

MARCH 8, 2023

# Newsletter



Anne Arundel County Association of REALTORS®

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**AACAR YPN**  
ANNE ARUNDEL COUNTY ASSOCIATION OF REALTORS  
YOUNG PROFESSIONALS NETWORK

## ST. PATRICK'S DAY MIXER

JOIN US FOR A PRE-ST. PATRICK'S DAY CELEBRATION  
NETWORKING | DRINKS | LIGHT APPETIZERS | MUSIC

# MARCH 9, 2023

4 - 6 PM

O'LOUGHLIN'S RESTAURANT  
1258 BAY DALE DRIVE, ARNOLD, MD, 21012

\$5 PER PERSON  
\$10 FOR WALK-INS

THANK YOU:

QR code for ticket purchase

## Join AACAR's YPN Committee for a pre-St. Patrick's Day networking happy hour!

Whether you're looking to expand your network, meet new people, or simply enjoy happy hour, this event is the perfect opportunity to do so. Come dressed in green! This event is open to all, so bring your colleagues, friends, and business cards -- but be sure to reserve your spot as there is **limited space available**.

**\$5 per person; includes 2 drink tickets and light appetizers.  
\$10 for walk-ins.**

[Purchase  
Tickets](#)

## Engage

### 2023 Annual Convention & Tradeshow

*Register today!* Join us on April 11th at LIVE! Casino and Hotel Maryland for 6 hours of continuing education, in person networking, lunch, happy hour, giveaways and much more!

**Register now** for only \$55!

\*AACAR Member Registration Price. Non-Member Registration is \$70.

## FREE REALTOR® Branding Kits include:

- Free lead-generating website
- Free .realtor™ web address and email address
- Free email, calendar and contact management system
- Dedicated customer support



## Educate

# MARYLAND HOUSING OPPORTUNITY CERTIFICATE

**March 24, 2023**

We will provide an overview of the [www.marylandhomeownership.com](http://www.marylandhomeownership.com) website and features available to consumers and licensees.

- Specific mortgage options and related financing programs and incentives offered by Maryland housing financing agency and other local entities. These programs are primarily targeted to first time homebuyers and eligible buyers in the workforce who meet certain income guidelines.
- Information on homebuyer education and working with housing counselors will be reviewed.
- Discussion about foreclosure prevention options for homeowners

**9:00 AM - 10:30 AM:** State and Local Programs | Brenda Kasuva

**10:45 AM - 12:15 PM:** Federal & National Initiatives | Bridget McGee

**12:15 PM - 1:30 PM:** Lunch

[Register](#)

## Upcoming Classes

### Contract law Review (F)

Thursday, March 9th  
9:30 AM - 11:00 AM  
1.5 CE

[Register](#)

### Conventional Financing Essentials (F)

Thursday, March 9th  
1:00 PM - 4:00 PM  
3.0 CE

[Register](#)

### Getting Started with Bright MLS

Wednesday, March 22nd  
11:00 - 12:00 PM  
No CE

[Register](#)

The graphic features the AACAR logo (Anne Arundel County Association of Realtors) at the top left, with the text 'CONVENTION AND TRADESHOW' and 'LIVE! CASINO & HOTEL MARYLAND'. A banner across the middle reads 'SET SALES TO NEW DESTINATIONS' and 'APRIL 11, 2023'. Below this are three boxes: 'NETWORKING', 'UP TO 6 HOURS OF CE', and 'LUNCH, HAPPY HOUR, & MORE!'. The bottom section shows three photos of the event and a 'THANK YOU, SPONSORS!' message. Logos for sponsors like Neighbors, Servpro, Sandy Spring, and others are at the bottom.

### 2023 AACAR Convention & Tradeshow

Tuesday, April 11th  
Up to 6 hours of CE  
Networking | Happy Hour | Lunch | Giveaways

[Register](#)

## Communicate

# WELCOME

TO OUR NEW AFFILIATE MEMBERS

**ROBERTO MOLINA, CHARTER  
FINANCIAL GROUP**

**KAREN O'KANE, CHESAPEAKE REAL  
PRODUCERS**



## SENTRILOCK PAYMENT PAST DUE!



LATE FEE ASSESSED



SENTRILOCK ACCESS  
TERMINATED IF FEE NOT PAID

## Check Your Inbox for Sentrilock Invoices

**Fees were due March 1st!** If you haven't already, be sure to make your payment via the web portal.

**March 16th**  
Late Fee assessed.

**March 31st**  
Sentrilock access terminated if fee not paid.



When you're ready to take the next step in your homebuying journey, agents who are REALTORS® are here with market insights that can make all the difference. #ThatsWhoWeR

**AACAR  
Mobile App  
Now Available**



**Become a  
Member**

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Today**



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