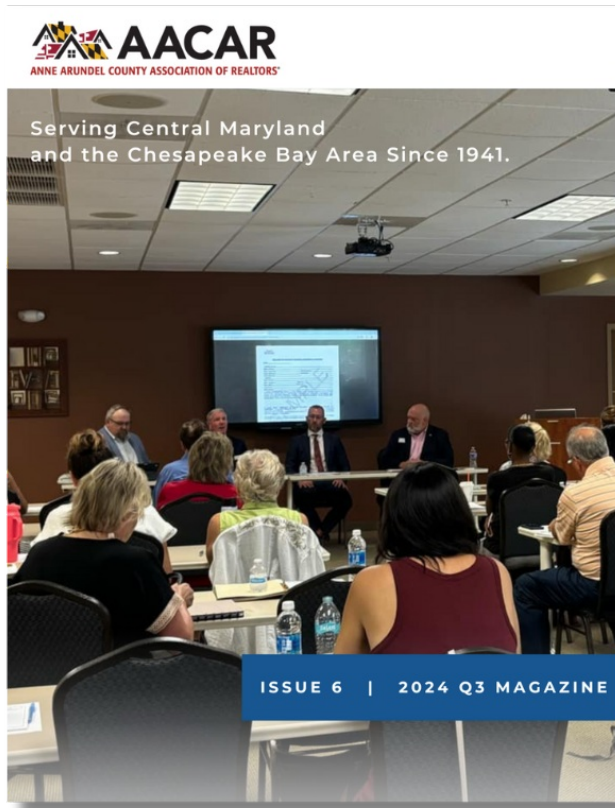


AACAR's Q3 Digital Magazine is available now!



AACAR
ANNE ARUNDEL COUNTY ASSOCIATION OF REALTORS

Serving Central Maryland
and the Chesapeake Bay Area Since 1941.

ISSUE 6 | 2024 Q3 MAGAZINE

**PSYCHOLOGY OF HOMEBUYING:
GUIDING AND EMPOWERING BUYERS FROM DIVERSE OPPORTUNITIES**

Coming to Anne Arundel County this fall...

...with the Inclusion, Diversity, Equity, & Cultural Diversity (EODC) Committee and the Anne Arundel Community College. Mosi will share signature topics, "The Psychology Of Understanding And Empowering Buyers From Diverse Backgrounds" and "Inclusion, Diversity, Equity, and Inclusion in Homeownership Opportunities".

...in the mortgage industry. Recognized by the Scotsman Guide for the years 2021-2023, she coaches mortgage officers to excel on the NAB Diversity, Equity, and Inclusion (DEI) certification. Her focus is on the homeownership pathways for all families. Her language that reflects the diversity of our community is due for a modern update as "minorities," Mosi advocates for more inclusive language in her consultations with mortgage lenders and home builders. She focuses on diversifying the industry with diverse homebuyers. For Mosi, it's about guiding them on a path towards homeownership with a more passionate approach. Furthermore, Mosi's writing efforts that authentically represent the industry and deliberately represent outreach efforts to homeownership opportunities.

AACAR's Inclusion, Diversity, Equity, & Accessibility (IDEA) Committee formerly known as the EODC Committee

WWW.AACAR.COM | 32

[Click here to view the flipbook version](#)

THANK YOU TO AACAR'S 2024 SPONSORS



EAGLE | TITLE

AACAR | 1521 Ritchie Hwy. Ste. 300 | Arnold, MD 21012 US

[Unsubscribe](#) | [Update Profile](#) | [Constant Contact Data Notice](#)



Try email marketing for free today!