

SEPTEMBER 27, 2023

Newsletter



Anne Arundel County Association of REALTORS®

Quick Links:

[AACAR Home Page](#)

[REALTOR® Tools](#)

[Upcoming Classes](#)

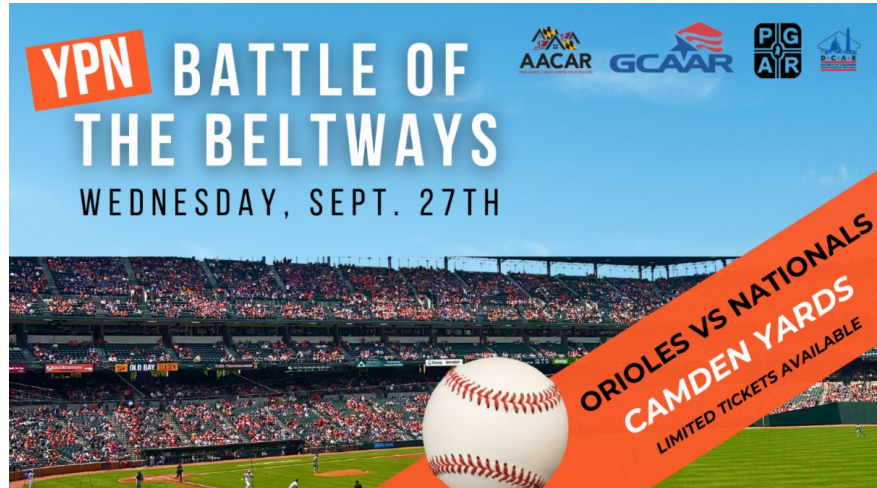
[Check your current CE Hours](#)

[CE Requirements](#)

[MREC Advertising Checklist](#)

[Source of Income Discrimination Laws in Maryland](#)

Connect with us!



Last chance to join the YPN Committee for an unforgettable night of baseball, camaraderie, and networking!

Join AACAR's, DCAR's, GCAAR's, and PGCAR's YPN Committees for the *Battle of the Beltways*! Watch the Baltimore Orioles face the Washington Nationals tonight at 6:35 PM! Only a few tickets left. **You'll need to have the MLB Ballpark app to access your ticket once purchased.*

[**Get Your Tickets Here**](#)

Engage

Entry with \$45
minimum donation to
the Maui Strong Fund

*'ohana
means family, and family
means nobody gets
left behind
or forgotten*

CLICK HERE TO
RSVP AND DONATE

mahalo



**HOMESTEAD
GARDENS**

Maui Strong Fundraising Happy Hour

Please join us in helping raise money for those affected by the wildfires in Maui! All funds will be donated to the Maui Strong Fund.

HOSTED BY
Coldwell Banker Realty

Women's Council of REALTORS® Anne Arundel

Presents

Bras for the Cause

The Red Devils Supporting Breast Cancer Families

TWAIN'S TAVERN
359 Baltimore Annapolis Blvd, Pasadena
October 2, 5:00-11:30

Join the Women's Council of REALTORS® Anne Arundel

Women's Council of REALTORS® Anne Arundel

13 WAYS TO USE AI AND CHATGPT IN REAL ESTATE

SIX FIGURES IN TWELVE MONTHS
REAL ESTATE PLANNING ON STEROIDS WITH AI

Featuring **Markie Lemons Rybad**

24TH OCTOBER 2023

- 1 pm - 4 pm Event
- 4 pm - 5 pm Happy Hour

CROWNE PLAZA ANNAPOLIS
173 Jennifer Rd,
Annapolis, MD 21401

SPECIAL THANK YOU TO OUR PLATINUM SPONSORS

1st Choice Property Management **LodeStar** **PRMI** **kw** **KELLERWILLIAMS** REALTOR®

SINCERE GRATITUDE TO OUR ADDITIONAL SPONSORS

MAIN STREET IN THE LYONS **NAVIGATOR** **CAPITOL-TITLE**

Get a glimpse into the future of real estate with expert predictions! Markie

Network for "Bras for a Cause" on October 2nd! In support of breast cancer awareness, this event aims to raise funds and awareness.

