

JANUARY 2, 2024

Newsletter



Anne Arundel County Association of REALTORS®

Quick Links:

[AACAR Home Page](#)

[REALTOR® Tools](#)

[Upcoming Classes](#)

[Check your current CE Hours](#)

[CE Requirements](#)

[MREC Advertising Checklist](#)

[Source of Income](#)

[Discrimination Laws in Maryland](#)

[Sign Code Enforcement](#)

[Schedule an appointment to purchase a lockbox](#)

[Download the AACAR App](#)

Connect With Us!



ROUNDTABLE REMIX: SUPERCHARGE YOUR REAL ESTATE GAME

JANUARY 8TH | 10AM-12PM



Ready to take your real estate business to the next level? Join us for a high-energy, collaborative roundtable discussion on January 8th!

This isn't your typical "sit and listen" session—come prepared to brainstorm, swap ideas, and leave with ideas to boost your brand, close more deals, and attract the clients. From creative marketing to tech tools that save you time, we'll cover it all.

Plus, get the inside scoop on staying ahead in today's ever-changing market.

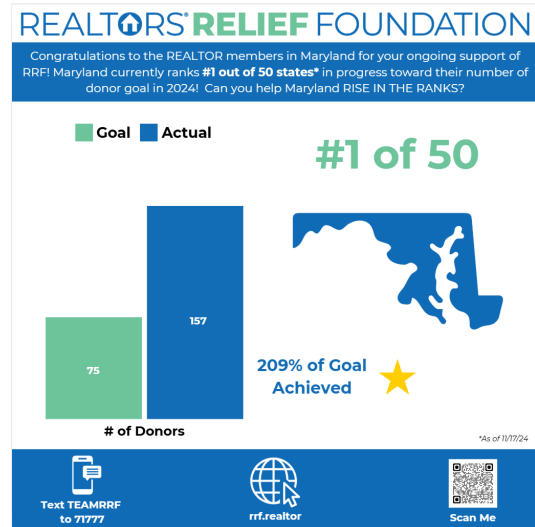
[Reserve your spot now.](#)

Communicate

Pandemic Homebuyers May Be Largest Group of Sellers in 2025

Bright MLS study shows that the low rates at that time have enabled younger buyers to sell earlier than previous generations from the quickly accumulated equity.

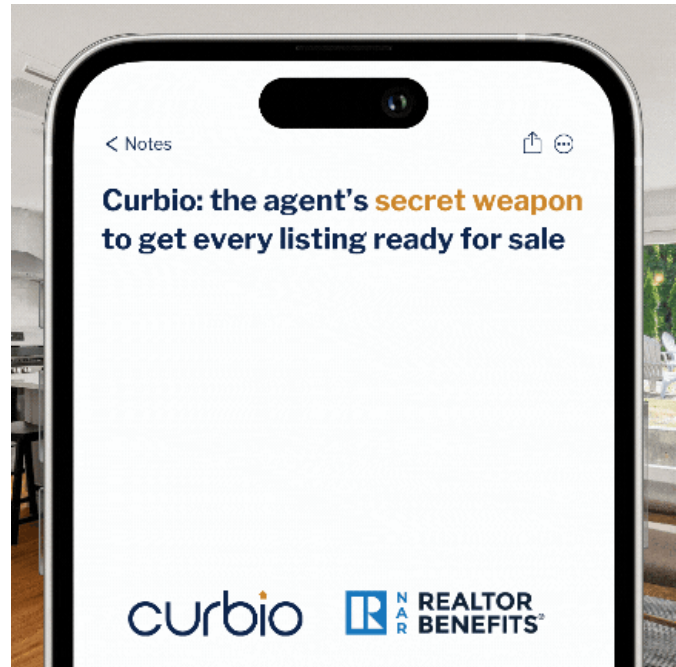
[Learn more.](#)



The Year-End Results Are In....Almost! Maryland currently ranks #1 out of 50 states* in donor goals achieved benefiting the REALTORS® Relief Foundation (RRF)!

