

JUNE 7, 2023

Newsletter



AACAR

ANNE ARUNDEL COUNTY ASSOCIATION OF REALTORS®

Anne Arundel County Association of REALTORS®

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THE FUTURE OF REAL ESTATE
HOW AI IS TRANSFORMING THE INDUSTRY

 **MARKI LEMONS RYHAL**
BEST-SELLING AUTHOR & PODCAST HOST

JUNE 8
10 - 11 AM CT

NAR **NXT UP!**

The Future of Real Estate: How AI is Transforming the Industry

Discover how AI can boost efficiency and productivity across various areas, including predictive analytics, lead generation, transactional processes, and customer experience.

Register [here](#) to join the discussion tomorrow, June 8th, at 11 AM EST.

[Register](#)

Engage

During NAR's REALTOR® Volunteer Days, AACAR's Community Service Committee is hosting a special volunteering event!



Date: June 11, 2023
Time: 12 PM to 1:45 PM
Location: 1020 Eastway, Glen

YPN OPEN:
Swing Into Summer

Fun for the whole family!
Top Tracer | Putt Putt | Party Deck | Networking
Free for kids | Chick-fil-A | Ice Pops & More!
\$5 in advance | \$10 at the door

JUNE 15
SEVERNA PARK GOLF CENTER



TOP TRACER SPONSOR

EAGLE | TITLE

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Burnie, MD 21060

We invite you to join us as we come together to lend a hand to our neighbors and make a difference in our community.

Volunteer Sign-Ups

Join AACAR's YPN Committee for an exciting and fun-filled evening of networking and friendly competition at the **YPN Open: Swing Into Summer!**

Tickets



"Tee off for charity" during the **37th Annual Billy Goodall Charity Golf Tournament!** This fun-filled event supports charities in Anne Arundel County including the REALTORS® Scholarship Fund at AACCC, Back to School Program, Partners In Care, YMCA, CASA, Therapeutic Riding, The Boys & Girls Club of AA County, Heart Smart, AA County Food Bank, Rude Ranch Animal Rescue, The Complete Player Charity, and Arundel Lodge.

Register your team

Become a sponsor



Unlock a world of benefits and exclusive features with the AACAR member app! Stay connected with access to a directory of members, a



Discover the convenience and functionality of MLS-Touch, the comprehensive new mobile app designed to take your business

social feed, the latest news, and so much more.

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Learn More

Educate

WANT TO TAKE YOUR REALTOR® STATUS TO THE NEXT LEVEL?



Win Win Negotiation Techniques: Certified Residential Specialist Designation

- Earn **8 hours** towards your CRS Designation
- **3 hours** of elective CE
- Receive a **6-month trial membership** to the Residential Real Estate Council

Reserve your spot

Alternative Financing (F)
Thursday, June 8th
10:00 AM - 11:30 AM
1.5 CE

Register

Listing Entry & More
Thursday, June 8th
10:00 AM - 11:00 AM
No CE / Virtual

Register

Time Saving Tips
Thursday, June 8th
1:00 PM - 2:00 PM
No CE / Virtual

Register

Fair Housing (C)
Thursday, June 15th

CRS - Win Win Negotiation

9:30 AM - 11:00 AM
1.5 CE

[Register](#)

Techniques
Wednesday, July 12th
3.0 CE / 8 Hours toward
CRS Designation

[Register](#)



Communicate

Fine & Well
NAR's Real Estate Investment Summit
*Presented by the Center for REALTOR® Financial Wellness
and Center for REALTOR® Development*

**3-PART VIRTUAL EVENT
STARTING JUNE 7**

Join [NAR's Real Estate Investment Summit](#), a three-part virtual event designed to provide valuable insights for both new and experienced agents. Gain valuable knowledge on generating a steady cash flow and establishing lasting generational wealth.

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