

OCTOBER 11, 2023

Newsletter



Anne Arundel County Association of REALTORS®

Join us for Membership Appreciation Week from **October 16th-20th** and enjoy 50% off CE classes, food trucks, happy hour, giveaways, and more!



MONDAY, OCTOBER 16TH

Continental Breakfast Provided by AACAR

Pricing Strategies Advisor Mastering the CMA Certification (PSA) |

9:00 AM – 5:00 PM

Lunch Provided by AACAR

TUESDAY, OCTOBER 17TH

Continental Breakfast Provided by AACAR

Code of Ethics (D) | 8:30 AM - 11:30 AM

Fair Housing (C) | 12:15 PM - 1:45 PM

Lunch Provided by AACAR

What the Heck is a HECM Loan? | 2:00 PM - 3:30 PM

All About Accessory Dwelling (F) | 3:45 PM - 5:15 PM

WEDNESDAY, OCTOBER 18TH

Continental Breakfast Provided by AACAR

Top Producers Panel: Reveal Business Secrets for 2024 |

10:00 AM - 12:00 PM

TOP PRODUCERS REVEALING BUSINESS SECRETS FOR 2024

PANEL DISCUSSION

OCTOBER 18TH | 10AM-12PM



Lunch Provided by AACAR

Maryland Mortgage Program (F) | 1:00 PM - 2:30 PM

THURSDAY, OCTOBER 19TH

Continental Breakfast Provided by AACAR

Brokerage Relationships & Disclosures (H) | 8:30 AM - 11:30 AM

Lunch Provided by AACAR

Legislative Update (A) | 12:15 PM - 3:15 PM

Environmental Issues (F) | 3:30 PM - 5:00 PM

Affiliate Appreciation Happy Hour

Uncle Julio's | 4:00 PM - 6:00 PM

FREE FOR ALL MEMBERS WITH RSVP

FRIDAY, OCTOBER 20TH

Continental Breakfast Provided by AACAR

Preparing for a Home Inspection (F) | 9:30 AM - 11:00 AM

Food Trucks & Vendors | 11:00 AM - 1:00 PM

***Update your headshot with Steve Satzberg
\$100 per headshot | Reserve your spot***

Amendments, Disclosures & Addendums to the MAR Contract 10-20-1023 | 1:00 PM - 4:00 PM

When you come into the AACAR office during the week, you can be entered into a drawing for one of our giveaways! **To receive an extra giveaway entry, bring a non-perishable food item with you to add to the Food Drop Box for the Harvest for the Hungry collection to support the Anne Arundel County Food Bank.**

[Visit our website](#)

Welcome to our new affiliate member!

Heidi Sisson | Blue Heron Cleaning Services, LLC

Message from the 2023 AACAR President

“

Thank you for continuing to make a positive difference in this industry and turning obstacles into opportunities.

JUNE STEINWEG
2023 AACAR PRESIDENT



Save the Date

[13 Ways to use AI and ChatGPT in Real Estate](#)

October 24, 2023

[2024 Committee Applications Due](#)

October 31, 2023

[Annual Dues Renewal](#)

November 1, 2023

[Harvest for the Hungry](#)

November 9, 2023

[2024 Installation](#)

November 28, 2023

[2024 Annual Convention & Tradeshow](#)

April 4th, 2024

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