

NOVEMBER 27, 2024

Newsletter



Anne Arundel County Association of REALTORS®

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**Connect
With Us!**



Looking for a Maryland title company that not only picks up the phone when you call, but works around your schedule for fast, easy and hassle-free closings? We're ready to help. Look below to find your local office or call us at **(703) 934-2100** and we'll arrange for a closing agent to come to you. Contact us today and discover why home buyers, investors and real estate agents constantly recommend ATG as their go-to title company in Maryland.

Phone: (703) 934-2100

Email: robin@atgtitle.com

[**Learn More**](#)

Communicate

*Wishing you a safe and happy Thanksgiving!
The AACAR office will be closed tomorrow, November 28th, and
Friday, November 29th, in observance of the holiday.*



Congratulations to the Anne Arundel County Association of REALTORS® 2024-2025 President, Betty Jans, and to the **2024-2025 Officers & Directors!**

Congratulations to JoAnne Poole on receiving AACAR's Lifetime Achievement Award!

A special thank you to the **Washington Chinese Youth Club - CYC** for their lion dance performance! The lion dance is said to bring good luck and fortune.

THANK YOU TO OUR SPONSORS





The Annual Harvest for the Hungry Food & Funds drive collected a total of 68,822 pounds of food for those experiencing food insecurity in Anne Arundel County this year!

RE/MAX Executive: 29,319 pounds of food

Long & Foster: 27,215 pounds of food

Keller Williams Flagship: 11,019 pounds of food

Thank you to the REALTOR® Community Service Committee (RCSC), Pam Harrison the RCSC Chair, the Anne Arundel County Food Bank, and the Anne Arundel County Food Council.

THANK YOU, SPONSORS!

Twain's Tavern
 Home First Title
 Delegate Stuart Schmidt
 Stuart Schmidt & Family
 Kevin Michno - Arundel Federal
 Savings Bank
 Pam Harrison - RE/MAX
 Executive
 Michael Christofaro - Shore
 United Bank
 Jen Holden - The Jen Holden
 Group of Compass
 Nathan Murray -
 RE/MAX Executive
 Christine Joyce - Long & Foster
 Rachel Oslund - LodeStar

David Win - My Mortgage
 JoAnne Poole - Berkshire
 Hathaway HomeServices
 Jenn Klarman - Long & Foster
 Louise Schultz - Long & Foster
 1st Choice Property
 Management Scott Haney -
 FitzGerald Financial Group
 Goosehead Insurance - Lewis
 Agency
 June Steinweg - Long & Foster
 Michele Cordle - Long & Foster
 Amerispec of Greater MD
 Sandy Wing - RE/MAX
 Leading Edge
 Teri Michalski - RE/MAX

Inspection Services
ATG Title
Dan Early - Long & Foster
Dan Early - Long & Foster
Cheryl Odell-Duffy - Eagle Title
Betty Jans - Berkshire
Hathaway HomeServices
PenFed Realty
Bridget Jacobs - The Jacobs
Group of Long & Foster
Bay Capital Mortgage
FitzGerald Financial Group -
Annapolis Office
Kristi Stossel Bick -
Allied Title & Escrow

Executive
JJ Fegan - RE/MAX Executive
Betsie Russell - Coldwell
Banker Realty
URelax DMV Moving
Robert Johnston
Navy Federal Credit Union
Shawn Basford - RE/MAX
Advantage Realty
Vaneska Adams - eXp Realty,
LLC

NAR Settlement Resources

[US District Court for the
Western District of Missouri
Grants Final Approval of NAR
Settlement](#)

Member Resources

[Understand market behavior
and gain valuable insights
with NAR's "Research and
Statistics" information](#)

Educate



**2025
SUPERPASS**

Take any on-site continuing education class
at the AACAR Office for only \$99.00!

Valid for use from Jan. – Dec. 2025

Available for purchase now
through January 2025!

The advertisement features a dark blue background with white and yellow text. At the bottom, there are illustrations of several colorful highlighters (green, yellow, and blue) stacked together.



**ROUNDTABLE REMIX:
SUPERCHARGE YOUR REAL
ESTATE GAME**

JANUARY 8TH | 10AM-12PM



[VIRTUAL Bright
Manage and Monitor](#)

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Creating a CMA with](#)

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Listing Activity

Tuesday,
December 3rd
11:00 AM - 12:00 PM

Bright MLS

Tuesday,
December 3rd
1:00 PM - 2:00 PM

Ethics (D)

Tuesday,
January 14th
1:00 PM - 4:00 PM



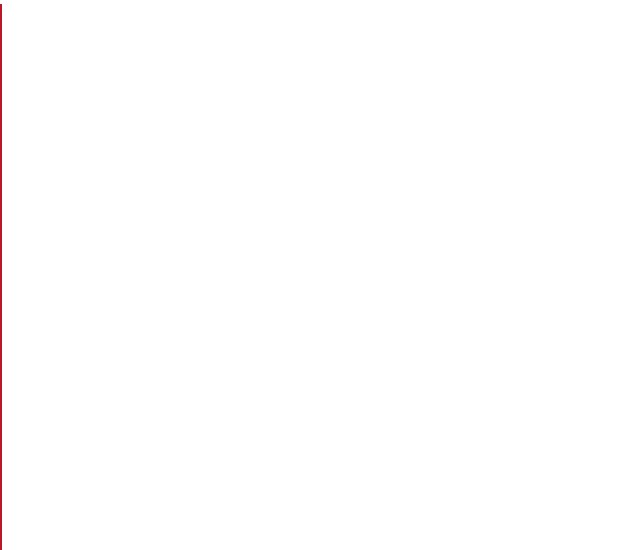
REGISTER NOW!



The Year Ahead
Real Estate Forecast Summit
December 12th
1:00 - 2:15PM

[Register Now](#)

Engage





FREE TECH SUPPORT YOUR NEW MEMBER BENEFIT

Based in the U.S., friendly Tech Helpline analysts can help you resolve problems with your computers, tablets, printers, scanners, smartphones, and more — all at no additional cost to you!

With no limit to the number of calls you can make, this member benefit can save you hundreds each year.

HOURS:
Mon - Fri: 9 AM - 8 PM
Sat & Sun: 9 AM - 5 PM

Contact the Tech Helpline using the AACAR app today.



[Download the AACAR App](#)



2025 SPONSORSHIP PACKAGE

Year-long sponsorships and exhibitor opportunities for 2025 are now open!



[Learn More](#)

Welcome to our new affiliate members!

Robert Nusgart
Lafayette Federal Credit Union
Christopher Haynes
1st Choice Inspection Services

Upcoming Events

[Maryland REALTORS® Lobby Day](#)

Date: February 12th
Location: Annapolis, MD

[2025 AACAR Convention](#)

Date: March 6th
Location: LIVE! Casino & Hotel

[Annual Billy Goodall Charity Golf Tournament](#)

Date: September 22nd
Location: The Golf Club at South River



[Check out AACAR's Q4 Magazine!](#)

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