

MAY 17, 2023

Newsletter



Anne Arundel County Association of REALTORS®

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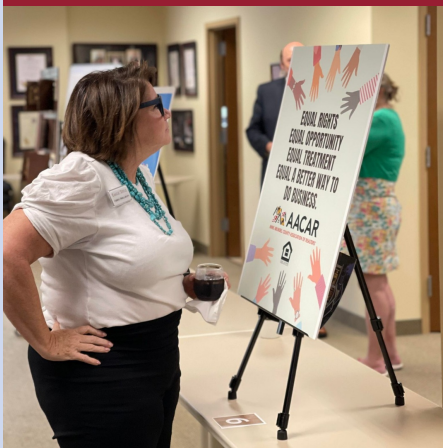


A Holistic Approach to Mortgage Lending

The Lamborne Lending Team brings a holistic approach to mortgage lending. We work with your clients to offer mortgages as financial tools tailored to their short-, medium-, and long-term goals. Coupled with constant communication and the ability to get you closed in 2 weeks, we provide the most referable experience possible.

To learn more about The Lamborne Lending Team, go to Lambornelending.com.

Engage





The **Equal Opportunity & Cultural Diversity Committee** hosted their **Inaugural Poster Contest Exhibit** last night! Brokerages and AACAR affiliates were invited to create a poster representing their interpretation of what equal opportunity and cultural diversity mean to our community.

The exhibit showcased a stunning and impressive collection of creative posters from six different offices. Each piece sparked thought-provoking conversations in an original way.

We would like to extend our heartfelt congratulations and thanks to all who participated:

☐ **3rd Place**

Poster 1: Eagle Title

☐ **2nd Place**

Poster 2: 1st Choice Property Management

Made Possible by: Heather Edmond

Poster 3: Community Title Network

Made Possible by: Hailey Cressotti, Beth Hoyt, and Joy Moore

People's Choice Winner

Poster 4: Berkshire Hathaway HomeServices PenFed Realty: Severna Park Office

Made Possible by: Jenn Honeycutt, Sue Steward, Jessica Hood, Angela Demattia, Laura Roskelly, Vivian Miner, Berry Wiss, Jill Rudiger, Jennifer Yeatts, Joe Bray, Shanetta Kindred, Lynn Tuozzo

Poster 5: TTR Sotheby's International Realty

☐ **1st Place**

Poster 6: Berkshire Hathaway HomeServices PenFed Realty: Annapolis Office/Manager Sue Steward

Collaborative (Office) Artist: Damon Covert



The exhibit included great food, drinks, music, and wonderful conversations! Thank you to all those who attended and participated in voting on the People's Choice winner! Thank you to all those who also made a donation to benefit the Boys & Girls Club of Annapolis & Anne Arundel County.

♥ All proceeds from the contest and exhibit will be donated to the Boys & Girls Club of Annapolis & Anne Arundel County.



3 EASY STEPS TO SIGN UP FOR CLASS

1.

DOWNLOAD OUR APP

Visit Google Play or App Store & download "Anne Arundel County Association of REALTORS"

2.

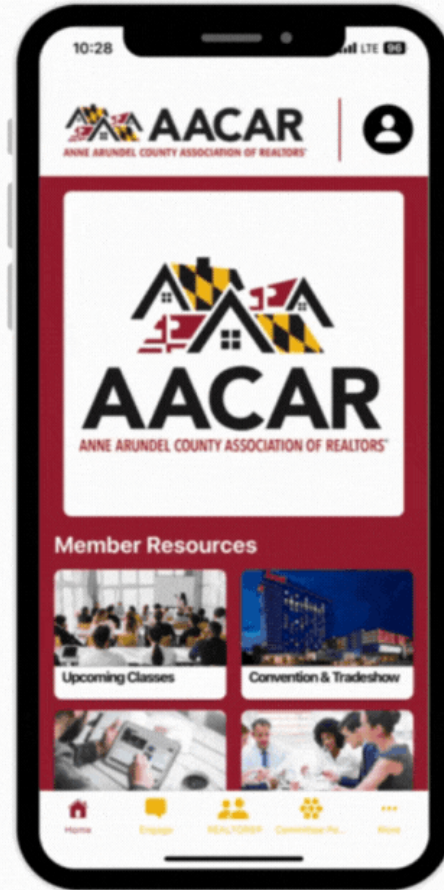
LOG INTO YOUR MEMBER PROFILE

Use your RAMCO login to set up your own profile on the app

3.

CLICK THE "UPCOMING CLASSES" BUTTON ON THE HOME PAGE

This will take you to the AACAR website calendar with upcoming classes.



[Learn
More](#)



Fun for the whole family!
 Top Tracer | Putt Putt | Party Deck | Networking
 Free for kids | Chick-fil-A | Ice Pops & More!
 \$5 in advance | \$10 at the door
 Please bring a canned good for the Anne Arundel
 County Food Bank.

JUNE 15
SEVERNA PARK GOLF CENTER

Upcoming Classes

Negotiation Techniques

JULY 12 | 9 AM - 5 PM



Earn 8 hours
towards your CRS
Designation

INSTRUCTOR



Win Win Negotiation Techniques: Certified Residential Specialist Designation

- Earn 8 hours towards your CRS Designation

- **3 hours of elective CE**
- **Receive a 6-month trial membership to the Residential Real Estate Council**

Register

Preparing for A Home Inspection (F)

Tuesday, May 16th
1:00 PM - 2:30 PM
1.5 CE Hours

Register

Homeowners Insurance Things to Know (F)

Thursday, May 18th
9:30 AM - 11:00 AM
1.5 CE Hours

Register

Property Research (F)

Tuesday, May 23rd
10:00 AM - 12:00 PM
2.0 CE Hours

Register

Advanced Map Searching

Tuesday, May 30th
11:45 AM - 12:30 AM
No CE

Register

Bright MLS Search

Tuesday, May 30th
11:00 AM - 11:45 AM
No CE

Register

Code of Ethics

Thursday, June 1st
9:30 AM - 12:30 PM
3.0 CE | *[Only a few Spots Left](#)*

Register

Communicate

Who you callin' small?

35% off

Your business is a **BIG** deal.

PROMO CODE **SMALLBIZ**

SMALL BUSINESS WEEK

Who you callin' small? Today, [The CE Shop](#) is celebrating small businesses and the BIG impact they make. That means you!

Take 35% off with the promo code: **SMALLBIZ**

Now Available: 2024 AACAR Officers & Directors Nominating Form



RPR[®]



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- Agent-branded app
- Powerful search tools
- Real-time property and market insights
- And much more!

Welcome to our new affiliate member!



Chris Baker
 Liberty Title & Escrow of Maryland

**Become a
 Member**

**Email AACAR
 Today**

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