

DECEMBER 6, 2023

# Newsletter



Anne Arundel County Association of REALTORS®

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Connect with us!



## 2024 SUPERPASS

Take any on-site continuing education class\* at the AACAR Office for only \$99.00!

Valid for use from Jan. – Dec. 2024

Available for purchase now through January 2024!

\*Does not include designation/certification courses or the AACAR Convention

What are your 2024 goals? We want to help you exceed your professional development and education goals with the 2024 SuperPass!

Take any on-site continuing education class at the AACAR Office for only \$99!

You can fulfill your CE requirements, stay up-to-date on the latest industry trends, and improve your skillset.

*Valid for use from January through December 2024.*

*Does not include designation/certification courses or the AACAR Convention.*

Purchase yours today under the "Subscriptions" tab



Congratulations to the 2024 DSAC Distinguished Sales Achievement Club Officers who were installed on Friday morning!

Interested in becoming a DSAC Distinguished Sales Achievement Club member? December is the best time to send in applications and payments! Applications are being accepted up to mid-February, and it is best to apply and pay before the new year so your online profile is kept active. [Click here](#) for more information.

Member benefits include free admission to DSAC Breakfast Events where you can network with other members and earn Continuing Education (CE) Credit, an online profile on the DSAC website, and access to advertise on the DSAC marketing mailing list.

## Communicate

### Bright MLS Training

### *Tips & Tricks to Search Smarter*

Unlock the tools you need to  
become a Search & Rental Pro!

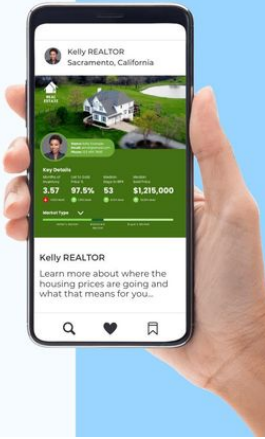




# Canva Templates

Showcase your brand and expertise by incorporating RPR Market Trends into these free Canva templates.

[rpr.me/free-canva](https://rpr.me/free-canva)



## UPCOMING RPR WEBINARS

- 06 | DEC 2023 | Listing Presentation
- 07 | DEC 2023 | CMA Property Pricing
- 11 | DEC 2023 | Housing Trends & Stats
- 12 | DEC 2023 | Research Properties
- 12 | DEC 2023 | Market Trends ScriptWriter
- 13 | DEC 2023 | Prospecting
- 14 | DEC 2023 | RPR Commercial
- 14 | DEC 2023 | RPR Mobile™ Updates

Save Your Seat!

[rpr.me/webinars](https://rpr.me/webinars) →



## Educate

### Virtual Bright Process and Procedure

Thursday, December 7th  
11:00 AM - 12:00 PM

[Register](#)

### Virtual Bright Market Reports

Thursday, December 7th  
1:00 PM - 2:00 PM

[Register](#)



Seniors Real Estate  
Specialist (SRES®)

December 12th & 13th  
9:30AM - 5:00PM



Instructor:  
Mary Chieppa



The largest and wealthiest buyer's group in the country is made up of Baby Boomers. Understand what motivates this mature demographic and make your business boom with the Seniors Real Estate Specialist® (SRES) Designation.

Join Mary Chieppa this December to gain the unique tools to position yourself as a REALTOR® who specializes in the needs of home buyers age 50-plus.

[Register now](#)

## Advocate

***Are you registered to vote?*** You can register to vote or update your registration information online [here](#).

**Session Preview Webinar with Maryland REALTORS®**

December 7th, 2023 | 1 - 2 PM

Get a sneak peak at Maryland REALTORS®' legislative agenda with their Director of Advocacy and Public Policy, Lisa May.

Reserve your seat!

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First Friday Economic Outlook Forum

January 5, 2024 | Linthicum Heights, MD

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**SAVE THE DATE**

**2024 LOBBY DAY**  
**LOVE & LEGISLATION**

**February 14, 2024**

**Calvert House 58 State Circle, Annapolis, MD 21401**  
For more event information, visit: [MDRealtor.org/News-and-Events/Events](https://MDRealtor.org/News-and-Events/Events)

*Maryland*  
**REALTORS**

Engage

**WANT TO TRADE IN AN OLD LOCKBOX OR  
HAVE SENTRILOCK QUESTIONS?**

**SCHEDULE YOUR  
APPOINTMENT WITH  
AACAR'S MEMBER  
SERVICES COORDINATOR  
TODAY**



**Welcome to our new and returning  
affiliate members!**

**Ann Fisher | FitzGerald Financial Group**

**Tammy Switzer | Sandy Spring Bank**

**Have you downloaded the  
AACAR App?**



**Save the Date**

**2024 Lobby Day**

February 14, 2024

**2024 Annual  
Convention &  
Tradeshaw**

April 4th, 2024

**38th Annual Billy  
Goodall Charity  
Golf Tournament**

September 9th,  
2024

**Become a Member**

**Email AACAR Today**

## About AACAR | Contact Us | FAQs

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