

MARCH 22, 2023

Newsletter



Anne Arundel County Association of REALTORS®

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Little Deeds is a five-star family handyman and certified aging-in-place service.

We're called Little Deeds because we focus on the smaller projects, like home sale prep, inspection to-do lists, or installing grab bars... And we pay our good fortune forward by providing low-cost home repairs to low-income seniors and the disabled.

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Engage

AACAR's Equal Opportunity & Cultural Diversity Committee invites brokerages and AACAR affiliates to participate in a Poster Contest!

Registration Fee: Only \$50!

Proceeds will be donated to the Boys & Girls Club

AACAR
ANNE ARUNDEL COUNTY ASSOCIATION OF REALTORS®

AACAR'S EQUAL OPPORTUNITY & CULTURAL DIVERSITY COMMITTEE INVITES YOU TO PARTICIPATE IN A POSTER CONTEST!

POSTER CONTEST

Calling all brokerages and AACAR affiliates! Through a medium (or mixed-media) of your choice, create a poster representing your interpretation of what equal opportunity and cultural diversity means to our real estate industry.

REGISTRATION FEE: Only \$50!
If you'd prefer to forgo the contest and simply make a donation, we'd welcome that, too! Proceeds will be donated to the Boys & Girls Club of Annapolis & Anne Arundel County

REGISTRATION DEADLINE: APRIL 14

JUDGING AND WINNERS:
The Posters will be on display for judging in the AACAR Training Room on May 16th. 1st, 2nd, and 3rd place winners will be announced later that day!

of Anne Arundel County.
Donations welcome.

Registration Deadline:
April 14th

Poster Deadline:
April 28th

Register via the [web portal](#) under the "Subscriptions" tab.

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NEW AACAR MOBILE APP

Receive important alerts and information about upcoming classes/events!

Available on App Store & Google Play

www.aacar.com

DOWNLOAD

CONTACT US
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Download the New AACAR app!

Enjoy on-the-go resources, connect with members through our member directory and social feed, stay up to date with the latest events, news and photos.

Search "Anne Arundel County of REALTORS" on the app store or google

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YPN
YOUNG PROFESSIONALS NETWORK

Top Agents Panel

THURSDAY, MAY 4TH
4:30-6:30 PM

SARAH GARZA **PHIL GERDES** **BRAD KAPPEL**

WITH MODERATOR JENN KLARMAN

Save the Date!

AACAR's YPN Committee is hosting a Top Agents Panel on Thursday, May 4th, 4:30 - 6:30 PM in the AACAR Training Room. If you're new to the business, we hope to see you there!

Panelists: Sarah Garza, Phil Gerdes, Brad Kappel

play.

Moderator: Jenn Klarman

Learn
More

Join the YPN Mailing List
Link

Educate

We're less than three weeks away from the 2023 Annual Convention & Tradeshow!

There is still time to register & attend for 6 hours of ongoing education, in-person networking, lunch, happy hour, giveaways, and more on **April 11th at LIVE! Casino and Hotel, MD.**

Register now for only \$55!

**AACAR Member Registration Price. Non-Member Registration is \$70.*

Register

Upcoming Classes



Get ready for the Boomers



The Seniors Real Estate Specialist Designation:
Where the future takes shape

**INSTRUCTOR: SUSAN HAVILAND
WITH GUEST SPEAKERS**

May 2nd & 3rd

9:00 AM - 5:00 PM

***Lunch provided**



**SCAN TO
REGISTER**



You will gain practical knowledge and techniques, including:

- Key differences in housing options, from age-restricted communities to assisted living
- Applications of the Housing for Older Persons Act (HOPA)
- Ins and outs of reverse mortgages
- How to use pensions, 401(k) accounts, and IRAs in real estate transactions
- Ways in which Medicare, Medicaid, and Social Security affect real estate decisions of clients over 50
- How to recognize and protect clients from mortgage finance and loan schemes that target borrowers ages 50+

WWW.AACAR.COM



Communicate

HERE'S YOUR PERFECT BRACKET

40% OFF

YOUR REAL ESTATE AND MORTGAGE COURSES

PROMO
CODE:

MADNESS



VALID 3/23 UNTIL 11:59 PM CT

Save 40% on all real estate and mortgage products with The CE Shop **Thursday, March 23rd** when you visit [here](#) and use the promo code **MADNESS** at checkout.

**SENTRILOCK PAYMENT
PAST DUE!**



**SENTRILOCK ACCESS
TERMINATED IF FEE NOT PAID**

Check Your Inbox for Sentrilock Invoices

Fees were due March 1st! If you haven't already, be sure to make your payment via the web portal.

Sentrilock deactivations will begin at 3:00 pm on Friday, March 31st.

Pay via the web portal [here](#).

Welcome, new affiliate members!

Jason Turner
Navigator Mortgage Brokers, LLC

Terry Crawford
2-10 Homebuyer's Warranty

**Become a
Member**

**Email AACAR
Today**

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