

SEPTEMBER 11, 2024

# Newsletter



Anne Arundel County Association of REALTORS®

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## *Congratulations, 2024 Award Recipients!*



**Congratulations to June Steinweg, recipient of the 2024 REALTOR® of the Year Award!** June has served on several local and state committees, she is a RPAC major investor, and an AACAR Past President. Volunteering on Fellowship of Christian Athletes Ice Hockey Tournament and preparing meals for the homeless are just a couple examples of her dedication to giving back to the community. We are so grateful for her leadership and dedication to the real estate profession.

Don't miss your chance to join the YPN Committee for a Pickleball Tournament tonight from 5-7 PM at **Ball At the Mall!**

Proceeds will benefit the Anne Arundel County Food Bank.

**Register now.**

*Thank you to First Home Mortgage and Interstate Moving Services for sponsoring this event.*

**Connect With Us!**



**Congratulations to Jenn Klarman, recipient of the 2024 President's Award!** Jenn is also a RPAC major investor and an AACAR Past President. She has served on many local, state, and national committees, and held leadership positions within those committees as Chair and Vice-Chair. We are sincerely appreciative for her dedicated leadership.

## Communicate

### NAR Proposed Settlement Resources

#### **Information from Maryland REALTORS®**

##### **Legal Guidance Forms Videos**

Need further explanation of the new forms? Check out this video series to help guide the conversation and the changes that have occurred within the forms.

##### **Changes and Practice Tips**

This a guide for Maryland REALTORS® members to understand the revisions to existing forms and new forms which went

#### **Bright MLS Resources**

##### **FEATURED TRAINING**

##### **Ensuring Compliance and Transparency**

Get the latest Bright MLS updates aimed at ensuring NAR settlement compliance and enhancing transparency for homebuyers and sellers.

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You can continue to access the latest information about the



# Renew your AACAR membership!

2025 Annual Dues Available Now.



Take advantage of the [2025 Payment Plan](#) when you register by September 20th. Payment is due November 1, 2024. *Questions? Call 410-544-4554.*



**October 6, 2024**

Run to Support the Chesapeake K9 Fund and Raise Funds to Assist First Responder K9 Partners Across the State.

**Educate**





### Game of Deeds: Mastering Property Shielding Strategies (F)

September 12th  
9:30 AM - 11:00 AM

September is REALTOR® Safety Month! Join Cheryl Odell-Duffy for a Deed Shielding class at the AACAR office tomorrow, September 12th.

This course will introduce agents to the Deed Shielding program and outline their role along with the benefits and restrictions.

### **REALTOR® RENDEZVOUS: EXPERT EXCHANGE**

SEPTEMBER 25TH | 1PM-3PM



### REALTOR® Rendezvous: Expert Exchange

September 25th  
1:00 PM - 3:00 PM

This unique speed networking format brings together real estate professionals and industry experts for quick, insightful conversations and invaluable knowledge sharing.

*Moderators: Chris Baker, Kristi Neidhardt, Rachel Oslund*

### **CREATE YOUR ESTATE PLAN**

Sept. 25 | 12 P.M. CT

JOIN US!



REALTOR® are members of the National Association of REALTORS®.



### Registration Now Open | GRI Accelerated Courses

Whether you've been in real estate for years or are just beginning, you can expand your knowledge with the Graduate, REALTOR® Institute (GRI) designation. It's a complete educational experience that will add confidence in every transaction. This Fall/Winter GRI 100 through GRI 400 is being offered at an accelerated pace.



Valid 9/11. Visit Terms and Conditions for details.

[Learn More](#)



Guest instructor, Addie Owens, joined us at the AACAR office last week. She led two CRS classes, "I Do, Until We Must Part the Assets" and "Leads and Listings: Become a Power Lister." Attendees who took both classes earned 8 hours towards their CRS designation and many left with tons of notes! Thank you to our lunch sponsor, LodeStar Inspection Services, LLC.

## Engage

**AACAR**  
ANNE ARUNDEL COUNTY ASSOCIATION OF REALTORS®  
**YPN**  
YOUNG PROFESSIONALS NETWORK

# PICKLEBALL TOURNAMENT FUNDRAISER

## SEPT. 11TH

5 - 7 PM

**BALL AT THE MALL**  
2002 ANNAPOLIS MALL WAY, ANNAPOLIS, MD 21401

REGISTER TODAY

INCLUDES PIZZA & DRINKS

RISE-UP GIFT CARD PRIZES

PROCEEDS BENEFIT THE ANNE ARUNDEL COUNTY FOOD BANK

**THANK YOU:**

**FIRST HOME** MORTGAGE | **THE PAQUIN TEAM** | **INTERSTATE** MOVING | RELOCATION | LOGISTICS



**LAST CALL TO REGISTER!**

Maryland REALTORS® is going Back to the Beach from



# AFFILIATE APPRECIATION HAPPY HOUR

**FREE FOR ALL MEMBERS!**  
RSVPs required.

# OCT. 23RD

# 4-6 PM

# UNCLE JULIO'S ANNAPOLIS, MD



September 16th - September 19th! There's lots to be excited about - between the tiki hut talks, professional head shots, never-before-seen interactive exhibit hall, ample CE credits, and a big-time keynote speaker!

**alliance**  
Central Maryland

Realtor Safety Month

# HIGH HEEL SELF DEFENSE

\*Certified female instructor\*

Friday **5:30p - 7:30p**  
September 13, 2024

Instructor  
Yolanda Ryce

**pride center**  
OF MARYLAND

**SAFE SPACES!**

**Join us!**  
We invite you to join us for this High Heel Self Defense class. This community event is to spread awareness of the ongoing threat to women in Real Estate and the lgbtq+ community as a whole.

**Wear high heels regularly?**  
Learn these simple yet practical moves to get free from your assailant even in high heels.

**LIMITED TICKETS**

<https://shorturl.at/8PB5I>

Two circular icons: the top one shows a pair of high-heeled shoes, and the bottom one shows a woman in a self-defense stance.

\*Portion of the proceeds from ticket sales will go to The Pride Center of Maryland\*

## Upcoming Events

### YPN Pickleball Tournament Fundraiser

Date: September 11th

Location: Ball at the Mall

### Maryland REALTORS®' 2024 Annual Conference

Dates: September 16-19th

Location: Ocean City



We had an amazing time at the 38th Annual Billy Goodall Charity Golf Tournament on Monday, September 9th! It turned out to be a perfect day for golf.

A special thank you to the REALTOR® Community Service Committee's Chair, Pam Harrison. Thank you to our sponsors who made the course such great fun! Thank you to the players, RCSC members, and The Golf Club at South River staff.



Stay tuned for tournament results and more.

**Women's Council of REALTORS Anne Arundel Network's Bras for a Cause**

Date: October 7th  
Location: Twain's Tavern

**AACAR Membership Appreciation Week**

Dates: October 21-25th  
Location: AACAR Office

**Fall Speaker: Mosi Gatling**

Date: October 29th  
Location: Anne Arundel Community College

**NAR NXT: The REALTOR® Experience**

Dates: November 8-10th  
Location: Boston, MA

**Harvest for the Hungry**

Date: November 20th  
Location: Twain's Tavern, Pasadena, MD

**Become a Member**

**Email AACAR Today**

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1521 Ritchie Highway, Suite 300

AACAR | 1521 Ritchie Hwy. Ste. 300 | Arnold, MD 21012 US

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