

JANUARY 8, 2024

# Newsletter



Anne Arundel County Association of REALTORS®

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Connect  
With Us!



2025



Knock it out of the park at the Annual AACAR Convention & Tradeshow on **Thursday, March 6th, at LIVE! Casino and Hotel Maryland!**

From navigating the new normal of real estate to property management and tenant laws, there's a range of educational sessions to choose from. Don't need continuing education credits? Join one of the mastermind sessions during the day!

Register by **January 16th** to take advantage of the early bird discount --- **only \$55 for the entire day!**

[\*\*Early Bird Registration\*\*](#)

Prefer a registration form?  
[Download one here.](#)

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Communicate

# 2025 SUPERPASS

Take any continuing education or professional development classes hosted by AACAR for \$99!

Valid for use from Jan. – Dec. 2025



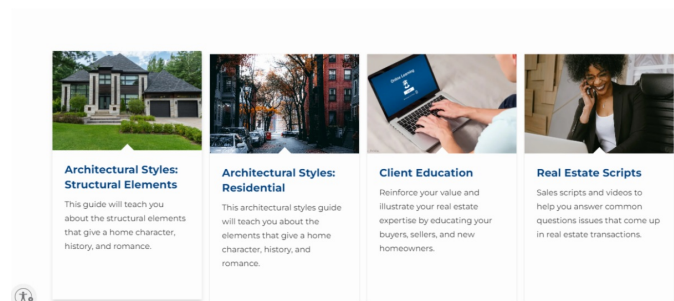
Available for purchase now through January 2025!

Don't miss out on your chance to take any continuing education or professional development classes hosted by AACAR (in-person and virtual) in 2025 for only \$99 with the 2025 SuperPass!

- Choose sessions that work with your busy schedule
- Take advantage of networking opportunities
- Stay ahead of industry trends with classes led by local experts

Take the hassle out of fulfilling your CE requirements - purchase a 2025 SuperPass today under the **"Subscriptions"** tab!

## Member Resources



The "Tools" section of REALTOR® Magazine offers a variety of resources for you.

- **Architectural Styles Guides:** These guides cover the structural elements that give a home character, history, and romance.
- **Client Education Materials:** Reinforce your value and illustrate your real estate expertise by educating your buyers, sellers, and new homeowners.
- **Real Estate Sales Scripts:** Sales scripts and videos to help you answer common questions issues that come up in real estate transactions.

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For the latest resources regarding the NAR Settlement, please visit **[facts.realtor](https://facts.realtor)**.

## Educate

### **VIRTUAL Code of Ethics (D)**

Tuesday, January 14th  
1:00 PM - 4:00 PM

### **VIRTUAL Contract Law Review (F)**

Thursday, January 16th  
10:00 AM - 11:30 AM

### **VIRTUAL Fair Housing (C)**

Tuesday, January 21st  
10:00 AM - 12:00 PM

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### **VIRTUAL Legislative Update (A)**

Thursday, January 23rd  
9:00 AM - 12:00 PM

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### **VIRTUAL Brokerage Relationships & Disclosures (H)**

Tuesday, January 28th  
9:00 AM - 12:00 PM

[Register Now](#)

## Advocate

AACAR was well-represented at the "First Friday" Economic Outlook Forum last week.

This event gives bankers and business leaders a first-hand look into the economic challenges and opportunities they might find entering the new year. Attendees learn important information that will help guide their organizations through 2025 while networking with industry leaders and experts from across the state.



[Learn More](#)

## Engage

Join Maryland REALTORS® for

# 2025 INNOVATE

Breaking new ground in CRE

the 2025 INNOVATE Commercial Symposium on Thursday, March 20th at the College Park Marriott Hotel and Conference Center, Hyattsville, MD!

**Early Bird pricing ends February 1st!**

## Have you downloaded the AACAR App?



## Upcoming Events

### **Maryland REALTORS® Lobby Day**

Date: February 12th  
Location: Annapolis, MD

### **2025 AACAR Convention**

Date: March 6th  
Location: LIVE! Casino & Hotel

### **Annual Billy Goodall Charity Golf Tournament**

Date: September 22nd  
Location: The Golf Club at South River

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