Limited spots are available!

Lemons Ryhal is coming to teach you how she increased her productivity by 210% and gross income by 283% in six months.

Register here.

Advocate



What is an Accessory Dwelling Unit (ADU)?

- An ADU is a **smaller, second dwelling unit** that provides **complete, independent living facilities** for at least one person which includes at a minimum a bathroom, a kitchen, and sleeping area.
- An ADU is not a guest house which does not provide complete **independent living facilities**.
- An ADU is **located on the same lot** as a single family detached dwelling. An ADU **cannot** be a **mobile home** or **manufactured home**.
- An ADU or the single family detached dwelling may be used as a **Short Term Rental** if either dwelling is owner occupied.

Download the Infographic

Register for "All About Accessory Dwelling (ADU's)" on Oct 17th

Educate

TOP PRODUCERS REVEALING BUSINESS SECRETS FOR 2024

PANEL DISCUSSION

OCTOBER 18TH | 10AM-12PM



Join this incredible panel featuring three top producers: **Jan Crowley** of **Engel & Völkers**, known for her extensive experience and client-focused approach, **Diane Donnelly**, the driving force behind The Donnelly Group at **Keller Williams Flagship**, celebrated for her innovative team strategy and community engagement, and **Lisa Gilmore**, Director of Productivity at **Keller Williams Flagship**, with over two decades of industry expertise and a commitment to personal growth and leadership. Moderated by **Alison Wisnom** of **Coldwell Banker Realty**.

Don't miss the chance to learn their business secrets for 2024!

Mark your calendars for this year's **Affiliate Appreciation Happy Hour!** All AACAR REALTOR® and Affiliate Members are invited to **join us** on **Thursday, October 19th**, at Uncle Julio's from 4 PM to 6 PM.

BECOME A

SELLER REPRESENTATIVE SPECIALIST

WITH INSTRUCTOR MARY CHIEPPA



FREDERICK
COUNTY
ASSOCIATION OF
REALTORS®



October 25-27

8:30 a.m. to 1:30 p.m.
each day - VIRTUAL

Member price:

\$229 before 10/12

Non-members:

\$309

Register today!



The **Seller Representative Specialist (SRS®)** designation is the premier credential in seller representation.

AACAR is co-sponsoring this virtual course with the Frederick County Association of REALTORS® and Greater Capital Area Association of REALTORS® on October 25-27th.

Sign up today for the early-bird price of \$229!

Communicate

Renew your AACAR membership!

Join a 2024 Committee!

If you're interested in being part of a

We're hiring!

Know someone looking for a

committee next year, be sure to complete the committee request form below. Applications are due 10/31.

[Apply Online](#)

communications position with flexible hours? We're hiring a Communications & Events Assistant.

[Learn More](#)

Welcome, new affiliate members!

Adam Fye | Freestate Title Services of Annapolis, Inc.

Tracey V. Fye | Freestate Title Services of Annapolis, Inc.

Michael Thompson | True Footage



REALTOR[®] Safety PROGRAM

Read the latest Safety Reports for Residential and Commercial Members, and see why keeping safety top of mind can help you be more aware and prepared for the risks faced by those in the real estate profession.

LEARN MORE AT

nar.realtor/safety



REALTORS[®] are members of the National Association of REALTORS[®].

Save the Date

Bras for A Cause

October 2, 2023

13 Ways to use AI and ChatGPT in Real Estate

October 24, 2023

Membership Appreciation Week

October 16-20, 2023

Harvest for the Hungry

November 9, 2023

2024 Installation

November 28, 2023

2024 Annual Convention & Tradeshow

April 4th, 2024

[Become a Member](#)

[Email AACAR Today](#)

[About AACAR](#) | [Contact Us](#) | [FAQs](#)

1521 Ritchie Highway, Suite 300
Arnold, MD 21012
Ph:410-544-4554

AACAR | 1521 Ritchie Hwy., Ste. 300, Arnold, MD 21012

[Unsubscribe jill@aacar.com](mailto:jill@aacar.com)

[Update Profile](#) | [Constant Contact Data
Notice](#)

Sent by info@aacar.com powered by



Try email marketing for free today!