The REALTORS® Relief Foundation gives hope to people who find themselves in otherwise hopeless situations. All donations to the RRF are used to provide housing-related financial support to victims of disasters. You can donate today at rrf.realtor or by texting TEAMRRF to 71777.

Member Resources



Curbio is a reliable service provider for real estate agents who need to prepare client homes for sale. Curbio specializes in pre-listing home updates of any size from deep cleaning, minor repairs, and painting to large-scale renovations. Best of all, Curbio does all the work with no payment from sellers until closing.

Have you downloaded the AACAR App?



VIRTUAL Code of Ethics (D)

Tuesday, January 14th
1:00 PM - 4:00 PM

VIRTUAL Contract Law Review (F)

Thursday, January 16th
10:00 AM - 11:30 AM

VIRTUAL Fair Housing (C)

Tuesday, January 21st
10:00 AM - 12:00 PM

VIRTUAL Legislative Update (A)

Thursday, January 23rd
9:00 AM - 12:00 PM

VIRTUAL Brokerage Relationships & Disclosures (H)

Tuesday, January 28th
9:00 AM - 12:00 PM

[Register Now](#)

Advocate



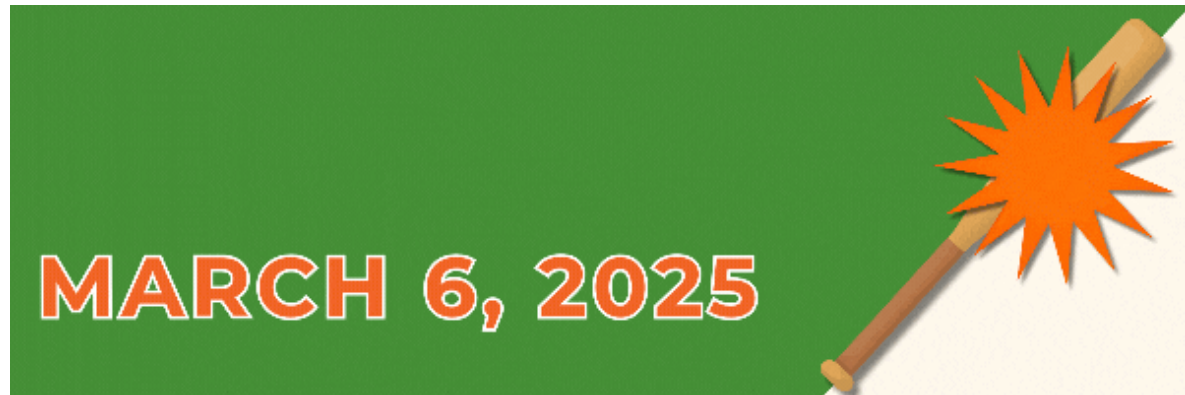
That's a Wrap, 2024

In the **last episode** of the season, Shannon and Patrick recap the extensive, yet captivating, list of Advocacy Wins for 2024. The fight for affordability, availability, and accessibility comes in many forms, and they detail the top wins in each of the five advocacy areas: legislative, policy,

judicial, state and local, and political. Shannon also shares why she made space in her voicemail ahead of the election - and what her favorite episode was this season.

Engage

2025



**Sponsor & Exhibitor
Opportunities**

**Early Bird Registration
NOW OPEN**



The 2025 AACAR Board of Officers & Directors had their first meeting on December 13th! We're looking forward to the year ahead.

Upcoming Events

Maryland REALTORS® Lobby Day

Date: February 12th

Location: Annapolis, MD

2025 AACAR Convention

Date: March 6th

Location: LIVE! Casino & Hotel

Annual Billy Goodall Charity Golf Tournament

Date: September 22nd

Location: The Golf Club at South River

[Become a Member](#)

[Email AACAR Today](#)

[About AACAR](#) | [Contact Us](#) | [FAQs](#)

1521 Ritchie Highway, Suite 300
Arnold, MD 21012
Ph:410-544-4554

[AACAR](#) | 1521 Ritchie Hwy. Ste. 300 | Arnold, MD 21012 US

[Unsubscribe](#) | [Update Profile](#) | [Constant Contact Data Notice](#)



Try email marketing for free today!