

AUGUST 16, 2024

Newsletter



Anne Arundel County Association of REALTORS®

Quick Links:

[AACAR Home Page](#)

[REALTOR® Tools](#)

[Upcoming Classes](#)

[Check your current CE Hours](#)

[CE Requirements](#)

[MREC Advertising Checklist](#)

[Source of Income](#)

[Discrimination Laws in Maryland](#)

[Schedule an appointment to purchase a lockbox](#)

Connect With Us!



Discover peace of mind with NextDay Inspect's expert mold testing services. Our certified professionals quickly and accurately identify mold issues, ensuring your home is safe and healthy. Trust our reliable results and swift service to protect your investment and family. Contact us today to secure a healthier living environment.

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[**Learn More**](#)

NAR Settlement Resources

Resources from NAR

[Summary of the practice changes](#)

[Extensive list of FAQs](#)

[Guide for brokers](#)

[Guide for home buyers](#)

[Guide for home sellers](#)

[Window to the Law video series](#)

For the latest information about the settlement, please visit [facts.realtor](#).

[Resources from Bright MLS](#)

New Bright Policies Are Now in Effect

Bright MLS updated their rules and policies to comply with the NAR settlement terms. The Bright MLS team is ready to help you navigate these changes with webinars, personalized support, and resources. [Visit the resources page](#) to register for training and learn more.

Summer 2024 Updates: Top Questions

[Read some of the top questions you and your colleagues have asked.](#)

Maryland REALTORS® New and Updated Forms NOW AVAILABLE

New and updated forms are now available for every day use. The forms can be found on the Statewide Forms page or through your forms provider.

[Statewide Forms Web Page Linked Here](#)

****Please Note****

These forms have been released and can be officially used starting August 14th, 2024.

Legal Guidance Videos & Best Practices

New further explanation of the new forms? Maryland REALTORS® created a video series to help guide the conversation and the changes that have occurred within the forms. See video links below.

Maryland REALTORS® & Consumers: Speaking Directly about REALTOR® Value

Beginning Sunday and continuing throughout this week, you will see or hear about a series of “Open Letter” ads, which are appearing in 30 different newspapers and news sites, including Sunday’s editions of the Baltimore Sun and the Washington Post.

Titled, “A Win for Homebuyers and Sellers: Welcome to the Evolution of Residential Real Estate in Maryland,” and supported by a National Association of REALTORS® Consumer Advocacy Grant, these ads appear this week (when the rules for residential real estate changes) and speak directly to Consumers about REALTOR® Value.

For this campaign, Maryland

[Cooperative Compensation Introduction](#)

[Buyer Request for Seller's Compensation of Buyer's Broker Addendum](#)

[The Exclusive Buyer-Tenant Residential Brokerage Agreement](#)

[The Exclusive Right to Sell Residential Brokerage Agreement](#)

[Seller Contribution Addendum](#)

[Download the Forms Updates & Best Practices PDF](#)

REALTORS® partnered with 16 local boards and associations; each ad is “localized” to that region, each is co-branded with one of our local board partners.

For each newspaper’s website, Maryland REALTORS® also created digital ads. Both the open letter ads and digital ads point to their consumer site, MarylandHomeownership.com, which discusses REALTOR® Value, while also presenting updated toolkits, reflecting the industry changes. Toolkits are now available to download in English and in Spanish.

[Review the "Open Letter" Ad that Appeared in the Capital Gazette](#)

Communicate

OFFICIAL NOTICE

OF ELECTION AND REPORT OF THE NOMINATING COMMITTEE



The nominating committee, comprised of two (2) members selected by the general membership at our general membership meeting, and three (3) members selected by the Board of Directors, met on August 16, 2024, and selected the following slate of nominees for Officers and Directors for the 2024-2025 term which begins on December 1, 2024.

2025 OFFICER SELECTIONS

Betty Jans
President

Berkshire Hathaway HomeServices PenFed Realty

Pam Batstone
President-Elect
Coldwell Banker Realty

James Spencer
Treasurer
Coldwell Banker Realty

DIRECTORS

Jen Denney
eXp Realty

Hedy Nelson
Witz Realty

Christine Joyce
Long & Foster

Noni Rondeau
Re/Max Executive

Pursuant to the Association Bylaws, President-Elect, **Betty Jans**, automatically succeeds to the **presidency**.

Pursuant to Article XI, Sec.4(b) of the Bylaws, additional candidates for the offices to be filled may be placed in nomination by a petition signed by at least thirty (30) of the REALTOR® Members. The petition shall be filed with the Chief Executive Officer at least ten (10) days before the election.

Pursuant to Article XI, Sec. 4(c) of the Bylaws, the election will be held at the Annual Membership Meeting on Friday, September 6, 2024 at Chartwell County Club in Severna Park, MD.

To register for the meeting, email kerryc@aacar.com. DSAC members should register directly through DSAC.

Submitted by the 2024 Nominating Committee



**Renew your AACAR
membership!**

**2025
Annual
Dues
Available
August 1st.**



Take advantage of the **2025 Payment Plan** by registering today.

STAND OUT IN THE CROWD

Everything you need to know now for your buyer-client.

REGISTER TODAY!
(NO COST, \$295 VALUE)



Educate

SEPTEMBER 5TH

I Do, Until We Must Part Assets: Navigating Divorcing Customers
8:00am-12:00pm

LUNCH

Leads and Listings: Become a Power Lister
1:00pm-5:00pm

Addie Owens

CRS, PMN, SRS, SFR,
AHWD, C2EX
Principal Broker, CEO
Touchstone Real
Estate Group, Inc.



I Do Until, We Must Part the Assets: Navigating Divorcing Customers 8:00 AM - 12:00 PM

Leads and Listings: Become a Power Lister 1:00 PM - 5:00 PM

Thank you to lunch sponsor,
LodeStar Inspection Services.

[Reserve your spot](#)

NAR Settlements/Changes in Bright MLS

September 11th
11:00 AM - 12:00 PM
Virtual

NAR Settlements/Changes in Bright MLS

September 11th
1:00 PM - 2:00 PM
Virtual

Deed Shielding (F)

September 12th
9:30 AM - 11:00 AM

Engage

38TH ANNUAL BILLY GOODALL

CHARITY

GOLF TOURNAMENT



The Golf Club at South River | Edgewater, MD

Monday, September 9th

\$700 PER TEAM

SPONSORSHIP OPPORTUNITIES AVAILABLE

"Tee off for Charity" at the 38th Annual Billy Goodall Charity Golf Tournament on Monday, September 9th at The Golf Club at South River!

Register your team today.

Includes: Golf, Cart,
Beverages, Breakfast,
Giveaways, Post Tournament
Meal, and Prizes

Become a sponsor.

Questions? Email
[**christie@aacar.com**](mailto:christie@aacar.com)

Upcoming Events

**AACAR/DSAC Fall
General Membership
Meeting**

Date: September 6th
Location: Chartwell Golf &
Country Club

38th Annual Billy Goodall



[Charity Golf Tournament](#)

Date: September 9th

Location: The Golf Club at South River

[Maryland REALTORS®' 2024 Annual Conference](#)

Dates: September 16-19th

Location: Ocean City

[AACAR Membership Appreciation Week](#)

Dates: October 21-25th

Location: AACAR Office

Every year, volunteer leaders comprised of REALTOR® and Affiliate Members make a difference by donating their time to AACAR Committees.

Apply now to serve on a 2025 AACAR Committee. ***Applications are being accepted until October 31st.***

[Become a Member](#)

[Email AACAR Today](#)

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