

JANUARY 15, 2024

# Newsletter



Anne Arundel County Association of REALTORS®

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2025 AACAR

THANK YOU, SPONSORS!

2025 AACAR SPONSORS

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CONVENTION & TRADESHOW

**MARCH 6TH**

LIVE! CASINO & HOTEL HANOVER, MD

Knock it out of the park at the Annual AACAR Convention & Tradeshow on **Thursday, March 6th, at LIVE! Casino and Hotel Maryland!**

From navigating the new normal of real estate to property management and tenant laws, there's a range of educational sessions to choose from. Don't need continuing education credits? Join one of the mastermind sessions during the day!

Register by **January 16th** to take advantage of the early bird discount --- **only \$55 for the entire day!**

[\*\*Early Bird Registration\*\*](#)

With Us!



Sponsor & Exhibitor Opportunities

## Communicate

**DONATE NOW TO HELP CALIFORNIA WILDFIRE VICTIMS**

Text **RRFCAStrong** to 71777  
or Scan the QR Code

100% of Contributions will go directly to wildfire victims through January 31

<https://rrf.realtor>

**REALTORS RELIEF FOUNDATION**

**2025 SUPERPASS**

Take any continuing education or professional development classes hosted by AACAR for \$99!

Valid for use from Jan. – Dec. 2025

Available for purchase now through January 2025!

Don't miss out on your chance to take any continuing education or professional development classes hosted by AACAR (in-person and virtual) in 2025 for only \$99 with the 2025 SuperPass!

- Choose sessions that work with your busy schedule
- Take advantage of networking

## Member Resources



*Bright Research makes YOU the market expert*

In this new era of real estate, it's more important than ever to show your clients how much you know. Stay plugged in to crucial data and insights at the new and improved home for Bright Research.





opportunities

- Stay ahead of industry trends with classes led by local experts

Take the hassle out of fulfilling your CE requirements - purchase a 2025 SuperPass today under the "Subscriptions" tab!

[Visit our Website](#)

Consumer Guides

 <p><b>Consumer Guide to Written Buyer Agreements</b></p> <p>When searching for a home, you will be asked to sign a written buyer agreement after you've chosen the real estate professional you want to work with.</p> <p>Downloads: English: <a href="#">pdf</a> <a href="#">jpg</a> Español: <a href="#">pdf</a> <a href="#">jpg</a></p>	 <p><b>Consumer Guide to Open Houses and Written Agreements</b></p> <p>Real estate professionals nationwide will require a written agreement prior to touring a home. But what if you are just attending an open house?</p> <p>Downloads: English: <a href="#">pdf</a> <a href="#">jpg</a> Español: <a href="#">pdf</a> <a href="#">jpg</a></p>	 <p><b>REALTORS'® Duty to Put Client Interests Above Their Own</b></p> <p>NAR's Code of Ethics means that a REALTOR® cannot provide representation in a way that puts their own interests ahead of their clients' interests.</p> <p>Downloads: English: <a href="#">pdf</a> <a href="#">jpg</a> Español: <a href="#">pdf</a> <a href="#">jpg</a></p>	 <p><b>Consumer Guide: What Veterans Need To Know about Buying a Home</b></p> <p>REALTORS® are committed to helping ensure the unique needs of veterans and active servicemembers are met following new real estate practice changes.</p> <p>Downloads: English: <a href="#">pdf</a> <a href="#">jpg</a> Español: <a href="#">pdf</a> <a href="#">jpg</a></p>
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For the latest resources regarding the NAR Settlement, please visit [facts.realtor](https://facts.realtor).

## Educate

### **VIRTUAL Contract Law Review (F)**

Thursday, January 16th  
10:00 AM - 11:30 AM

### **VIRTUAL Fair Housing (C)**

Tuesday, January 21st  
10:00 AM - 12:00 PM

### **VIRTUAL Legislative Update (A)**

Thursday, January 23rd  
9:00 AM - 12:00 PM

### **VIRTUAL Brokerage Relationships & Disclosures (H)**

Tuesday, January 28th  
9:00 AM - 12:00 PM

[Register Now](#)

## Advocate

The 2025 State Legislative Committee met on Monday to continue work on this year's



legislative session.

The committee actively discusses, evaluates, and recommends actions on key legislation and public policies that impact the real estate industry.

*Pictured: Pam Batstone, Suzanne Valentin, Melissa LaViola, Mary Groven, Bob Johnston, Max Gross, Louise Schultz, Greg Fisk, Jeremy Weiss, Alison Wisnom, Kim Mills*

## Engage



Join Maryland REALTORS® for the 2025 INNOVATE Commercial Symposium on Thursday, March 20th at the College Park Marriott Hotel and Conference Center, Hyattsville, MD!

**Early Bird pricing ends February 1st!**

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# ANNAPOLIS MIDDLE SCHOOL 2025 CAREER DAY

## JOIN US AS A CAREER GUEST SPEAKER!



THURSDAY,  
MARCH 13, 2025

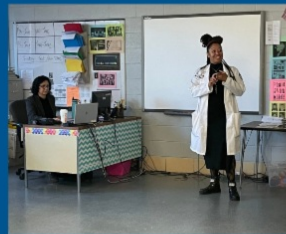


8:30-8:45 AM  
CHECK-IN

9 AM - 12 PM  
PROGRAM



ANNAPOLIS  
MIDDLE SCHOOL  
1399 FOREST DR

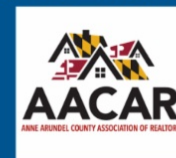


GUEST SPEAKERS  
WILL SHARE  
KNOWLEDGE &  
INSIGHT ABOUT  
THEIR CAREER  
WHILE ALLOWING  
STUDENTS TO  
EXPLORE  
POTENTIAL  
CAREER PATHS

**REGISTER HERE:**



**THANK YOU TO OUR  
EVENT SPONSORS!**



Are you interested in helping Annapolis youth explore their career interests? If so, Charting Careers, Annapolis Middle School (AMS), and Anne Arundel Workforce Development Corporation would like to invite you to register as a volunteer Career Guest Speaker for *Annapolis Middle School's 7th-Grade Career Day* on Thursday, March 13, 2025 from 8:30 AM-12:00 PM.

AMS's Career Day aims to expose young leaders to occupations and career fields they may not be aware of and to help them connect those areas of interest to their academic work as they prepare for high school and beyond.

Please note, if there is an overabundance of volunteers, not everyone's services may be required that day. If you are interested in participating, please register [here](#).

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**Welcome to our new affiliate member!**

Kevin Wright | Kevin's Hauling and Clean-Out



**FREE TECH SUPPORT**  
YOUR NEW MEMBER BENEFIT

Based in the U.S., friendly Tech Helpline analysts can help you resolve problems with your computers, tablets, printers, scanners, smartphones, and more — all at no additional cost to you!

With no limit to the number of calls you can make, this member benefit can save you hundreds each year.

HOURS:  
Mon - Fri: 9 AM - 8 PM  
Sat & Sun: 9 AM - 5 PM

Contact the Tech Helpline using the AACAR app today.



## Upcoming Events

### Maryland REALTORS® Lobby Day

Date: February 12th  
Location: Annapolis, MD

### 2025 AACAR Convention

Date: March 6th  
Location: LIVE! Casino & Hotel

### Annual Billy Goodall Charity Golf Tournament

Date: September 22nd  
Location: The Golf Club at South River

[Become a Member](#)

[Email AACAR Today](#)

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