR app today.



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