

DECEMBER 12, 2023

Newsletter



Anne Arundel County Association of REALTORS®

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Connect with us!



Your homebuyers are going to search online.

Point them toward a site you can trust to provide accurate, up-to-the-minute listing info that will help them not just nest, but Nestfully.

Share Nestfully

Among its many advantages, Nestfully keeps agents front and center, connecting them to quality, no-cost leads and making it easier to collaborate with their current clients. The site is also free of ads, free to use, and filled with the most accurate and up-to-the minute listing information you can get--straight from the MLS! In short, Nestfully is the kind of public portal real estate professionals can put their reputation behind.

[Learn More](#)

Communicate



Last week AACAR President, Greg Fisk, installed the 2024 Elected Officers of The Masters Club at Chart House.

Congratulations to the 2024 Officers!

President - Deborah Laggini

1st Vice President - Nilou Jones

2nd Vice President - Wendy Oliver

Treasurer - Kim O'Connor

Secretary - Catherine Hamel

Director - Melanie Wood

Director - Matt Wyble

Director - Phillip Hobby

Board Member Emeritus - Linda Patterson

Public Relations Chairman - JJ Fegan

Membership Chair: Betty Jans

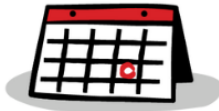
Immediate Past President - Jenn Klarman

[Learn More](#)

Register now!



Business Planning Mini-Series



2023

Part 1: Cultivating Connections that Convert into Lasting Success

Featuring: Stephany Oliveros
December 13 @ 2pm ET/11am PT

Part 2: How to Create Your 2024 Social Media Plan

Featuring: Katie Lance
December 19 @ 1pm ET/10am PT

Part 3: Charting a Course to Success in a Challenging Market

Featuring: Valerie Garcia
December 20 @ 2pm ET/11am PT



Register now!



Educate

**SAVE
35%
TODAY ONLY**

A holiday deal to brighten your future!

promo code **TWINKLE**



Valid 12/13. Visit Terms and Conditions for details.

Tuesday, January 2nd
9:00 AM - 12:00 PM
VIRTUAL

[Register](#)

Disclosures
Tuesday, January 2nd
1:00 PM - 4:00 PM
VIRTUAL

[Register](#)

Contract Law Review
Tuesday, January 9th
9:00 AM - 10:30 AM
VIRTUAL

[Register](#)

**Embracing The Value Of
Association Living**
Thursday, January 11th
10:00 AM - 11:30 AM

[Register](#)

Advocate

[First Friday Economic Outlook Forum](#)

January 5, 2024 | Linthicum Heights, MD

Engage



Now Accepting Leadership Applications

Applications are being accepted for the positions of **Secretary** and **At-Large Directors**. There are x3 At-Large Director seats available, each to serve two-year terms.



APPLY TODAY!

**Applications for elective office
due January 15th, 2024.**

Submit to Joanne.gleason@mdrealtor.org

For more the summary of the process and the associated documents
check out our Governance - Application for Elected Office Page

Maryland
REALTORS[®]

WANT TO TRADE IN AN OLD LOCKBOX OR HAVE SENTRILOCK QUESTIONS?

**SCHEDULE YOUR
APPOINTMENT WITH AACAR'S
MEMBER SERVICES
COORDINATOR
TODAY**



Welcome to our new affiliate members!

Glenn West | Lakeside Title Company

Save the Date

2024 Lobby Day

February 14, 2024

**2024 Annual
Convention &
Tradeshow**

April 4th, 2024

**38th Annual Billy
Goodall Charity**

Have you downloaded the AACAR App?

Golf Tournament
September 9th,
2024



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