

NOVEMBER 29, 2023

Newsletter



Anne Arundel County Association of REALTORS®

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Congratulations to the Anne Arundel County Association of REALTORS® 2024 President, **Greg Fisk**, and to our 2024 Officers & Directors!

Thank you to everyone who came out to celebrate the 2023-2024 Installation last night.



Platinum

Gold



Silver

Bronze



Communicate

Meet the 2023-2024 Officers & Directors!

OFFICERS



Greg Fisk
AACAR President
Maryland Living, LLC



Betty Jans
President-Elect
Berkshire Hathaway
HomeServices PenFed Realty



Pam Batstone
Treasurer
Coldwell Banker Realty



June Steinweg
Past President
Long & Foster

DIRECTORS



Jen Denney



James Spencer



Sandra Wing



Phillip Hobby



Jen Holden



Hedy Nelson



Louise Schultz



Alison Wisnom

REPRESENTATIVES



Lisa Werre
DSAC President



Deborah Laggini
Masters Club President



Diane Donnelly
WCR President

2024 SUPERPASS

Take any on-site continuing education class* at the AACAR Office for only \$99.00!



Valid for use from Jan. – Dec. 2024

Available for purchase now through January 2024!

*Does not include designation/certification courses or the AACAR Convention

Take any on-site continuing education class at the AACAR Office for only \$99! Fulfill your CE requirements, stay up-to-date on the latest industry trends, and improve your skillset with the 2024 SuperPass.

Valid for use from January through December 2024. Does not include designation/certification courses or the AACAR Convention.

Purchase yours under the "Subscriptions" tab

Demystifying Mold Misconceptions (F)

Tuesday, December 5th
10:00 AM - 11:30 AM
1.5 CE Hours

[Register](#)

Commercial Leading & Negotiations (F)

Tuesday, December 5th
1:00 PM - 4:00 AM
3 CE Hours

[Register](#)

Virtual Bright Process and Procedure

Thursday, December 7th



Seniors Real Estate Specialist (SRES®)

December 12th & 13th
9:30AM - 5:00PM



*Instructor:
Mary Chieppa*



The largest and wealthiest buyer's group in the country is made up of Baby Boomers. Understand what motivates this mature demographic and make your business boom with the Seniors Real Estate Specialist® (SRES) Designation.

Join Mary Chieppa this December to

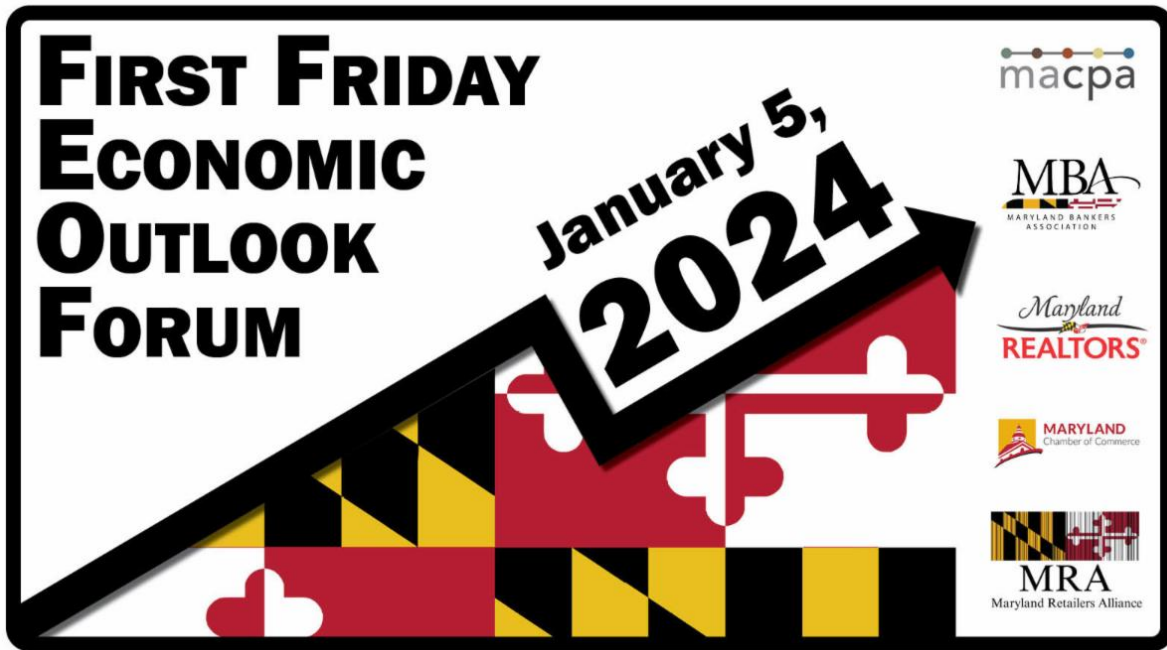
11:00 AM - 12:00 PM

[Register](#)

gain the unique tools to position yourself as a REALTOR® who specializes in the needs of home buyers age 50-plus.

[Register now](#)

Advocate



[First Friday Economic Outlook Forum](#)

January 5, 2024 | Linthicum Heights, MD

[Session Preview Webinar with Maryland REALTORS®](#)

December 7th, 2023 | 1 - 2 PM

Get a sneak peak at Maryland REALTORS®' legislative agenda with their Director of Advocacy and Public Policy, Lisa May.

Engage

DO YOU HAVE AN OLD LOCKBOX?



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Save the Date

2024 Lobby Day
February 14, 2024

2024 Annual
Convention &
Tradeshow
April 4th, 2024

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