

AUGUST 23, 2023

Newsletter



Anne Arundel County Association of REALTORS®

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Connect with us!



As your hometown lender, **Sandy Spring Bank** will assist you with every aspect of the loan process. You'll work with an experienced professional who can help you prequalify to ensure that you have financing in place. We offer extensive loan options including Conventional, VA, FHA, Jumbo, and affordable home programs.

Learn more [here](#).

STAY ALERT

Seller scams have been recently reported. Due diligence in **verifying the identity of any individual contacting you to list a property** is strongly advised. Take the necessary steps to protect yourself and your clients from potential fraud.



Engage



□ Committee Spotlight □ Education Committee

The Education Committee helps to plan new and exciting educational opportunities. The committee recommends speakers and topics for professional development and meets on the first Wednesday of every month at 10 AM.

If you're interested in becoming a member of the Education Committee, don't forget to complete the **[committee request form](#)**!

[Committee Request Form](#)

CORNHOLE & PICKLEBALL TOURNAMENT



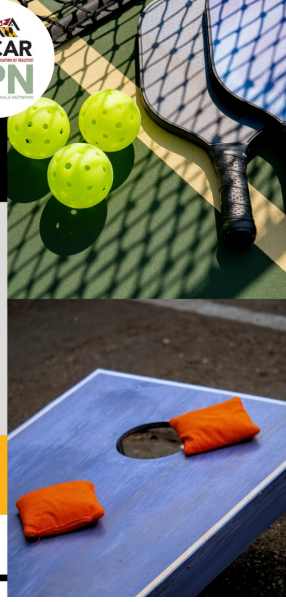
Thursday, August 24th

5 - 7 PM

2002 Annapolis Mall
Way, Annapolis, MD
21401

\$5 per player

THANK YOU



The YPN Committee is hosting a **Cornhole & Pickleball Tournament** tomorrow, Thursday, August 24th. This will be a doubles tournament.

Entry is **only \$5** per player. Your ticket includes pizza, drinks, and a chance for your team* to win a \$50 gift card! Thank you to **Embrace Home Loans** and **URelax DMV Movers** for sponsoring this event!

All are welcome.

Register Today



Did you know? The Annual Billy Goodall Charity Golf Tournament benefits local charities in Anne Arundel County and there's still time for you to put together a team.

Don't want to register online? Click [here](#) to download a registration form for your team and email the completed form to lisa@aacar.com.

Team Registration

Sponsor Registration Form

AACAR & DSAC FALL MEMBERSHIP MEETING



September 8, 2023



Breakfast at 8:00AM

[Register Today](#)



Presentation: Navigating, Developing & Permitting the Building Process

Panelists: Jay Lachinsky from AA County Permits; Bill Bower, Civil Engineer; Joe Lomangino, builder Hogan Properties

Download a registration form [here](#).

[Register Online](#)

Educate

Knock your career outta the park!

35% OFF

Promo Code: **Homerun**

 **The CE Shop™**

Valid 8/23 until 11:59 PM CT.

**Basics of Property Management
(F) *Offsite**
Thursday, August 24th
11:00 AM - 12:30 PM

Bias Override Certificate (C)
Tuesday, September 5th
1:00 PM - 4:00 PM
3.0 CE Hours

1.5 CE Hours

[Register](#)

[Register](#)

Property Research (F)

Tuesday, September 12th
10:00 AM - 12:00 PM
2 CE Hours

[Register](#)

Client Collaboration in BrightMLS

Tuesday, September 19th
11:00 AM - 12:00 PM
No CE

[Register](#)

Time Saving Tips & Tricks with BrightMLS *Virtual

Tuesday, September 19th
1:00 PM - 2:00 PM
No CE

[Register](#)

MREC Supervision (I) *Virtual

Tuesday, September 26th
1:00 PM - 4:00 PM
3.0 CE Hours

[Register](#)

Communicate



www.aacar.com

Renew your AACAR membership!

2024 Annual Dues now available.

2024 AACAR Membership Dues -- Now Available

Take advantage of the **2024 Payment Plan** by registering before **September 20th!**

All invoices **must** be settled by **November 15th** to avoid late fees.



Are You...ALL IN?

All In!

engage ★ network ★ learn

MARYLAND REALTORS®

2023 ANNUAL CONFERENCE

MARYLAND LIVE! CASINO & HOTEL

September 19th - 21st

To Register Visit: Conference.MDRealtor.org

Sponsors & Exhibitors Wanted!

Maryland REALTORS® Annual Conference Registration Still Open!

If you book a hotel room by August 25th you can take advantage of the **exclusive low rate** of \$169/night.

Questions? Call the AACAR office at 410-544-4554.

[Register](#)

[Renew Your Membership](#)

[Book your room](#)



2023 Gathering of Eagles Broker Conference Hosted by RealTrends

KEY TAKEAWAY

Be curious!

Care and ask the "Why?" questions.

2023 AACAR President
June Steinweg



Save the Date

Fall Membership Meeting
September 8, 2023

Bras for A Cause
October 2, 2023

Membership Appreciation Week
October 16-20, 2023

2024 Installation of Officers & Directors
November 28, 2023

2024 Annual Convention & Tradeshow
April 4th, 2024

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1521 Ritchie Highway, Suite 300
Arnold, MD 21012
Ph:410-544-4554

AACAR | 1521 Ritchie Hwy., Ste. 300, Arnold, MD 21012

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