

OCTOBER 23, 2024

# Newsletter



Anne Arundel County Association of REALTORS®

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## AFFILIATE APPRECIATION HAPPY HOUR

**FREE FOR ALL MEMBERS!**  
RSVPs required.

# OCT. 23RD

# 4-6 PM

UNCLE JULIO'S  
ANNAPOLIS, MD



TONIGHT! ***RSVPs required!***

Register [here](#) or email [lisa@aacar.com](mailto:lisa@aacar.com).

Connect  
With Us!



## THE PSYCHOLOGY OF HOMEBUYING:

EMPOWERING  
DIVERSE BUYERS

WITH  
GUEST  
SPEAKER

MOSI GATLING

OCT. 29TH | ANNE ARUNDEL  
COMMUNITY  
COLLEGE

12:30 PM - 1:30 PM

REGISTER AT [WWW.AACAR.COM](http://WWW.AACAR.COM)

BE KIND.  
WORK HARD.  
STAY HUMBLE.  
SMILE OFTEN.  
STAY LOYAL.  
BE HONEST.  
TRAVEL WHEN  
POSSIBLE.  
NEVER STOP LEARNING.  
BE THANKFUL.  
AND LOVE  
ALWAYS.



Learn ways to broaden and modernize your messaging to bridge gaps in homeownership opportunities with guest speaker, Mosi Gatling!

**When:** Tuesday, **October 29th** | 12:30PM - 1:30PM

**Where:** Anne Arundel Community College, Health and Life Sciences Building (HLSB\*100) Lecture Hall

*This is a must-attend event for anyone looking to make a meaningful impact in real estate.*

[Reserve your spot here](#)

Communicate



*FREE Tech Support - Your New Member Benefit!*

Based in the U.S., friendly Tech Helpline analysts can help you resolve problems with your computers, tablets, printers, scanners, smartphones, and more — all at no additional cost to you!

With no limit to the number of calls you can make, this member benefit can save you hundreds each year.

Hours:

Mon - Fri: 9 AM - 8 PM

Sat & Sun: 9 AM - 5 PM

*Contact the Tech Helpline using the AACAR app today.*

[Download on the App Store](#)

[Get it on Google Play](#)

*Be sure to log in to access this member-exclusive benefit!*

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### **NAR Proposed Settlement Resources**

- [\*\*NEW! Consumer Guide: Fair Housing\*\*](#)
- [\*\*Consumer Guide: Seller\*\*](#)

**Harvest for the Hungry**  
 Food & Funds Drive "Thanks for Giving" Happy Hour  
*November 21st*  
 Twain's Tavern  
 5 - 8 PM




Tickets & Sponsorships Available Now!

**Purchase Tickets**

**Become a Sponsor**

**AACAR**  
 Renew your AACAR membership!  
 2025 Annual Dues Available Now.



Renew your AACAR membership!  
 Payment is due November 1, 2024.

Questions? Call 410-544-4554.

- Concessions
- Consumer Guide to Written Buyer Agreements
- Consumer Guide: Open Houses and Written Agreements
- Consumer Guide: REALTORS® Duty to Put Client Interests Above Their Own
- Consumer Guide: What Veterans Need to Know About Buying A Home
- Consumer Guide: Offers of Compensation

You can continue to access the latest information and resources on [facts.realtor](https://facts.realtor).

**Educate**

**AACAR**  
 ANNE ARUNDEL COUNTY ASSOCIATION OF REALTORS®

**SELLER REPRESENTATIVE SPECIALIST (SRS) DESIGNATION**

*November 13th & 14th*  
 9:00 am - 5:00 pm

**AACAR Training Room**  
 1521 Ritchie Highway,  
 Suite 203, Arnold, MD 21012

**INSTRUCTOR JOE DRIVER**



**SRS**  
 SELLER REPRESENTATIVE SPECIALIST

**SELLER REPRESENTATIVE SPECIALIST**  
 DESIGNATION COURSE

**Engage**



YOU'RE INVITED TO THE 2024-2025

*Installation of Officers & Directors*

PLEASE JOIN US FOR THE INSTALLATION OF OUR 2025  
PRESIDENT, BETTY JANS, LEADERSHIP TEAM, & NEW DIRECTORS

MONDAY, NOVEMBER 25TH  
6:00 PM - 8:30 PM

CARROL'S CREEK CAFE, 410 SEVERN AVENUE ANNAPOLIS, MD 21403



THANK YOU TO OUR CURRENT SPONSORS



Register today

Become a sponsor

*DISASTERS DON'T STOP,*  
**NEITHER DO WE.**

Your help is needed now more than ever.  
Text **TEAMRRF** to **71777** today!

**REALTORS' RELIEF FOUNDATION** **NAR**

REALTORS® are members of the National Association of REALTORS®.

**Have you downloaded the AACAR App?**

Download on the **App Store**

GET IT ON **Google Play**

**Advocate**



AACAR representatives attended the **C5 + CCIM Global Summit** where they were able to learn more about effective legislation for commercial, zoning regulations, and ways to meet growing demands.

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## Upcoming Events

### **AACAR Membership Appreciation Week**

Dates: October 21-25th  
Location: AACAR Office

### **Fall Speaker: Mosi Gatling**

Date: October 29th  
Location: Anne Arundel Community College

### **NAR NXT: The REALTOR® Experience**



Dates: November 8-10th  
Location: Boston, MA

**Harvest for the Hungry**

Date: November 21st  
Location: Twain's Tavern,  
Pasadena, MD

**Installation of Officers & Directors**

Date: November 25th  
Location: Carrol's Creek  
Cafe

**Apply** for a 2025 AACAR Committee by October 31st -- help shape the future of your association!

[Visit our Website](#)

[Become a Member](#)

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