

NOVEMBER 6, 2024

# Newsletter



Anne Arundel County Association of REALTORS®

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### ***Qualify for Rebates with a Home Energy Audit!***

HomePro Chesapeake Home Inspections is now offering Home Energy Audits through the EmpowerMD program. Save money by identifying energy losses in your home and accessing tailored solutions. Improve efficiency, reduce bills, and increase comfort, with potential rebates up to 75% (\$10,000 max).

With Us!



# QUALIFY FOR REBATES WITH A HOME ENERGY AUDIT

## WHY GET A HOME ENERGY AUDIT?

An energy audit can help you save money by identifying where your home is losing energy and offering tailored solutions. Improve efficiency, reduce utility bills, and boost comfort—all while potentially qualifying for rebates of up to 75% off, maxing out at \$10,000.

## ITEMS THAT QUALIFY FOR REBATES:

- **Attic insulation and air sealing**
  - must be done first or with other items
- **AC/Heat Pump Replacement**
- **Electric water heater upgraded to HEAT PUMP water heater**
- **Crawlspace Encapsulation**
- **Windows and Glass Door Replacement**

### Contact us today!

(410) 269-4222  
homepro7ba@gmail.com  
www.homeprochesapeake.com



Schedule today: (410) 269-4222 or [homeprochesapeake.com](http://homeprochesapeake.com)

**Communicate**

# Harvest for the Hungry

Food & Funds Drive "Thanks for Giving" Happy Hour

November 21st

Twain's Tavern  
5 - 8 PM



Tickets & Sponsorships Available Now!

Time is running out to purchase your tickets to the Annual "Thanks for Giving" Happy Hour to benefit Harvest for the Hungry!

**When:** Thursday, November 21st  
5:00 – 8:00 PM

**Where:** Twain's Tavern  
Pasadena, MD

**Sponsorship:** \$100

**Tickets:** \$20 in advance; \$40 at the door.

Together, we can help ensure everyone in our county has enough to eat.

[Purchase Tickets](#)

## Thank you, Sponsors!

Twain's Tavern  
Home First Title  
Delegate Stuart  
Schmidt  
Stuart Schmidt &  
Family  
Kevin Michno -  
Arundel Federal  
Savings Bank  
Pam Harrison -  
Re/Max Executive  
Michael Christofaro -  
Shore United Bank

Kristi Stossel Bick -  
Allied Title & Escrow  
David Win - My  
Mortgage  
JoAnne Poole -  
Berkshire Hathaway  
HomeServices  
Jenn Klarman - Long  
& Foster  
Louise Schultz - Long  
& Foster  
1st Choice Property  
Management

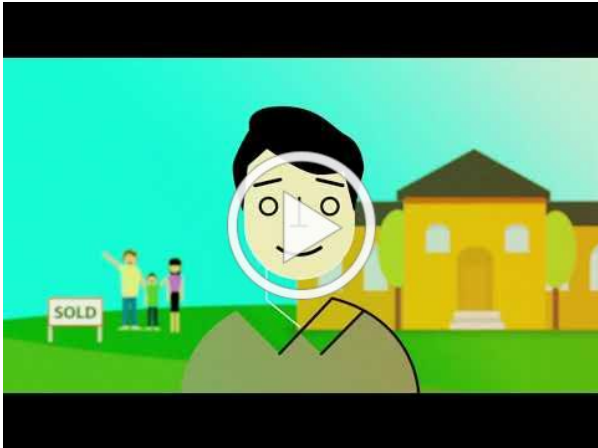
Dan Early - Long &  
Foster  
Cheryl Odell-Duffy -  
Eagle Title  
Betty Jans - Berkshire  
Hathaway  
HomeServices  
Teri Michalski -  
Re/Max Executive  
JJ Fegan - Re/Max  
Executive  
Bridget Jacobs - The  
Jacobs Group of Long

Jen Holden - the Jen  
Holden Group of  
Compass  
Nathan Murray -  
Re/Max Executive  
AJ Campitelli -  
Fitzgerald Financial  
Group

AJ Campitelli -  
Fitzgerald Financial  
Group  
Scott Haney -  
Fitzgerald Financial  
Group  
Erin Lewis -  
Goosehead Insurance

& Foster  
Michele Cordle - Long  
& Foster

**Become a  
Sponsor**



**FREE Tech Support - Your New  
Member Benefit!**

Based in the U.S., friendly Tech  
Helpline analysts can help you  
resolve problems with your  
computers, tablets, printers,  
scanners, smartphones, and more  
— all at no additional cost to you!

With no limit to the number of calls  
you can make, this member benefit  
can save you hundreds each year.

Contact the Tech Helpline using the  
**[AACAR app](#)** today.

**Download the AACAR App**



AACAR Board Member, James  
Spencer of Coldwell Banker Realty,  
will share the legacy of his great-  
great grandfather, Captain James  
Spencer and his journey of land  
ownership in Anne Arundel County.

