

APRIL 17, 2024

# Newsletter



Anne Arundel County Association of REALTORS®

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Connect with us!



On Tuesday, April 16th, Heart Smart donated an AED to the Community Foundation of Anne Arundel County. This was the 171st defibrillator that Heart Smart has donated.

A portion of the funds used for this donation came from those raised by AACAR's Community Service Committee! Thank you to everyone who made this possible.

Save the date for this year's Annual Golf Tournament on Monday, September 9th, at The Golf Club at South River. This is the Community Service Committee's biggest fundraiser of the year and proceeds from the event benefit local organizations like Heart Smart.

Proposed NAR Settlement Resources

Resources from NAR

You can continue to access the latest information about the proposed settlement on [facts.realtor](https://facts.realtor).

NAR will also continue to provide updates about the settlement process as it unfolds on [competition.realtor](https://competition.realtor).

### [FHA Guidance on Seller-Paid Commissions](#)

The FHA published a note with FAQs and guidance on seller-paid commissions related to the NAR settlement.

### [NAR Letter to U.S. Department of Veterans Affairs](#)

NAR urges the VA to revise its policies pertaining to fees veterans cannot pay when using their VA home loan benefit.

[Fact Sheet](#)

[Litigation FAQ -  
April 12, 2024](#)

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April 16, 2024](#)

[Settlement  
Overview](#)

[Settlement  
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## Resources from Bright MLS



**Dispelling Myths About Real Estate Commissions and the MLS by Bright Chief Economist Dr. Lisa Sturtevant**

This report is filled with data-backed facts that clarify some common misconceptions. [Download a copy here.](#)

## Residential Real Estate Council (RRC)



RESIDENTIAL  
**REAL ESTATE**  
COUNCIL



The Residential Real Estate Council (RRC) is the leading education and networking organization for residential real estate agents. It awards the prestigious Certified Residential Specialist (CRS) Designation.

The vision of RRC is to be the premier business development organization for global residential real estate professionals.

With millions of residential real estate professionals globally, RRC membership and the CRS designation set you apart. RRC is committed to your success through education, leadership development, referrals, networking, and business opportunities.



We're proud to share that Alison Wisnom, a member of AACAR's Board of Directors, is a candidate for Board of Directors of the Residential Real Estate Council.

## Advocate

Early Voting for the Primary Election opens **Thursday, May 2nd** through **Thursday, May 9th!** Polling locations are open from 7 AM - 8 PM.

### Anne Arundel County Early Voting Centers

MAY 2ND - 9TH

**Anne Arundel County Board of Elections**  
6740 Baymeadow Drive  
Glen Burnie, MD 21060

**Odenton Library**  
1325 Odenton Road  
Odenton, MD 21113

**Bowie Elks Lodge 2309**  
1506 Defense Highway  
Gambrills, MD 21054

**Riviera Beach Library**  
1130 Duvall Highway  
Pasadena, MD 21122

**Broadneck Library**  
1275 Green Holly Drive  
Annapolis, MD 21409

**Roger "Pip" Moyer Recreation Center**  
273 Hilltop Lane  
Annapolis, MD 21403

**Deale Elks Lodge**  
6022 Drum Point Road  
Deale, MD 20751

**Severn Center**  
1160 Reece Road  
Severn, MD 21144

**Earleigh Heights Volunteer Fire Company #12**  
161 Ritchie Highway  
Severna Park, MD 21146

**South County Senior Activity Center**  
27 Stepneys Lane  
Edgewater, MD 21037

The early voting period is **Thursday, May 2nd,** through **Thursday, May 9th,** between **7 am** and **8 pm.**

The official primary day in Maryland is **Tuesday, May 14th,** although early voting and mail-in voting are also options for voters.



Can't make it out for early voting?  
**Primary Election Day is May 14th!**

Request your mail-in ballot by **May 7th** at  
<http://vote.md.gov/VoteByMail>

**Stay tuned for a legislative session recap.**

## Fair Housing Month



[Learn More](#)



[Register Now](#)



[Spread the Word](#)

## Communicate



Yesterday, the YPN Committee hosted a volunteer day at the Anne Arundel County Food Bank (AACFB) to help sort food for distribution.

The AACFB is committed to providing free food and other critical services to under-resourced residents, working alongside county and state governments to address food insecurity throughout the County.

The Anne Arundel County Food Bank is your local food bank and provides food to pantries throughout the County at no cost. They also have senior pantry, baby pantry, soup kitchen, and backpack programs.

While the need in the community remains high year-round, there's a

huge need to support our neighbors as we head into the summer months.

Give Today



AACAR's RPAC Committee hosted a Trivia Night for all AACAR committee members on Monday, April 15th. It was a night of knowledge and nonsense!

Congratulations to the winning teams:

- 1st Place: Convention
- 2nd Place: Education
- 3rd Place: Smartinis

Thank you to all those who joined us. A special thank you to Jenn Klarman, AACAR's 2024 RPAC Chair, and Dee Dee Miller, AACAR's 2024 RPAC Vice Chair, for their efforts in making the event a success!

## Educate

### Top Trends in Real Estate

Dr. Jessica Lautz  
Deputy Chief Economist & VP of Research  
National Association of REALTORS®



Did you miss the State of the Industry Panel at the 2024 AACAR Convention & Tradeshow earlier this month?

Check out Dr. Jessica Lautz's presentation, "Top Trends in Real Estate," by clicking on the image above.



Save 40% on all real estate, mortgage, and professional development courses with The CE Shop on Wednesday, April 17th when you visit [aacar.theceshop.com](https://aacar.theceshop.com) and use the promo code DESIGN40 at checkout.

bright<sup>+</sup>MLS



## No Train, No Gain

APRIL 18th

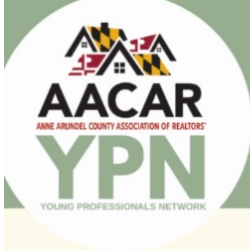
Proactive  
Prospecting

11:00am - 12:00pm

Creating a  
CMA

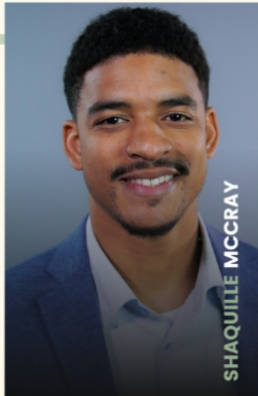
1:00pm - 2:00pm





# REGISTER TODAY

TOP AGENTS PANEL | MAY 9TH | 4 - 6 PM



AACAR's YPN Committee is hosting a Top Agents Panel and Happy Hour on May 9th, from 4:00 - 6:00 PM, in the AACAR Training Room.

If you're new to the business, we hope to see you there!

Panelists: Shaquille Mccray, David Orso, Dee Dee Miller  
Moderator: Jenn Klarman

**Register Now for only \$5**

Space limited. Registration includes two drink tickets.

**Thank you to our sponsors!**



**Want to be more involved?**  
**Apply now** to serve on an 2025 AACAR Committee. Applications are being accepted until October

Download a registration form for our **Spring Membership Meeting** on Friday, May 3rd, from 8:00 AM to 10:30 AM **here.**



# BECOME AN ACCREDITED BUYER'S REPRESENTATIVE

Sign up now – a \$295 savings!



## Save the Date

[NAR Legislative Meetings](#)

May 4th - 9th, 2024

[YPN Top Agents Panel](#)

May 9th, 2024

[38th Annual Billy Goodall Charity Golf Tournament](#)

September 9th, 2024

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