

OCTOBER 9, 2024

Newsletter



Anne Arundel County Association of REALTORS®

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This is our way of saying thank you to all of you agents for your continued support and partnership.

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Diana Khan
ATTORNEY AND FOUNDER



Communicate

NAR Proposed Settlement Resources

The guides in this series are available for download—in both English and Spanish—on facts.realtor.

- **NEW: [Multiple Listing Services](#)**
- **[Seller Concessions](#)**
- **[Why Am I Being Asked to Sign a Written Buyer Agreement?](#)**
- **[Open Houses and Written Agreements](#)**
- **[REALTORS'® Duty to Put Client Interests Above Their Own](#)**
- **[What Veterans Need to Know About Buying a Home](#)**
- **[Offers of Compensation](#)**
- **[Negotiating Written Buyer Agreements](#)**

You can continue to access the latest information and resources on facts.realtor.

THE PSYCHOLOGY OF HOMEBUYING:

EMPOWERING DIVERSE BUYERS

WITH
GUEST
SPEAKER

MOSI GATLING

OCT. 29TH | ANNE ARUNDEL
COMMUNITY
COLLEGE

12:30 PM - 1:30 PM

REGISTER AT WWW.AACAR.COM

BE KIND.
WORK HARD.
STAY HUMBLE.
SMILE OFTEN.
STAY LOYAL.
BE HONEST.
TRAVEL WHEN
POSSIBLE.
NEVER STOP LEARNING.
BE THANKFUL
AND LOVE
ALWAYS.



AACAR is partnering with the Inclusion, Diversity, Equity, & Accessibility (IDEA) Committee formerly known as the Equal Opportunity & Cultural Diversity (EOCD) Committee and the Greater Arundel Realtists to host speaker Mosi Gatling on **Tuesday, October 29th**, at the Anne Arundel Community College.

Mosi was named one of HousingWire's 2024 Women of Influence! With over 20 years in the mortgage industry, Mosi has closed over 1,000 loans in the past 3 years—90% serving diverse communities—and runs a \$100 million business.

Learn ways to broaden and modernize your messaging to bridge gaps in homeownership opportunities! **Register today.**

WEBINAR | Legal Forms Update Recording

Maryland REALTORS® hosted a **webinar** going over the changes released on October 1, 2024. The



majority of the changes to our forms were made in response to new laws passed during the 2024 legislative session.

Educate



AACAR | MEMBERSHIP APPRECIATION WEEK

OCTOBER 21ST - OCTOBER 25TH

The Graduate REALTOR® Institute Designation

GRI SERIES 100, 200, 300 & 400
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▶ GRI SERIES 100		▶ GRI SERIES 200	
October 8th, 2024	101	October 22nd, 2024	201
October 9th, 2024	102	October 23rd, 2024	202
October 10th, 2024	103	October 25th, 2024	203
October 15th, 2024	104	October 29th, 2024	204
October 16th, 2024	105	October 30th, 2024	205
October 17th, 2024	106	October 31st, 2024	206
▶ GRI SERIES 300		▶ GRI SERIES 400	
November 12th, 2024	301	December 2nd, 2024	401
November 14th, 2024	302	December 5th, 2024	402
November 19th, 2024	303	December 10th, 2024	403
November 21st, 2024	404	December 12th, 2024	404



Advocate

REAL ESTATE LEGISLATION

EFFECTIVE OCTOBER 1, 2024



Click [here](#) to download the Summary of 2024 Real Estate Legislation.

New forms reflecting these changes are now in effect and available in the [Maryland REALTORS® Forms Library](#), along with the [2024 Statewide Forms Manual of Changes and Practice Tips](#).

Engage



AACAR
ANNE ARUNDEL COUNTY ASSOCIATION OF REALTORS®

YOU'RE INVITED TO THE 2024-2025
Installation of Officers & Directors

PLEASE JOIN US FOR THE INSTALLATION OF OUR 2025
PRESIDENT, BETTY JANS, LEADERSHIP TEAM, & NEW DIRECTORS

MONDAY, NOVEMBER 25TH
6:00 PM - 8:30 PM

CARROL'S CREEK CAFE, 410 SEVERN AVENUE ANNAPOLIS, MD 21403



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Jenn Klarman

Register today

Become a sponsor



HELP HURRICANE HELENE VICTIMS NOW!

DONATE DIRECTLY
THROUGH 10/11/24 AND
BE A HERO FOR HOPE!

TEXT HELENERELIEF24 TO 71777

REALTORS® **RELIEF** FOUNDATION

REALTORS® are members of the National Association of REALTORS®.



**Renew your AACAR
membership!**

2025 Annual Dues Available Now.



Payment is due November 1, 2024.
Questions? Call 410-544-4554.

Upcoming Events

AACAR Membership Appreciation Week

Dates: October 21-25th
Location: AACAR Office

Fall Speaker: Mosi Gatling

Date: October 29th
Location: Anne Arundel



Community College

NAR NXT: The REALTOR® Experience

Dates: November 8-10th
Location: Boston, MA

Harvest for the Hungry

Date: November 20th
Location: Twain's Tavern, Pasadena, MD

Installation of Officers & Directors

Date: November 25th
Location: Carrol's Creek Cafe

Time is running out to apply for a 2025 AACAR Committee! Help shape the future of your association - be sure to **apply by** October 31st!

Become a Member

Email AACAR Today

About AACAR | Contact Us | FAQs

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