

FEBRUARY 01, 2023

Newsletter



Anne Arundel County Association of REALTORS®

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CONVENTION AND TRADESHOW

LIVE! CASINO & HOTEL MARYLAND



Join us on **Tuesday, April 11th**, at **LIVE! Casino and Hotel Maryland** for 6 hours of continuing education, in person networking, lunch, happy hour, giveaways and much more!

Register by February 20th to take advantage of the early bird discount --- only \$45 for the entire day!

[Register Now](#)

Engage

Women's Council of REALTORS® - Anne Arundel Network

Presents
*Secure the Listing: Secrets from
TOP Producing Listing Agents*



Jessica Young Stewart
ReMax Executive
Realty

Kristi Neidhardt
Northrop Realty



Thank you:
Five Star Staging for
sponsoring our lunch
for this event!!!

Scan the barcode
to register



14th February, 2023
11:30am - 1:30pm
1521 Ritchie Hwy
2nd Floor Training Room
Arnold, MD 21012

- Join Jessica and Kristi as they share with you tips and tricks you MUST have to build your listing pipeline in a shifting market:
1. TOP lead generating strategies to find sellers.
 2. TOP strategies to secure the listing.
 3. A step-by-step process for holding an effective listing appointment.
 4. How can a listing agent stand out?
 5. What is the 1 mistake an agent makes?

Presents

**TOP Producing Agent
in 15 months**

Tuesday
23rd February
2023

2:00-
3:00pm

AACAR
1521 Ritchie Hwy
Arnold, MD 21401

With:
Jessica Welder

Join Jessica as she
shares her secret's on
generating leads with
"Pop-by"!

You ask! What is a pop-
by?

Come join us to learn
more with the Women's
Council of Realtors



Expand Your Reach

Reserve your spot in the 2023 Anne
Arundel County Association of
REALTORS® Annual Magazine! Limited
space available.



Advertising opportunities available until February 3rd

Only a **FEW** more days to reserve your spot in the 2023 Anne Arundel
County Association of REALTORS® Annual Magazine.

Don't miss out on this opportunity; limited space available!

Reserve your
space

Educate

REGISTER TODAY

**Bias Override:
Overcoming Barriers to
Fair Housing (C)**



February 7th
9:30-12:30 PM

1.5 CE Hours

Instructor: Tara Houston

Register Today

6 hours
of CE

**Accredited Buyer's
Representative (ABR)
Designation**

February 8-9th | Zoom

Instructor: Brenda Kasuva



Register Today

**SENTRILOCK INVOICES
COMING TO YOUR INBOX!**



**Check Your Inbox for
Sentrilock Invoices**

March 1st
Sentrilock Access Fees are **due**.

March 16th
Late Fee assessed.

March 31st
Sentrilock access terminated if
fee not paid.

Upcoming Classes

Bias Override (C)
Tuesday, February 7th
9:30 AM - 12:30 PM
3.0 CE Hours

Register

Code of Ethics (D)
Tuesday, February 7th
1:00 PM - 4:00 PM
3 CE Hours

Register

**Accredited Buyer's
Representative (ABR)**
Wednesday, February 8th &
9th
9:30 AM - 4:30 PM
Zoom
6 CE Hours

Register

**Technological
Advances with Oil**

**Collaborate with
Buyers with Bright**

**Financial Wellness
Webinar by NAR**
Thursday, February 23rd

Heat (F)

Thursday, February 16th
10:00 AM - 11:30 AM
1.5 CE Hours

MLS

Tuesday, February 21st
11:00 AM - 12:00 PM
No CE

9:30 AM - 10:30 AM
Zoom

Register

Register

Register

Welcome, new affiliate members!

WELCOME
TO OUR NEW AFFILIATE MEMBERS



LEE SUMMERLIN, FIVE STAR PAINTING

AMANDA SILER, RG INSURANCE



PATTY AIKEN, EXACTA LAND SURVEYORS



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