**When:** Thursday, November 7th  
from 3 - 4 PM

**Where:** Bates Legacy Center  
1101 Smithville St., Annapolis MD

## **Annapolis Santa Run Seeking Volunteers and a Commercial Facility**

AACAR member Mike Williams, a  
Lieutenant with the Annapolis Fire

## **NAR Proposed Settlement Resources**

The guides in the series below are  
available for download—in both  
English and Spanish—

Department, invites the community to support this year's Annapolis Santa Run, organized by Local 1926 Annapolis Professional Firefighters. Every December, a Santa comes out to the community, on 9 different routes, collect toys, and then redistributes those toys to 12 elementary schools, for underprivileged kids. However, this year, the program has lost its collection and distribution space, a critical part of the process.

To continue this effort, Mike is seeking a 3,000+ sq ft commercial facility in the Annapolis area from December 15th-18th and additional volunteers.

Those interested can reach Mike at **443-624-8900** or via email at [423afd@gmail.com](mailto:423afd@gmail.com).

on [facts.realtor](#).

- [NEW: 10 Questions to Ask a Seller's Agent](#)
- [10 Questions to Ask a Buyer's Agent](#)
- [Listing Agreements](#)
- [Fair Housing](#)
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- [Seller Concessions](#)
- [Why Am I Being Asked to Sign a Written Buyer Agreement?](#)
- [Open Houses and Written Agreements](#)
- [REALTORS'® Duty to Put Client Interests Above Their Own](#)
- [What Veterans Need to Know About Buying a Home](#)
- [Offers of Compensation](#)
- [Negotiating Written Buyer Agreements](#)

## Educate



**2025  
SUPERPASS**

Take any on-site continuing education class at the AACAR Office for only \$99.00!

Valid for use from Jan. – Dec. 2025

Available for purchase now through January 2025!

The advertisement features a dark blue background with white and yellow text. At the bottom, there are illustrations of several colorful highlighters in shades of green, yellow, and blue.



### ROUNDTABLE REMIX: SUPERCHARGE YOUR REAL ESTATE GAME

JANUARY 8TH | 10AM-12PM



**SELLER REPRESENTATIVE  
SPECIALIST (SRS)  
DESIGNATION**

*November 13th & 14th  
9:00 am - 5:00 pm*

*AACAR Training Room  
1521 Ritchie Highway,  
Suite 203, Arnold, MD*

***INSTRUCTOR  
JOE DRIVER***



## Advocate

### ***Do you own an LLC?***

The Beneficial Ownership Information Reporting Rule and Beneficial Ownership Information Access and Safeguards Rule is one you'll want to know about!

A reporting company created or registered to do business before January 1, 2024, will have until January 1, 2025 to file its initial beneficial ownership information report.

A reporting company created or registered on or after January 1, 2024, and before January 1, 2025, will have 90 calendar days after receiving notice of the company's creation or registration to file its initial BOI report. This 90-calendar day deadline runs from the time the company receives actual notice that its creation or registration is effective, or after a secretary of state or similar office first provides public notice of its creation or registration, whichever is earlier.

Reporting companies created or registered on or after January 1, 2025, will have 30 calendar days from actual or public notice that the company's creation or registration is effective to file their initial BOI reports with FinCEN.

**Frequently Asked Questions**

## Engage

**AACAR**  
ANNE ARUNDEL COUNTY ASSOCIATION OF REALTORS®

YOU'RE INVITED TO THE 2024-2025  
*Installation of Officers & Directors*

PLEASE JOIN US FOR THE INSTALLATION OF OUR 2025  
PRESIDENT, BETTY JANS, LEADERSHIP TEAM, & NEW DIRECTORS

MONDAY, NOVEMBER 25TH  
6:00 PM - 8:30 PM

CARROL'S CREEK CAFE, 410 SEVERN AVENUE ANNAPOLIS, MD 21403

THANK YOU TO OUR CURRENT SPONSORS

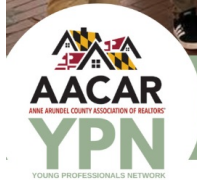


[Learn More](#)

**AACAR**  
ANNE ARUNDEL COUNTY ASSOCIATION OF REALTORS®

**2025  
SPONSORSHIP  
PACKAGE**

[2025 Sponsorship Package](#)



**VOLUNTEER DAY**

**NOVEMBER 20TH**

**SORTING FOOD DONATIONS**  
ANNE ARUNDEL COUNTY FOOD BANK  
120 MARBURY DRIVE, CROWNSVILLE, MD 21032

**1:00 PM - 3:00 PM**

The YPN Committee is hosting a volunteer day at the Anne Arundel County Food Bank on November 20th from 1-3 PM! [Register here.](#)

\*\*For the question of are you volunteering with a group, please select "yes" and enter "Realtors YPN 11/20" in the text box asking the name of the group. \*\*

**Welcome, new affiliate members!**

Dylan Hannon | Goosehead Insurance - Lewis Agency  
John Dixson | Eastern Title & Escrow

**Upcoming  
Events**

**NAR NXT: The REALTOR® Experience**

Dates: November 8-10th

Location: Boston, MA

**YPN Committee's Volunteer Day**

Date: November 20th

Location: Anne Arundel County Food Bank

**Harvest for the Hungry**

Date: November 21st

Location: Twain's Tavern, Pasadena, MD

**Installation of Officers & Directors**

Date: November 25th

Location: Carrol's Creek Cafe

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Arnold, MD 21012  
Ph:410-544-4554

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