

FEBRUARY 28, 2024

Newsletter



Anne Arundel County Association of REALTORS®

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Connect with us!



Through the artistry of mosaic, AACAR's Equal Opportunity & Cultural Diversity (EOCD) Committee is building a masterpiece that represents a shared commitment to equal opportunity, cultural diversity, equity, and inclusion. This project is more than just a beautiful mosaic; it's a symbol of collective strength.

Your participation will not only contribute to this vibrant mosaic but also support the Boys & Girls Club of Annapolis and Anne Arundel County as all proceeds from the project will be donated.

[I want to participate!](#)

Engage



ST. PATRICK'S DAY HAPPY HOUR

JOIN US FOR A PRE-ST. PATRICK'S DAY CELEBRATION
NETWORKING | DRINKS | LIGHT APPETIZERS | MUSIC

MARCH 7, 2024

4 - 6 PM
O'LOUGHLIN'S RESTAURANT
 1258 BAY DALE DRIVE, ARNOLD, MD, 21012





Join AACAR's YPN Committee for a Pre-St. Patrick's Day Celebration!

Everyone is welcome, so feel free to bring along your colleagues, friends, and business cards. Just a heads up, it's a good idea to reserve your spot early, as space is limited.

**\$5 per person; includes 2 drink tickets and light appetizers.
 \$10 for walk-ins.**

Purchase Tickets



CHEERS TO

25 YEARS

CONVENTION & TRADESHOW

APRIL 4, 2024

LIVE! Casino & Hotel

Continuing Education | Professional Development
 Guest Speakers | Lunch | Tradeshow | Happy Hour | And more!










This year's Convention and Tradeshow will be better than ever with fantastic giveaways, in-person networking, incredible classes,

mastermind sessions, and more!

Register today for only \$55.*

Classes will fill up -- be sure to reserve your spot.

Want to become an event sponsor or one of the exhibitors on the tradeshow floor? There are limited booths and sponsorships remaining. Learn more [here](#).

**AACAR Member Registration Price. Non-Member Registration is \$70.*

Communicate

SentriCards will be deprecated effective March 31, 2024.

After 3/31/2024 Non-Bluetooth Lockboxes (as shown below) will be unchangeable.



What this means for you:

- Non-Bluetooth lockbox settings will be “frozen” and unchangeable. Whatever the current settings are will remain. These lockboxes will no longer be transferrable.

You will NOT be able to:

- Sell a Non-Bluetooth lockbox to a fellow agent or give it away.
- Customize the box.
- Troubleshoot these boxes with SentiLock.
- Reset the clock if there is a problem after replacing batteries.
- Retrieve audit log information. You can receive a notification that a

code was generated, but you will not be able to confirm if the code was used.

You will still be able to:

- Use these boxes with the SentiKey RE app.
- Issue 1- day codes (with the SentiKey RE app).
- Assign these boxes to listings.

AACAR has a trade-in program available by appointment only. You can trade-in silver lockboxes, NXT, and NXT Wireless lockboxes for the SentiGuard lockbox.

SentiGuard lockboxes are currently \$125.00 + tax. A trade-in will bring the price of the SentiGuard lockbox down to \$110.00 + tax.*

You must be the registered owner of the non-Bluetooth lockbox being traded-in.

Book your trade-in appointment [here](#).

Local news to share with your networks



12th Annual Annapolis Film Festival - For over a decade, the [Annapolis Film Festival](#) has woven itself into the very fabric of our community, leaving an indelible mark on the hearts and minds of all who participate. It's not just a showcase of cinema; it's a powerful catalyst for change, a mirror that reflects our world, and our shared humanity.



Chesapeake Shamrock 5k Fun Run and Walk - Enjoy a beautiful morning at Gunpowder Falls State Park for a 5K Fun Run and Walk. You can register as an individual or bring a team of friends, family, and co-workers to run, walk, or stroll, and spread cheer overlooking the picturesque Chesapeake Bay. [Learn more.](#)

Educate

By developing a business practice rooted in inclusion and equality, REALTORS® can help buyers of all cultural backgrounds achieve the dream of

AT HOME WITH DIVERSITY

with **Tara Houston**

 **March 14, 2024**

 **9:00 AM - 4:00 PM**

REGISTER

LUNCH SPONSOR



homeownership.

The At Home With Diversity® (AHWD) certification course covers how to work effectively with diverse populations so you can build business success in today's multicultural real estate market. **Register today!**

Code of Ethics (D)

***Virtual**

Tuesday, March 5th
9:00 AM to 12:00 PM

Register

MREC Agency (H)

***Virtual**

Tuesday, March 5th
1:00 PM to 4:00 PM

Register

Contract Law

Review (F) *Virtual

Tuesday, March 12th
9:00 AM to 10:30 AM

Register

BECOME AN ACCREDITED BUYER'S REPRESENTATIVE

Sign up now – a \$295 savings!



The National Association of REALTORS® is offering the popular Accredited Buyer's Representative (ABR®) designation course, which is typically \$295, to REALTORS® at no cost throughout 2024.

The first live interactive webinar is



 **The CE Shop**

Valid 2/28 - 2/29. Visit Terms and Conditions for details.

Extra day, extra savings! Leap into success by taking 40% off your courses.

Jump to take advantage of this special offer at

<https://aacar.theceshop.com/>

scheduled for February 27th, with ten more sessions already scheduled through July, and more to come throughout the year. [Learn more.](#)

This promo includes savings on ProPath professional development courses and packages.

Welcome to our new affiliate member!

Joe Messenger | **JM Real Estate Photos**

0 weeks for your endorsement 25850 points



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 **C2EX** REALTORS® COMMITMENT TO EXCELLENCE REALTORS® Are Members of the National Association of REALTORS®.

Save the Date

[2024 Annual Convention & Tradeshow](#)

April 4th, 2024

[NAR Legislative Meetings](#)

May 4th - 9th, 2024

[38th Annual Billy Goodall Charity Golf Tournament](#)

September 9th, 2024

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