

APRIL 10, 2024

# Newsletter



Anne Arundel County Association of REALTORS®

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THE TRADING CENTER  
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We are so grateful for all of the sponsors, vendors, instructors, attendees, and volunteers who made the 2024 AACAR Convention & Tradeshow possible on Thursday, April 4th! The day was filled with networking, learning, and fun.

A special thank you to AACAR's 2024 Platinum Sponsor, **1st Choice Property Management**, and AACAR's 2024 Gold Sponsor, **Eagle Title**. Their support extends beyond this year's event and helps make AACAR events possible throughout the year.

Thank you to the Convention & Tradeshow Diamond Partners, **DK Law Group** and **Green Home Solutions**.

We also want to extend a huge thank you to all those behind the mastermind sessions. Thank you to Frame House, Rachael Acevedo, Todd Collins, Reid



Buckley, JJ Fegan, Lauren Matera, and Carlos Sera.

Thank you to those behind the "State of the Industry" panel discussion with Dr. Jessica Lautz, Deputy Chief Economist and VP of Research, National Association of REALTORS®; panelists, Taylor Kitzmiller, Brad Walsh, and Nathan Murray; and moderator, Greg Fisk.



Congratulations again to Neighbors Property Consultants on winning the Booth Decorating Contest at the 2024 AACAR Convention & Tradeshow! Booths were judged by Convention Committee members on originality, effort, connection to the theme, and overall appearance.



Of course, none of this would be possible without the dedicated efforts of the Convention and Education Committees.

[Learn More](#)



## Proposed NAR Settlement Resources

### Resources from NAR

NAR Members can continue to access the latest information about the proposed settlement on [facts.realtor](https://facts.realtor).

NAR will also continue to provide updates about the settlement process as it unfolds on [competition.realtor](https://competition.realtor).

[Fact Sheet](#)

[Litigation FAQ -  
April 5, 2024](#)

[Settlement  
Agreement](#)

[Who Is Covered?](#)

[Financing FAQ -  
April 5, 2024](#)

[Settlement  
Overview](#)

[Settlement  
Agreement Facts](#)

[Settlement](#)

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## Resources from Maryland REALTORS®



### [The Best Buyers' Agents Follow Maryland Law. Here's How.](#)

By Jacky Mueck

## Fair Housing Month



Every April, REALTORS® commemorate the passage of the Fair Housing Act of 1968 and reflect on housing discrimination and segregation, past and present. As community leaders, real estate professionals have an opportunity to be a part of equitable and inclusive change. Fair Housing Month signifies a recommitment to advancing equitable opportunities and expanding homeownership. [Learn more here.](#)

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[Learn More](#)



[Access the Toolkit](#)



[Spread the Word](#)

## Communicate



**\*VOLUNTEERS NEEDED\*** Join the YPN Committee for a **Volunteer Day at the Anne Arundel County Food Bank**  
Tuesday, April 16th  
1:00 PM - 3:00 PM

[Register Now](#)

## Educate



## Serving the Neurodiverse Community

Neurodiversity describes the idea that people experience and interact with the world around them in many different ways; there is no one "right" way of thinking, learning, and behaving. Business communications are more satisfying for both agent and client when these differences are considered while building the working relationship.



NE'ANNA AMMERMAN-MCLEAN

Century 21New Millennium



**DATE & TIME** Thursday, April. 11th from 1 PM - 2 PM

### Proactive Prospecting in Bight MLS \*Virtual

Thursday, April 18th  
11:00 AM to 12:00 PM

[Register](#)

### Creating a CMA in Bight MLS \*Virtual

Thursday, April 18th  
1:00 PM to 2:00 PM

[Register](#)

**REFUND Your DREAM Career**  
**SAVE 35%**  
PROMO CODE: **UNCLESAM**

The CE Shop AACAR  
Valid 4/10. Visit Terms and Conditions for details.

## Introduction to Commercial Real Estate

Wednesday, April 17th  
10:00 AM - 1:00 PM

CCIM TUITION RATES:

Member: \$175 | REALTOR®: \$195\* | Non-Member: \$215

\*To register at the REALTOR® rate, call the CCIM Solutions Center at 312-321-4460 x2 and provide your NRDS number

Advocate



The Maryland General Assembly ended its 90-day legislative session on Monday. Thank you to AACAR's 2024 State Legislative Committee who worked tirelessly to review housing related bills introduced to the Maryland legislature this year.

This committee meets weekly during the legislative session to review proposed state legislation, assure representation at hearings, coordinate with the State association, and much more.

Pictured above (from left to right): Pasquale Carannante, Jeremey Weiss, Jennifer Clegg, Susan Rosko-Thomas, Martha Brown, Kim Mills, Mary Groven (Chair), Marygrace Fitzhenry (Staff Liaison), Louise Schultz, Bryant Centofanti, Amelia Whitman, Alison Wisnom

Not pictured: Dee Dee Miller, Betsie Russell, Suzanne Valentin

Engage

Hosted By



Realtist Association of Greater Arundel  
A Local Chapter of the National Association of  
Real Estate Brokers (NAREB)

Come Join Us For Our

## Advocacy & Networking Happy Hour

We Are Calling all real estate industry professionals interested in advocating for democracy in housing to join us on April 10th during the National Association of Real Estate Brokers (NAREB) Realtist Week.

This event is your opportunity to learn how NAREB and the Realtist Association of Greater Arundel are moving beyond the data found in the 2023 State of Housing in Black America (SHIBA) Report to providing solutions to closing the black homeownership gap. If you are a real estate industry professional passionate about how you can make a difference, RSVP for this impactful event!



**WEDNESDAY**  
APRIL 10, 2024



**START AT**  
5:00 PM - 8:00PM



**ASHLING KITCHEN & BAR**  
1286 ROUTE 3 SOUTH, SUITE 3,  
CROFTON, MD



[www.greaterarundelrealist.com](http://www.greaterarundelrealist.com)



[@greaterarundelrealist](https://www.instagram.com/greaterarundelrealist)

## Congratulations!



GRADUATE,  
REALTOR®  
INSTITUTE

Congrats to GRI graduates, **Robin Gross, Zachary Papaleonti, Jennifer Siska, and Heather Taylor!**

## Welcome to our new affiliate members!

**Donald Hamilton** | Corvias Housing  
**Rachel Forame** | TurnKey Title

## Save the Date

**YPN Volunteer Day**  
April 16th, 2024

REGISTER TODAY!

Maryland REALTORS® Presents:

May 13th and 20th, 2024 | 9:00 AM-4:30 PM

## The **Accredited Buyer's Representative** Designation Course

Join Maryland REALTORS® to **take the first step** to earn your ABR designation. The courses are **FREE** to all Maryland REALTORS® members.

This **two-day course** will be held both **in-person** at the Maryland REALTORS® office in Annapolis, Maryland as well as **virtually** by zoom. **You must complete both days.**



[Join the waitlist here](#)

[Become a Member](#)

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1521 Ritchie Highway, Suite 300  
Arnold, MD 21012  
Ph:410-544-4554

AACAR | 1521 Ritchie Hwy., Ste. 300, Arnold, MD 21012

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[NAR Legislative Meetings](#)

May 4th - 9th, 2024

[YPN Top Agents Panel](#)

May 9th, 2024

[38th Annual Billy Goodall Charity Golf Tournament](#)

September 9th, 2024