

FEBRUARY 19, 2025

Newsletter



AACAR

ANNE ARUNDEL COUNTY ASSOCIATION OF REALTORS®

Anne Arundel County Association of REALTORS®

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2025 AACAR

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2025 AACAR SPONSORS

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CONVENTION & TRADESHOW

MARCH 6TH

LIVE! CASINO & HOTEL HANOVER, MD

Congratulations to our Sentrilock dues giveaway winner, Judy Oldfield!

Register for the **2025 AACAR Convention** between **February 19 – 26th** for a chance to win one free 3-hour CE class!

Already registered for the convention? You'll be automatically added into the drawing.

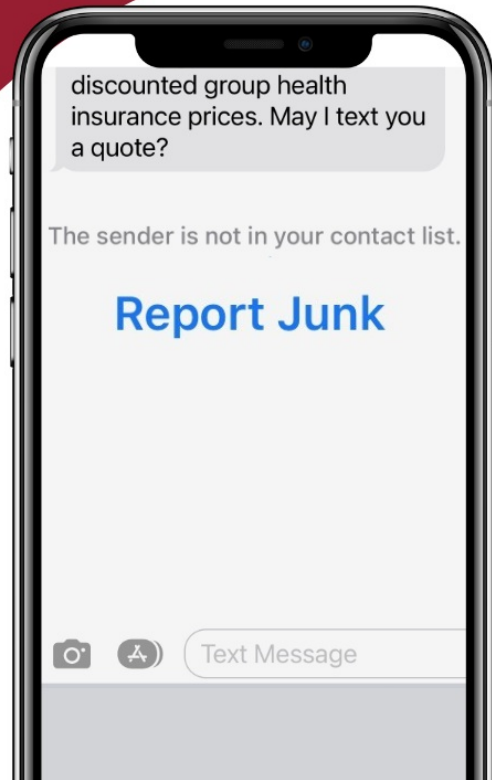
[Register Today](#)

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Communicate

SCAM ALERT

If you receive a text message or phone call offering health insurance from someone claiming to be working with the association, please **do not** respond or provide any personal or financial information.



Sentrilock fees are due on March 1st! In order to avoid late fees, payment must be made by March 16th.

[Visit the AACAR Web Portal](#)

Member Resources

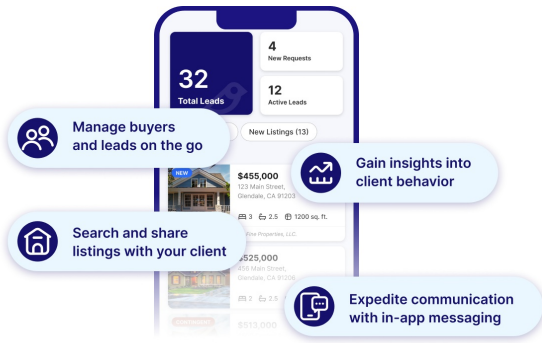
[Efforts to revitalize Glen Burnie town center include recreational options](#)



 The CE Shop  AACAR

Valid 2/19. Visit Terms and Conditions for details.

Pour Yourself a Better Career
On Wednesday, February 19th, toast to a future full of



Get to know the new Nestfully mobile solution designed to simplify client communication and collaboration. Register for an upcoming webinar [here](#).

opportunities with 40% off all real estate courses when you visit [The CE Shop](#) and use promo code WINE at checkout.

Consumer Guides

- [NEW: Escrow and Earnest Money](#)
- [NEW: Pricing Your Home](#)
- [Fire Damage and Policy Coverage](#)
- [Preparing to Sell Your Home](#)
- [Flood Insurance](#)
- [Homeowners Insurance](#)
- [Home Inspections](#)

Educate

CLASS SCHEDULE



MASTERMIND SESSIONS

11:00 AM - 12:00 PM:
Innovative Ways to Stand Out In A Crowded Market
Colleen Smith, Kristi Neidhardt, Jen Schaub, Jen Holden, Rachael Acevedo

3:00PM - 4:00 PM:
The Art of Storytelling
Nancy Gowan, John Collins, Phil Gerdes, Rachael Acevedo

8:00 AM - 10:00 AM:
Fair Housing (C)
Cleo Pappas | 2 hours of CE

8:00 AM - 11:00 AM:
Code of Ethics (D)
Kim Link | 3 hours of CE

8:00 AM - 11:00 AM:
Contracts for the Newly Licensed (J)
Kelly Human | 3 hours of CE

8:15 AM - 11:15 AM:
Legislative Update (A)
Ana Ferguson | 3 hours of CE

8:15 AM - 11:15 AM:
MREC Supervision (I)
David Norkus | 3 hours of CE

9:00 AM - 11:00 AM:
Property Research (F)
Beth Hoyt | 2 hours of CE

10:15 AM - 11:45 AM:
Trafficking in Real Estate (F)
Candace Parrott | 1.5 hours of CE

1:00 PM - 2:00 PM:
Panel Vision: 2025 Navigating the New Normal of Real Estate
Joey VanDaniker, Gina White, David Orso, Greg Fisk

1:00 PM - 2:30 PM:
Homeowners Insurance Things to Know Erin Lewis | 1.5 hours of CE

1:00 PM - 3:00 PM:
Fair Housing (C)
Cleo Pappas | 2 hours of CE

1:00 PM - 4:00 PM:
Code of Ethics (D)
Kim Link | 3 hours of CE

1:00 PM - 4:00 PM:
Legislative Update (A) Critical Area, Deconstructed
William Bower | 3 hours of CE

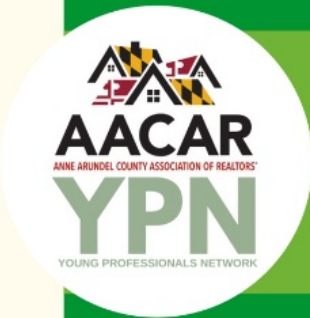
1:00 PM - 4:00 PM:
Brokerage Relationships & Disclosures (H)
Ana Ferguson | 3 hours of CE

1:15 PM - 4:15 PM:
Property Management & Landlord & Tenant Laws (M)
Mary Groven | 3 hours of CE

3:00 PM - 4:30 PM
Imposters (F)
Cheryl Odell-Duffy | 1.5 hours of CE

3:15 PM - 4:45 PM
Preparing for Home Inspection (F)
Stephen Showalter | 1.5 hours of CE

Engage



ST. PATRICK'S DAY HAPPY HOUR



JOIN US FOR A PRE-ST. PATRICK'S DAY CELEBRATION
NETWORKING | DRINKS | LIGHT APPETIZERS | MUSIC

MARCH 13, 2025

4 - 6 PM

O'LOUGHLIN'S RESTAURANT
1258 BAY DALE DRIVE,
ARNOLD, MD, 21012

\$5 PER PERSON
\$10 FOR WALK-INS



Advocate



AACAR's Legislative Committee met with Councilwoman Allison Pickard on February 18th to discuss Council Bill 2-25 and other housing issues in Anne Arundel County.

Have you downloaded the AACAR App?

Download on the App Store



GET IT ON Google Play



Upcoming Events

2025 AACAR Convention

Date: March 6th

Location: LIVE! Casino & Hotel

YPN Committee's

St. Patrick's Happy Hour

Date: March 13th

Location: O'Loughlin's

Maryland REALTORS®

Commercial Symposium

Date: March 20th

Location: College Park Marriott Hotel & Conference Center, Hyattsville, MD

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