

JUNE 28, 2023

Newsletter



Anne Arundel County Association of REALTORS®

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[AACAR Home Page](#)

[REALTOR® Tools](#)

[Upcoming Classes](#)

[Check your current
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[CE Requirements](#)

[MREC Advertising
Checklist](#)

[Source of Income
Discrimination Laws
in Maryland](#)

Connect with us!



Tee off for Charity at the 37th Annual Billy Goodall Charity Golf Tournament on September 18th!

When: 8:00 AM Registration & Breakfast

Where: Renditions Golf Course, 1380 W Central Ave, Davidsonville, MD 21035

Register a team
Become a sponsor

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Engage



Committee SPOTLIGHT

□ Committee Spotlight □ Young Professionals Network (YPN)

AACAR's Young Professionals Network Committee plans, promotes, and attend events and activities throughout the year. Events the YPN Committee has hosted this year include a St. Patrick's Day Happy Hour, Top Agents Panel, and a Top Tracer/Putt Putt Tournament! Members of the committee encourage development in key areas including leadership, education, and community. Age is not a factor. If you're interested in becoming a member of YPN Committee next year, don't forget to complete the [committee request form](#)!

[Join the YPN Mailing List](#)

[Committee Request Form](#)

Educate

WIN WIN

Negotiation Techniques

JULY 12 | 9 AM - 5 PM



**Thank you to
our Lunch Sponsor:**



INSTRUCTOR

MATTHEW RATHBUN



Did you know? The CRS designation is often called "the PhD of real estate." Certified Residential Specialist is the highest credential awarded to residential sales agents, managers and brokers.

Win Win Negotiation Techniques: Certified Residential Specialist Designation

- Earn **8 hours** towards your CRS Designation
- **3 hours** of elective CE
- Receive a **6-month trial membership** to the Residential Real Estate Council

[Reserve your spot](#)

What's A Mortgage? (F)

Tuesday, July 18th

1:00 PM - 2:30 PM

1.5 CE

[Register](#)

ChatGPT Webinar

Thursday, July 27th

10:00 AM - 11:00 AM

No CE

[Register](#)

Communicate



Let's Move Crew with Coldwell Banker Raised \$6290 for NAMI

Annapolis and Crofton offices of Coldwell Banker Realty, led by Liz Montaner and the Let's Move Crew, organized the second NAMI Anne Arundel County Walk in downtown Annapolis on Saturday, June 10, 2023. The goal of the Walk was to raise awareness and reduce stigma regarding mental health treatment. Additionally, they raised \$6,290 for NAMI Maryland and NAMI Anne Arundel County chapters as part of the NAMI Walks Your Way 2023 campaign. Every dollar raised will be supporting NAMI's mission of improving the lives of individuals and families affected by mental illness – right here in our community.

Liz Montaner and Lori Hill of the Let's Move Crew took the initiative of organizing the walk and the fundraiser for the second year in a row. Passionate about mental health awareness, they have been avid supporters of the local NAMI chapter in Anne Arundel County.

Reminder: Homesnap Pro and Homesnap Ads will no longer be available through Bright MLS after June 30, 2023.

Download **MLS-Touch**, your new search app.



Why Is Bright Discontinuing Homesnap From Its Product Lineup?

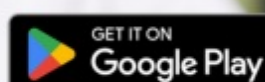
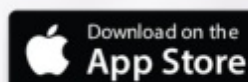
CoStar, the parent company of Homesnap, recently informed Bright that they will be sunsetting the Homesnap-branded product by Q3 of this year, or sooner. We are unsure how and when CoStar will manage this transition.

What's Next?

As part of Bright's commitment to providing the best tools and resources for our subscribers, we will integrate a new listing ads product into our selection. We are working on that integration now and look forward to sharing more details as soon as possible.

If you haven't yet downloaded **MLS-Touch**, we encourage you to do so. This user-friendly mobile app is quickly gaining ground among our subscribers. It offers the option to publish your listings directly to Facebook (at no additional charge) and integrates with many of your most-used MLS tools including Bright Search, Schedule a Showing, and Public Records—allowing you the freedom to work from anywhere.

2024 AACAR **Officers & Directors Nominating Form**



Why should YOU download the AACAR app?

1. You can easily register for upcoming classes.
2. You'll have on-the-go access to weekly newsletters and events.
3. You'll be able to stay updated on the latest news and benefits!

Learn more [here](#).

Welcome, new affiliate members!



Brianna Smith
Atlantic Blue Water Services



Andrew Baker
M&T Bank

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