



2019 Convention Class Schedule

Start Time	End Time	Class Name	Class Description	CE Hours	Course ID	Speaker
8:00 AM	11:00 AM	Code of Ethics	REALTOR Code of Ethics, both State and National	3.0 (C)	478-0700	Chuck Kasky
8:00 AM	9:30 AM	How to Win the Deal (Negotiating)		1.5 (F)	511-0700	Robert Flynn
8:15 AM	11:15 AM	Critical Areas		3.0 (A)	506-0700	Harry Blumenthal, Lisa Hoerger Cathy Purple Cherry, Kelly Krienitz
8:15 AM	9:45 AM	Fair Housing		1.5 (C)	510-0700	Cliff Quinn
8:15 AM	9:45 AM	Commercial Contract		1.5 (F)	512-0700	Rachel Breen
8:30 AM	11:30 AM	MREC Supervision		3.0 (I)	495-0700	Kathleen Dartez, Esq.
10:00 AM	11:30 AM	Contract Litigation		No CE	-	Denise Bowmen
10:00 AM	11:30 AM	Renovation Purchase Loan Options		1.5 (F)	522-0700	Justin Sherlock
10:15 AM	11:45 AM	So this House has a Septic System		1.5 (F)	517-0700	Eric Garrett
10:15 AM	11:45 AM	Unique Things about Old Homes		1.5 (F)	501-0700	Alan Grubb
11:00 AM - 1:00 PM	Lunch / Tradeshow OPEN					
1:00 PM	4:00 PM	Planning and Zoning in AA County		3.0 (A)	528-0700	Phil Hager, Betsie Russell & Harry Blumenthal
1:00 PM	2:30 PM	Bright MLS		No CE	-	Bright MLS
1:00 PM	2:30 PM	Land Surveying		1.5 (F)	496-0700	Andy Duly
1:15 PM	4:15 PM	MREC Agency		3.0 (H)	476-0700	David Norkus
1:15 PM	2:45 PM	Fair Housing		1.5 (C)	510-0700	Cliff Quinn
1:15 PM	2:45 PM	Homesnap		No CE	-	Homesnap
1:15 PM	2:45 PM	MD Mortgage Program & Changes		1.5 (F)	503-0700	Terry Catalano
3:00 PM	4:30 PM	All About the Maryland REALTORS® Contract		1.5 (F)	514-0700	Rob Brilliant
3:00 PM	4:30 PM	Capacity and Authority		1.5 (F)	530-0700	Brad Walsh
3:00 PM	4:30 PM	Safety		No CE	-	Mike Weller
3:15 PM	4:45 PM	Unmasking the Appraisal Process		1.5 (F)	551-0700	TBD
3:15 PM	4:45 PM	SmartCharts		No CE	-	Nathan Murray
3:15 PM	4:45 PM	Lending 101		1.5 (F)	529-0700	Mike Taylor
4:30 PM - 6:00 PM	Happy Hour / Tradeshow OPEN					

* Indicates the Instructor is confirmed