

FEBRUARY 7, 2024

# Newsletter



Anne Arundel County Association of REALTORS®

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Communicate



TRADE-IN YOUR OLDER VERSION SENTRILOCK LOCKBOXES  
FOR DISCOUNTED SENTRIGUARD® LOCKBOXES!

Did you know that SentiLock is going completely cardless on **March 31, 2024**? This means that **only the SentiKey™ Real Estate app** can be used to access lockboxes. You can purchase a new SentiGuard lockbox at the discounted price of \$110+tax for each non-Bluetooth lockbox trade in if you are the registered owner. [More information here.](#)

Schedule an appointment to trade in your non-Bluetooth lockboxes [here](#). Appointments required.

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**CHEERS TO**  
**25**  
**YEARS**  
AACAR  
CONVENTION & TRADESHOW

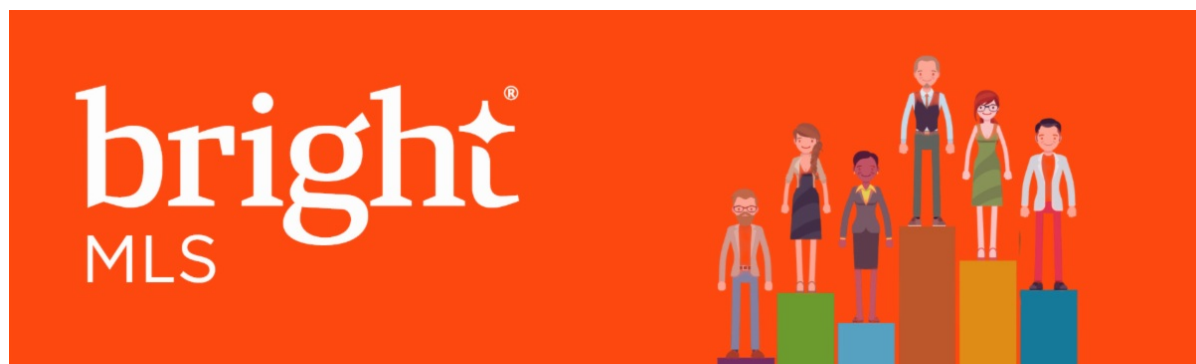
**APRIL 4, 2024**  
*LIVE! Casino & Hotel*

**EARLY BIRD REGISTRATION IS NOW OPEN!**

Celebrate the 25th Annual AACAR Convention & Tradeshow on Thursday, April 4th, at LIVE! Casino and Hotel Maryland with 6 hours of continuing education, in-person networking, mastermind sessions, lunch, happy hour, giveaways, and much more!

**Register by February 22nd** to take advantage of the early bird discount ---only \$45 for the entire day!

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**bright**  
MLS

### **2023 Housing Market Review**

In this detailed retrospective of the 2023 housing market, Bright Chief Economist Dr. Lisa Sturtevant revisits a year that defied expectations—

and explores the “new normal” that will begin to take shape in 2024. [Download the report](#)

### Sharpen Your Skills for Success

Gain valuable tips and business-boosting knowledge through a broad selection of skill-building webinars. [Sign up today](#)

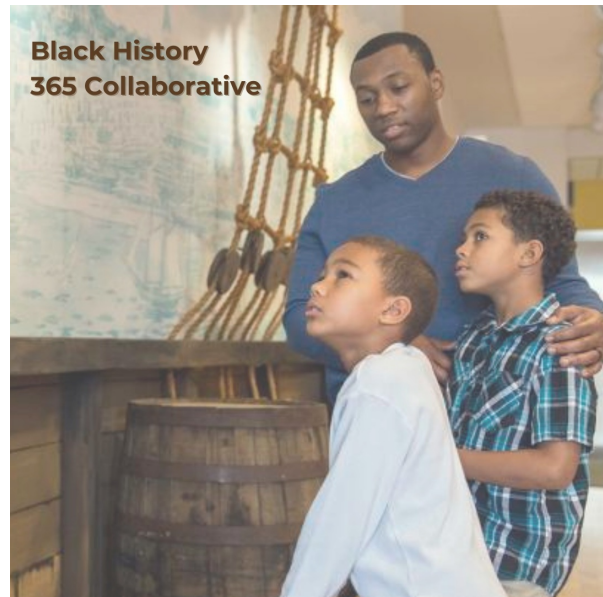
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### Local news to share with your networks



Celebrate the spring equinox and the beginning of boating season this March by burning those worn, winter socks. Join the Annapolis Maritime Museum & Park for the 12th Annual Annapolis Oyster Roast & Sock Burning on Saturday, March 23, 2024.

Learn more [here](#).



Black History 365 is a collection of stories, art, and events that highlight the history, heritage, and contributions of Black Marylanders and the history of the people of the African Diaspora in Annapolis & Anne Arundel County. Their culture and excellence are celebrated year-round through a collaborative initiative spearheaded by the [Banneker-Douglass Museum](#).

Educate



# Fine & Well

## VIRTUAL TAX SUMMIT

Discover advantages for investing in real estate.



**LAST CHANCE  
TO REGISTER!**



N  
A  
R

CENTER for  
REALTOR®  
FINANCIAL WELLNESS

### Everything Below Ground (F)

Thursday, February 8th  
10:00 AM to 11:30 AM

[Register](#)

### Fair Housing Bias Override (C)

Thursday, February 8th  
1:00 PM to 4:00 PM

[Register](#)

### Legislative Update (A)

Thursday, February 15th  
9:00 AM to 12:00 PM  
**\*VIRTUAL\***

[Register](#)

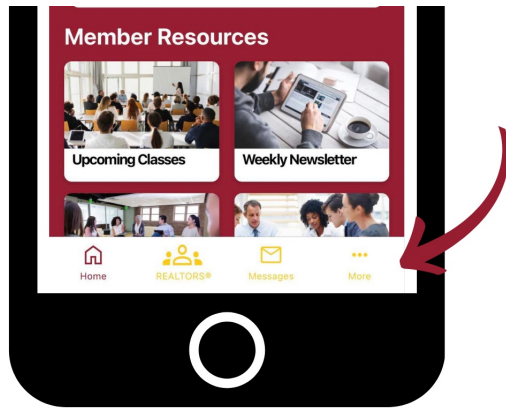


Looking for an overview of the sponsor and exhibitor opportunities still available? [Learn more here](#). Requests will be taken on a first come, first served basis. Applications can be found at [aacar.com/convention](http://aacar.com/convention) and submitted to [lisa@aacar.com](mailto:lisa@aacar.com).

You're invited to participate in a mosaic project sponsored by AACAR's 2024 Equal Opportunity and Cultural Diversity Committee!



Welcome to our new affiliate member



### Navigate With Ease

Our bottom tab bar gets you where you need to go, faster and smarter.

**Download Now**



## Save the Date

**2024 Annual Convention & Tradeshow**  
April 4th, 2024

**NAR Legislative Meetings**  
May 4th - 9th, 2024

**38th Annual Billy Goodall Charity Golf Tournament**  
September 9th, 2024

**Become a Member**

**Email AACAR Today**

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